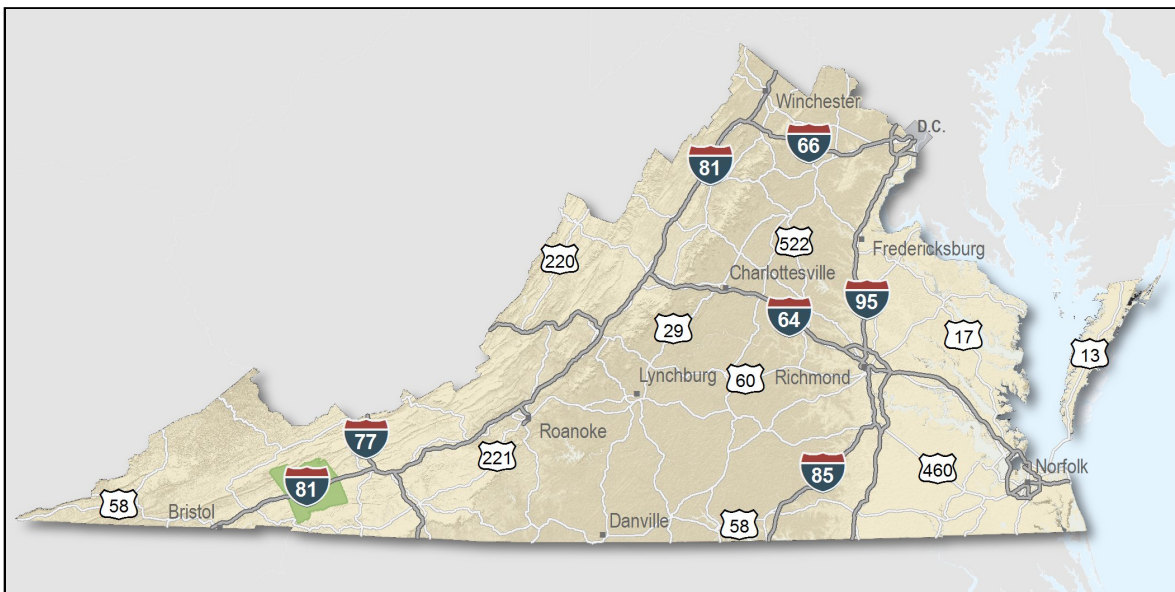

Smyth County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

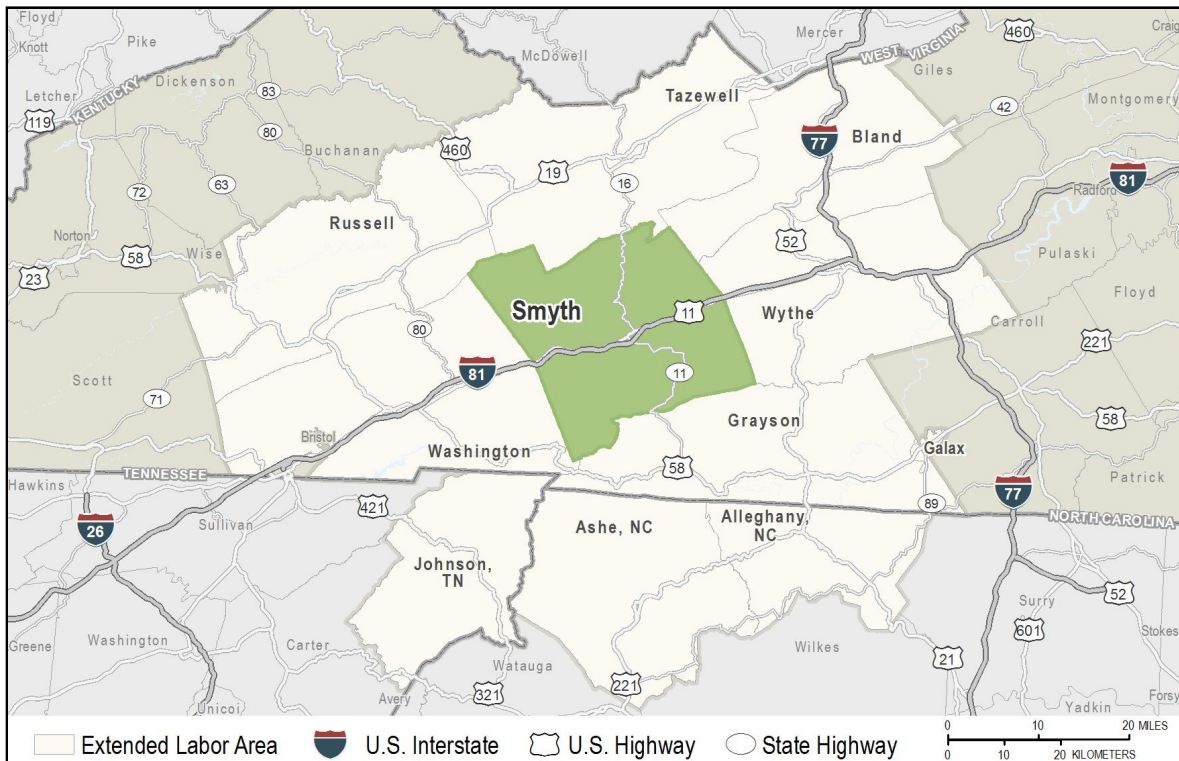
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

