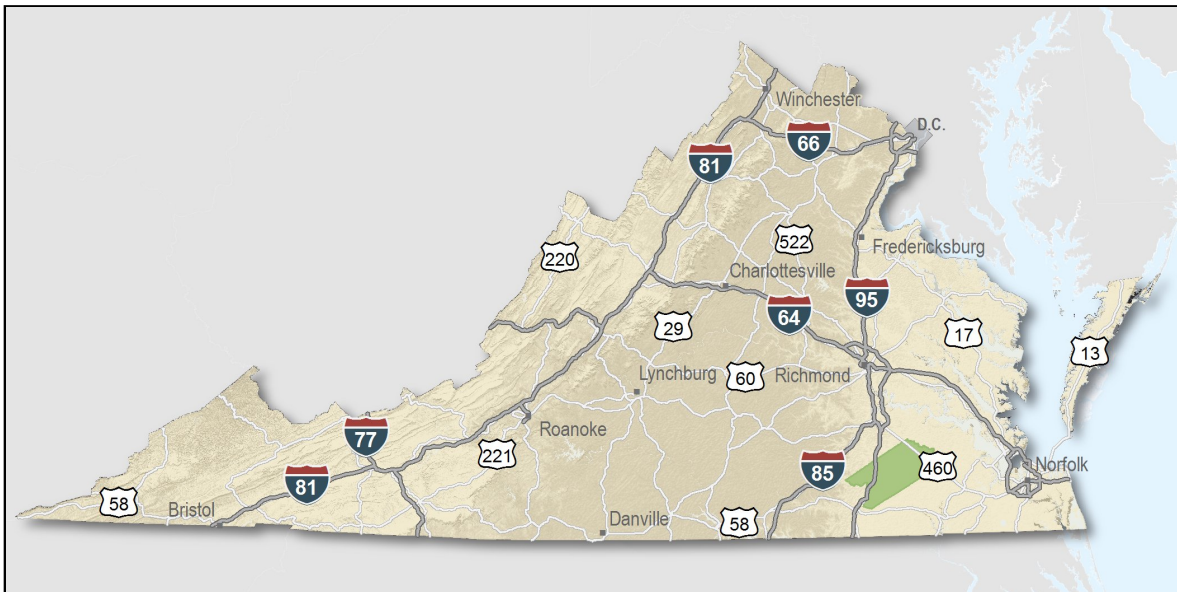

Sussex County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

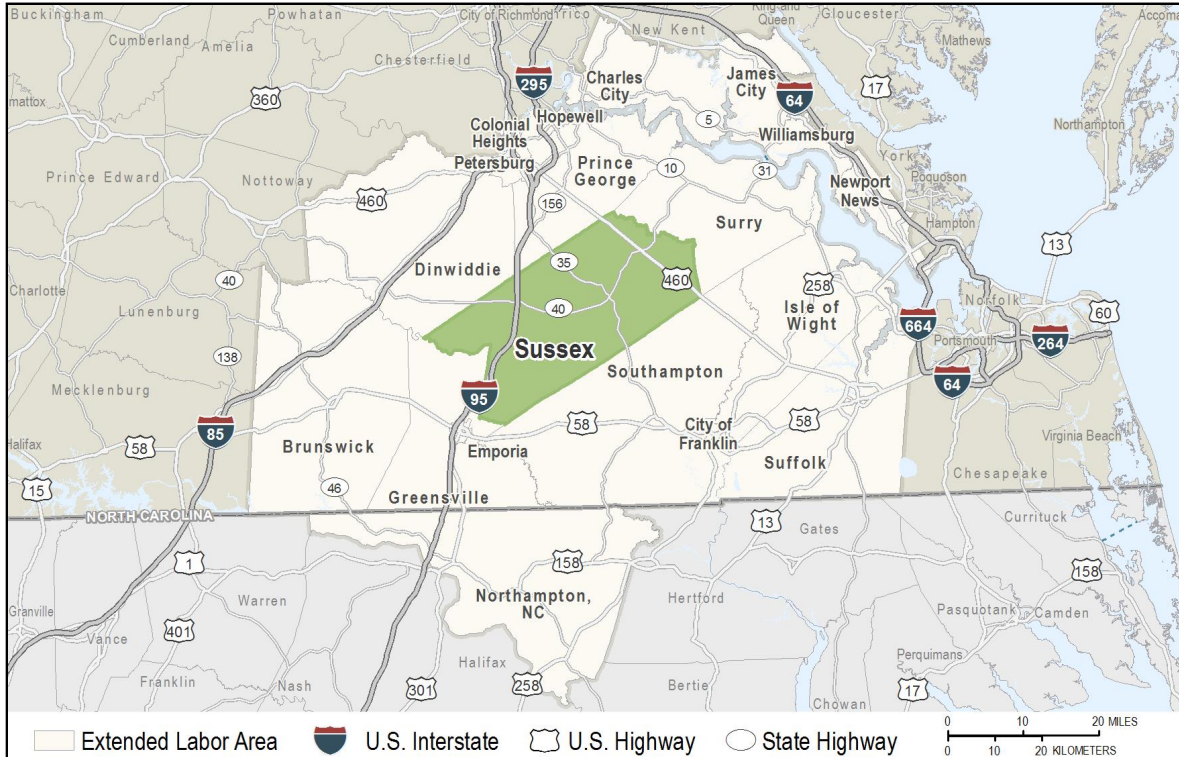


Location

Sussex County is located in south-central Virginia. This 496 square mile community is bisected by Interstate 95 and is strategically positioned between the Richmond-Petersburg and Norfolk-Virginia Beach-Newport News metropolitan areas.

Sussex County is 45 miles south of Richmond and 150 miles south of Washington, D.C.

Sussex County is part of the Richmond Metropolitan Statistical Area (MSA). The Port of Hampton Roads is 50 miles east.



Labor Market

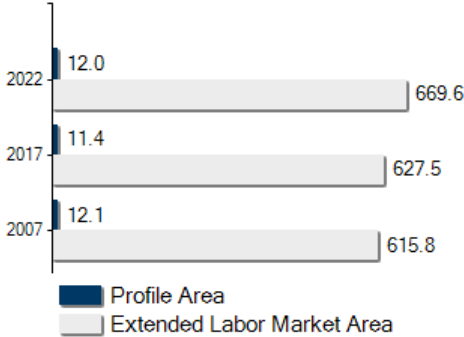
Population		
Gender Distribution (2017)		
Sussex County	Male	Female
	59.7%	40.3%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
Black	6,476	241,812
White	4,655	347,975
Two or More	141	18,983
American Indian or Alaska Native	56	3,677
Asian	44	14,107
Pacific Islander	1	933
Hispanic (may be of any race)	340	6,120
Median Age (2017)		40 years

Civilian Labor Force (2017)	
Sussex County	3,917
Extended Labor Market Area	295,894
Total	299,811

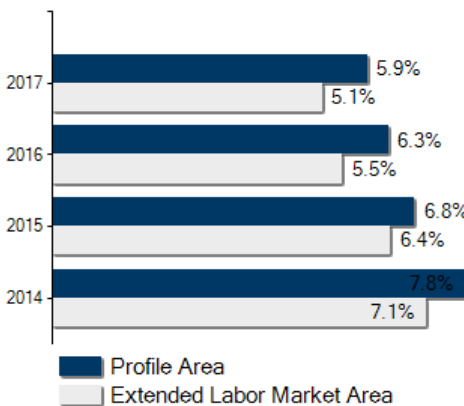
Labor Force Participation (2013-2017)	
Sussex County	28.3%
Extended Labor Market Area	59.3%

Unemployment	
Unemployment Rate (September 2018)	
Sussex County	4.2%
Extended Labor Market Area	3.4%
Statewide	2.8%
Unemployed (2017)	
Sussex County	233
Extended Labor Market Area	13,624
Total	13,857
Underemployed (3rd Quarter 2018)	
Sussex County	462
Extended Labor Market Area	34,526
Total	34,988

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	79	3.0%
Under 15 minutes	576	22.6%
15-24 minutes	392	15.4%
25-34 minutes	420	16.5%
35-44 minutes	311	12.2%
45-59 minutes	428	16.8%
Over 60 minutes	418	16.4%