Smyth County is located in scenic southwestern Virginia within a quick 45-minute drive of the Tri-Cities Metropolitan Area of Bristol/Kingsport/Johnson City, Tennessee with almost 500,000 persons. Because of its geographic location in the Appalachian ridge and valley region, the county experiences four distinct and spectacularly beautiful seasons with moderate temperatures prevailing.

Roanoke is 100 miles north; Richmond, the state capital, is 275 miles northeast; and Washington, D.C. is 343 miles northeast of the county. Interstate 81, which bisects the county, provides easy access to I-77, I-26, and I-64.



Smyth County

Beyond Your Expectations!

Smyth County, located in southwestern Virginia, has direct Interstate and rail accessibility, proximity to major markets and ports, and convenience to urban amenities. The county has been recognized through the years as a business-ready, business-friendly location. Smyth County offers its residents a "small-town" quality of life with a variety of recreational and entertainment opportunities, but with easy access to larger, nearby places.



The County that will go Beyond Your Expectations!

Labor Market

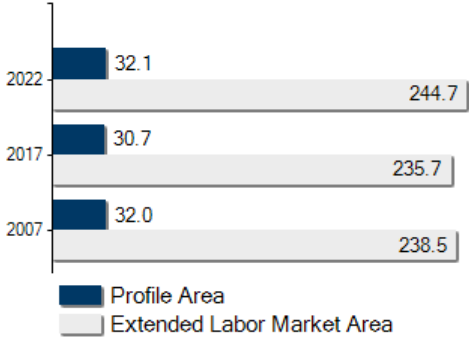
Population		
Gender Distribution (2017)		
Smyth County	Male	Female
	48.9%	51.1%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	29,421	225,373
Black	718	5,734
Two or More	323	2,651
Asian	140	1,206
American Indian or Alaska Native	48	667
Pacific Islander	6	100
Hispanic (may be of any race)	641	6,410
Median Age (2017)		45 years

Civilian Labor Force (2017)	
Smyth County	13,117
Extended Labor Market Area	104,964
Total	118,081

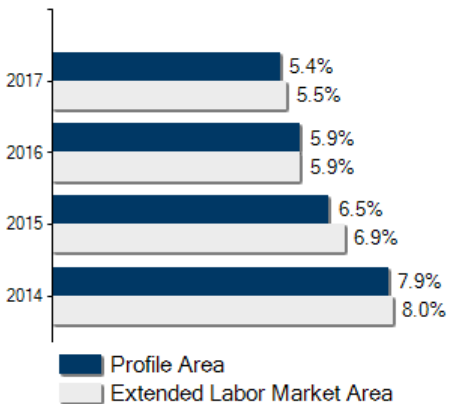
Labor Force Participation (2013-2017)	
Smyth County	52.8%
Extended Labor Market Area	52.4%