Mean Travel Time to Work (minutes)		34

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	25
Two-Year College Graduates (Spring 2017)	1,383
Two-Year College Enrollees (Fall 2017)	8,297
Other College and University Graduates (Spring 2017)	952
Total	10,657



Labor Market

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Sussex County	2
Extended Labor Market Area	155
Total	157

Educational Attainment

On-Time Graduation Rate (Class of 2017)	89.8%
Percentage of Sussex County population age 25+ who are high school graduates (2013-2017)	73.3%
Percentage of Sussex County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	11.7%



Labor Market

Employment by Sector* (2nd Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	84	2.4%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	75	2.1%
Manufacturing	57	1.6%
Wholesale Trade	122	3.4%
Retail Trade	360	10.2%
Transportation and Warehousing	99	2.8%
Information	0	0
Finance and Insurance	29	0.8%
Real Estate and Rental and Leasing	9	0.3%
Professional Scientific and Technical Services	29	0.8%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	331	9.4%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	489	13.8%
Arts Entertainment and Recreation	N.D.	N.D.
Accommodation and Food Services	389	11.0%
Other Services	67	1.9%
Total Government	1,217	34.4%
Federal Government	49	1.4%
State Government	704	19.9%
Local Government	464	13.1%
Unclassified	N.D.	N.D.
Total	3,537	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers	
Manufacturing	
Company	Product/Service
McGill	Landscaping and soil amendment products
NonManufacturing	
Company	Product/Service
Murphy Brown	Pork products
Virginia Department of Corrections	Correctional institution
Virginia Diner	Peanut products