Unemployment	
Unemployment Rate (September 2018)	
Smyth County	3.9%
Extended Labor Market Area	3.3%
Statewide	2.8%
Unemployed (2017)	
Smyth County	706
Extended Labor Market Area	4,979
Total	5,685
Underemployed (3rd Quarter 2018)	
Smyth County	1,343
Extended Labor Market Area	10,324
Total	11,667

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	378	3.0%
Under 15 minutes	4,440	36.3%
15-24 minutes	3,596	29.4%
25-34 minutes	2,104	17.2%
35-44 minutes	893	7.3%
45-59 minutes	636	5.2%
Over 60 minutes	563	4.6%
Mean Travel Time to Work (minutes)		22

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	97
Two-Year College Graduates (Spring 2017)	1,393
Two-Year College Enrollees (Fall 2017)	4,914
Other College and University Graduates (Spring 2017)	218
Total	6,622

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia’s Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient’s level of development skills.

Smyth County	14
Extended Labor Market Area	176
Total	190

Educational Attainment

On-Time Graduation Rate (Class of 2017)	94.5%
Percentage of Smyth County population age 25+ who are high school graduates (2013-2017)	83.0%
Percentage of Smyth County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	14.5%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	9	0.1%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	501	4.1%
Manufacturing	3,084	25.3%
Wholesale Trade	283	2.3%
Retail Trade	1,155	9.5%
Transportation and Warehousing	162	1.3%
Information	44	0.4%
Finance and Insurance	143	1.2%
Real Estate and Rental and Leasing	41	0.3%
Professional Scientific and Technical Services	162	1.3%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	1,265	10.4%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	1,144	9.4%
Arts Entertainment and Recreation	57	0.5%
Accommodation and Food Services	756	6.2%
Other Services	266	2.2%
Total Government	3,019	24.7%
Federal Government	70	0.6%
State Government	1,066	8.7%
Local Government	1,883	15.4%
Unclassified	28	0.2%
Total	12,201	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

American Wood Fibers

C&A Fabricating Inc.

General Dynamics

Innovative Millwork Technologies

Marion Mold & Tool

Reline America

Royal Mouldings, Ltd.

Scholle Corporation

Smyth Machine and Welding

Titan Wheel Corporation of Virginia

TRW Automotive

Utility Trailer Manufacturing, Inc.

Woodgrain Millwork, Inc.

Product/Service

Animal bedding, wood flour, and wood fuel pellets

Mining equipment

Armament, detection, mobile shelter systems

Dimension lumber

Precision machining

Pipes and pipe fittings

Prefinished molding products

Liquid packaging

Machining and tooling

Off-highway wheels & rims

Rack and pinion steering systems

Refrigerated trailers

Door frames

NonManufacturing

Company

H.S. Williams Company, Inc.

Smyth County Community Hospital

Southwestern Virginia Mental Health Institute

TEDS

Teleperformance USA

W&L Construction and Paving

Product/Service

Industrial/Commercial Construction

Healthcare

Health care facility

Data systems design

Outsourced customer Service

Road construction

Labor Market

Closings, Reductions, Layoffs (1/2015 to date)

Date	Type	Company	Product/Service	Employees Affected
12/31/2017	Closing	Titan Wheel Corp.	Manufacturing wheels for the construction and mining industries	40

Union Activity (8/1/2015 - 8/1/2018)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	12.40	13.16	25,786	27,374
Heavy and Tractor-Trailer Truck Drivers	17.14	17.33	35,636	36,059
Inspectors, Testers, Sorters, Samplers, and Weighers	18.35	19.13	38,167	39,795
Welders, Cutters, Solderers, and Brazers	16.01	16.63	33,306	34,591
Machinists	17.24	17.64	35,862	36,677
First-Line Supervisors of Production and Operating Workers	18.54	19.07	38,565	39,652
Maintenance and Repair Workers, General	25.63	27.23	53,302	56,627
Industrial Machinery Mechanics	14.49	15.49	30,137	32,218
Bus and Truck Mechanics and Diesel Engine Specialists	20.31	21.13	42,240	43,961
Office Clerks, General	19.39	19.80	40,320	41,184
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.09	14.30	27,226	29,744
Receptionists and Information Clerks	14.23	14.77	29,595	30,714
Customer Service Representatives	11.97	12.84	24,886	26,698
Bookkeeping, Accounting, and Auditing Clerks	9.89	12.90	20,573	26,833
First-Line Supervisors of Office and Administrative Support Workers	14.76	15.53	30,695	32,288
Mechanical Engineers	19.69	20.90	40,965	43,475
Computer User Support Specialists	36.11	36.40	75,100	75,731
Accountants and Auditors	19.81	21.06	41,203	43,812
Human Resources Specialists	31.24	34.22	64,989	71,179
	23.70	25.87	49,286	53,810

Per Capita Personal Income (2016)

\$34,516

Median Family Income (2013-2017)

\$50,345



Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	7	2,069
Middle	3	1,023
High School	3	1,339

Student Teacher Ratio (FY 2017)

Elementary	11:1
Secondary	11:1

Per Pupil Expenditure (FY 2017) (US\$)

10,279.00

On-Time Graduation Rate (Class of 2017)

94.5%

High School Graduates Continuing Education (2017-2018)

67.2%

Advanced Programs (2017-2018)

Governor's Schools

A. Linwood Holton Governor's School

Southwest Virginia Governor's School For Science, Mathematics & Technology

Governor's School Enrollment	10
Students taking 1 or more Advanced Placement (AP) Courses	114
Students taking 1 or more AP Exams	107
Students taking 1 or more Dual Enrollment Courses	291

Education

Workforce Development Facilities

Facility	Type
Bristol Workforce Center	Satellite Center
Galax Workforce Center	Satellite Center
Goodwill Industries of the Valleys-Giles	Satellite Center
Goodwill Workforce Services-Christiansburg/Floyd	Satellite Center
People Inc. of Virginia - Abingdon	Satellite Center
Pulaski Workforce Center	Satellite Center
Smyth Career & Technology Center	Career and Technical Center
Southwest Virginia Alliance for Manufacturing Center of Excellence	Center of Excellence
Virginia Workforce Center-Radford	Satellite Center
Virginia Workforce Center-Wytheville	Comprehensive Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
Wytheville Community College	2,676
Virginia Highlands Community College	2,238
Emory and Henry College	1,228
Southwest Virginia Higher Education Center	*
Virginia Tech - Southwest Virginia Center	*

* Enrollment figures are included in participating colleges and universities.



Transportation

Interstates	
Name	Distance
I-81	0.0 miles (0.0 km.)
I-77	14.4 miles (23.1 km.)
I-381	27.9 miles (44.9 km.)
I-26	45.9 miles (73.9 km.)

Note: Measured from border of locality/region.

Highways				
Highway 107	Highway 11	Highway 16	Highway 42	Highway 91

Commercial Air Service
Tri-Cities Regional Airport, Blountville, TN -- 61.2 miles (98.5 km.)
American Airlines Delta Connection Allegiant Air

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Mountain Empire Airport, Marion	5,252 ft (1,601 m)

Freight Rail Service

Norfolk Southern Railway Company

Seaports

Name	Distance
Port of Virginia	356.0 miles (572.9 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
New River Valley Airport (Virginia TradePort)	58.0 miles (93.3 km)
Tri Cities	61.2 miles (98.5 km)
Port of Washington - Dulles	317.9 miles (511.7 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities	
Electric	Appalachian Power
Natural Gas	Atmos Energy
Natural Gas	Virginia Natural Gas
Telecommunications	Comcast Business Communications
Telecommunications	Bristol Virginia Utilities
Telecommunications	CenturyLink
Water	Town of Chilhowie
Water	Town of Marion
Water	Town of Saltville
Water	Smyth County
Waste Water Treatment	Town of Chilhowie
Waste Water Treatment	Town of Marion
Waste Water Treatment	Town of Saltville
Waste Water Treatment	Smyth County/Marion Regional Wastewater Treatment Facility
Solid Waste Disposal	Smyth County Solid Waste Transfer Station

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets	
Bank	Assets (US\$ Millions)
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
The National Bank of Blacksburg	1,267.6
New Peoples Bank, Inc.	670.6
Highlands Union Bank	596.1
The Bank of Marion	388.4



Government and Taxes

Government

Smyth County has a County Administrator and a seven-member Board of Supervisors.