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.78	13.61	24,493	28,314
Heavy and Tractor-Trailer Truck Drivers	16.98	16.97	35,330	35,302
Inspectors, Testers, Sorters, Samplers, and Weighers	20.77	22.19	43,215	46,153
Welders, Cutters, Solderers, and Brazers	17.21	17.80	35,784	37,016
First-Line Supervisors of Production and Operating Workers	23.60	23.93	49,100	49,774
Maintenance and Repair Workers, General	31.71	32.68	65,946	67,968
Office Clerks, General	18.22	19.52	37,900	40,591
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	15.26	15.92	31,742	33,105
Receptionists and Information Clerks	15.69	16.33	32,646	33,956
Customer Service Representatives	14.01	14.08	29,157	29,293
Bookkeeping, Accounting, and Auditing Clerks	16.80	16.90	34,928	35,158
First-Line Supervisors of Office and Administrative Support Workers	18.75	19.21	39,011	39,973
Telemarketers	27.20	28.01	56,566	58,258
Computer User Support Specialists	10.93	11.77	22,732	24,471
Software Developers, Applications	21.97	23.15	45,706	48,149
Computer Systems Analysts	46.17	47.01	96,032	97,782
Accountants and Auditors	44.80	46.63	93,192	96,992
Management Analysts	35.04	39.09	72,882	81,304
Human Resources Specialists	40.02	42.90	83,229	89,224
	30.76	32.66	63,991	67,930

Per Capita Personal Income (2016)

\$29,439

Median Family Income (2013-2017)

\$57,027

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	1	529
Middle	1	234
High School	1	317

Student Teacher Ratio (FY 2017)

Elementary	10:1
Secondary	12:1

Per Pupil Expenditure (FY 2017) (US\$)

16,643.00

On-Time Graduation Rate (Class of 2017)

89.8%

High School Graduates Continuing Education (2017-2018)

71.6%

Advanced Programs (2017-2018)

Governor's Schools

Appomattox Regional Governor's School for the Arts & Technology

Governor's School Enrollment	8
Students taking 1 or more Advanced Placement (AP) Courses	7
Students taking 1 or more AP Exams	6
Students taking 1 or more Dual Enrollment Courses	28

Education

Workforce Development Facilities

Facility	Type
Rowanty Technical Center	Career and Technical Center
Virginia Workforce Center - Petersburg	Satellite Center
Virginia Workforce Center-Emporia/Greenville	Comprehensive Center
Virginia Workforce Center-Tri-Cities	Comprehensive Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
John Tyler Community College - Chester Campus	5,393
Virginia State University	4,713
Richard Bland College	2,148
Paul D. Camp Community College - Franklin Campus	756
Central Texas College - Fort Lee Campus	†
Southside Virginia Community College - Southside Virginia Education Center	†§
Florida Institute of Technology - Fort Lee Campus	†
Central Michigan University - Fort Lee Center	†

† Enrollment figures are not available.

§ Enrollment counted at a main campus.



Transportation

Interstates	
Name	Distance
I-95	0.0 miles (0.0 km.)
I-85	7.6 miles (12.2 km.)
I-295	8.4 miles (13.5 km.)
I-64	22.4 miles (36.0 km.)
I-664	29.3 miles (47.1 km.)
I-264	32.6 miles (52.4 km.)
I-195	35.6 miles (57.3 km.)
I-564	35.7 miles (57.5 km.)

Note: Measured from border of locality/region.

Highways				
Highway 139	Highway 301	Highway 31	Highway 35	Highway 40
Highway 460				

Commercial Air Service		
Richmond International Airport, Sandston -- 51.6 miles (83.1 km.)		
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	JetBlue Airways	Allegiant Air
OneJet		

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Wakefield Municipal Airport, Wakefield	4,337 ft (1,322 m)