The county has a comprehensive plan, a subdivision ordinance, and a zoning ordinance.

Marion is the county seat. Other incorporated towns within the county are Chilhowie and Saltville.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Smyth) [pdf](#)

Non-Manufacturer's Tax Profile (Smyth) [pdf](#)



Community Facilities

The Smyth County Community Hospital in Marion is a 176-bed not-for-profit primary care facility offering state of the art medical treatment. The hospital has a 24-hour emergency unit, an intensive and coronary care unit, a progressive care unit, a surgical unit and a radiology department. Medical services offered by the hospital include obstetrics and maternity care, a same day surgery program, a lifeline emergency response system for the elderly and various outpatient services.

The Lifetime Wellness Center in Marion is a state of the art fitness center that meets the needs of individuals of all ages and backgrounds. The Center offers a full schedule of programs and classes, and contains numerous exercise machines, an indoor track, free weights, as well as a spacious all purpose basketball court.

Smyth County has two nursing home facilities. One, the Francis Marion Manor adjoins the Smyth County Community Hospital. This facility's nearness to the hospital is especially convenient for those residents who require medical testing or treatment. The other, Valley Health Care Center is a 120-bed facility located in Chilhowie. This facility offers intermediate and skilled care for their residents.



Community Facilities

(continued)

Mental health care services are also available in the county. Southwestern Virginia Mental Health Institute, located in Marion, provides psychiatric care, alcoholism treatment programs and residential treatment of the emotionally disturbed. The Mount Rogers Community Health and Mental Retardation Services Board provide additional services for adults and children with mental and physical disabilities.

There are 55 physicians and 15 dentists who practice in the county.

The Smyth-Bland Regional Library operates two branches and a bookmobile service in the county. The regional library circulates almost 78,000 volumes in Smyth County, including the main library in Marion and the Saltville branch. These libraries offer a wide selection of periodicals, videotapes, DVDs, records, and cassettes.

There are 126 places of worship representing all Protestant and Catholic faiths. A Jewish synagogue can be found 40 miles away in Bristol.

Four shopping centers with over a hundred retail outlets serve area residents. In addition to these establishments, numerous shopping opportunities are available in the Marion, Saltville and Chilhowie central business districts.



Lifestyle

Numerous recreational opportunities are available to Smyth County residents and visitors. Hungry Mother State Park, the county's most popular attraction, offers a variety of outdoor activities. Visitors can swim, fish and boat on the 108-acre lake; camp at one of the 80 available sites; or rent one of the 20 cabins; view the spectacular trails on guided hikes or horseback; and learn about the park's wildlife and plant life and early settlers at educational programs held at the Visitors Center. Recent improvements at the park include an enlarged restaurant, year-round accommodations, and meeting space at the Henlock Haven Conference Center; and a lodge available for small group retreats.

Additional hiking, camping, picnicking, swimming, horseback riding and fishing, plus hunting opportunities are available in the Mount Rogers National Recreation Area.

The Davis Valley Winery and Vineyards offers residents award winning wines, and provides tours and wine tastings on a regular basis. An amphitheater is also located on the premises, where residents can enjoy several open-air music festivals that are scheduled throughout the year.

Several festivals and celebrations are held in the county in the summer and fall. The Independence Day Celebration in Marion is highlighted by a Chili Championship and Saltville hosts Salt-Making Week preceding the Labor Day Celebration. Other events include an apple festival in Chilhowie, an arts and crafts festival at Hungry Mother State Park, and a fair and horse show at Rich Valley.

The Historic Lincoln Theatre gives residents a chance to view spectacular performances and concerts, and regularly showcases productions from the Barter Theatre. The Theatre prides itself on supporting and highlighting the culture and folklore of the Appalachians and its people, and is home to the popular "Song of the Mountains" music series.

(continued)

Area residents can enjoy golf at an 18-hole course at the Holston Hills Country Club in Marion and 9-hole courses in Saltville and Chilhowie. Tennis is also available at numerous public and private courts throughout the county.

[I81-I77 Crossroads Profile](#)

[Virginia's aCorridor](#)

[Smyth County](#)

[Visit Virginia Mountains](#)