Freight Rail Service

CSX Transportation Norfolk Southern Railway Company
--

Seaports

Name	Distance
Port of Virginia (Richmond Marine Terminal)	47.0 miles (75.6 km)
Port of Virginia (Virginia International Gateway)	68.0 miles (109.4 km)
Port of Virginia (Norfolk International Terminals)	80.0 miles (128.7 km)
Port of Virginia (Portsmouth Marine Terminal)	81.0 miles (130.4 km)
Port of Virginia (Newport News Marine Terminals)	84.0 miles (135.2 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Richmond-Petersburg	51.6 miles (83.1 km)
Newport News	76.8 miles (123.6 km)
Norfolk	78.1 miles (125.7 km)
Port of Washington - Dulles	167.1 miles (268.9 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	Dominion Energy
Electric	Prince George Electric Cooperative
Electric	Southside Electric Cooperative
Electric	Mecklenburg Electric Cooperative
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Verizon-Virginia
Water	Greensville County Water & Sewer Authority
Water	Town of Stony Creek
Water	Sussex Service Authority
Waste Water Treatment	Town of Stony Creek
Waste Water Treatment	Town of Wakefield
Waste Water Treatment	Sussex Service Authority
Solid Waste Disposal	Atlantic Waste Disposal Landfill
Solid Waste Disposal	Sussex County Sanitary Landfill

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Branch Banking and Trust Company	215,012.0
Sonabank, N.A.	2,652.5
The Bank of Southside Virginia	569.1



Government and Taxes

Government

Sussex County has a County Administrator and a six-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Sussex is the county seat. Wakefield, Waverly, Jarratt, and Stony Creek are the incorporated towns within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

[Manufacturer's Tax Profile \(Sussex\) pdf](#)

[Non-Manufacturer's Tax Profile \(Sussex\) pdf](#)



Community Facilities

Sussex County residents utilize medical services available at several area hospitals. Southside Regional Medical Center, a 468-bed acute care facility located in Petersburg offers extensive medical services that include 24-hour emergency care, intensive and coronary care, diagnostic services, and a school of nursing. In Suffolk, the 243-bed Louise Obici Memorial Hospital provides a full range of services that include emergency care, surgery and outpatient care. Greenville Memorial Hospital in Emporia has 127 beds and offers emergency care and numerous in and outpatient services.

Waverly Health Care Center provides intermediate and long-term care for 120 patients. Stony Creek Community Health Center provides health care with two physicians and a total staff of eight. The Sussex County Health Department also offers a range of public health services.

Two rescue squads serve the County.

There are three physicians and three dentists who maintain practices in Sussex County.

Sussex County is a member of the Walter C. Rawls Regional Library. This library system circulates 120,754 volumes and provides a bookmobile service in the county. A branch of the library, located in the town of Waverly, houses a collection of 10,000 volumes. The Troxler Memorial Library is located in the town of Wakefield and houses a collection of 10,000 volumes. The library systems at area colleges and universities are also available to the public. These systems include libraries at The College of William and Mary with 1,598,035 volumes, Virginia State University with 768,818 volumes, and John Tyler Community College with 75,472 volumes.



Community Facilities

(continued)

Sixty-three churches representing the predominant Protestant denominations and the Roman Catholic faith are located in Sussex County. Jewish synagogues can be found in Suffolk and Petersburg.

The immediate retail and service needs of county residents are met at over 180 businesses located throughout the county. These establishments represent a broad retail mix that includes grocery, hardware, specialty and professional service businesses. The downtown areas of Wakefield and Waverly serve as commercial centers for the county. A wide assortment of antique, clothing, gift and restaurant establishments can be found in these active central business districts. The county's close proximity to Williamsburg and the Norfolk and Richmond metropolitan areas enables residents to benefit from the numerous regional malls and shopping centers that are available in those areas.

The many fields, swamps and woodlands of the area offer numerous recreational opportunities for county residents. Rivers and ponds have been stocked with largemouth bass, crappie and bream. Boating and swimming are also enjoyed on the waterways of the county. Deer hunting is a popular activity. Several hunt clubs have been established in the community to support this endeavor. The Southeast 4-H Educational Center on Airfield Lake has an indoor recreational complex and offers swimming, boating and horseback riding facilities. Other public recreational facilities include four tennis courts and 19 athletic fields.

Cultural attractions in the county include the Miles C. Carpenter Folk Art Museum located in Waverly and the Wakefield Foundation Center For The Arts. The Arts Center offers a wide array of activities and attractions including art displays and courses, dance classes and concerts. The Arts Center also opens their facilities to civic group functions.

Sussex County is centrally located between Williamsburg, the Richmond-Petersburg metropolitan area and the Norfolk-Virginia Beach-Newport News metropolitan area. This central location enables county residents to easily access the numerous recreational, historical, cultural, educational and entertainment attractions these diverse areas have to offer. Area attractions include the historical sites and museums in Colonial Williamsburg; Busch Gardens - a theme park near Williamsburg; the Chrysler Museum in Norfolk; Seashore State Park in Virginia Beach; and numerous championship golf courses located throughout the region.

[Richmond MSA Profile](#)

[Virginia's Gateway Region Profile](#)

[Virginia's Gateway Region](#)