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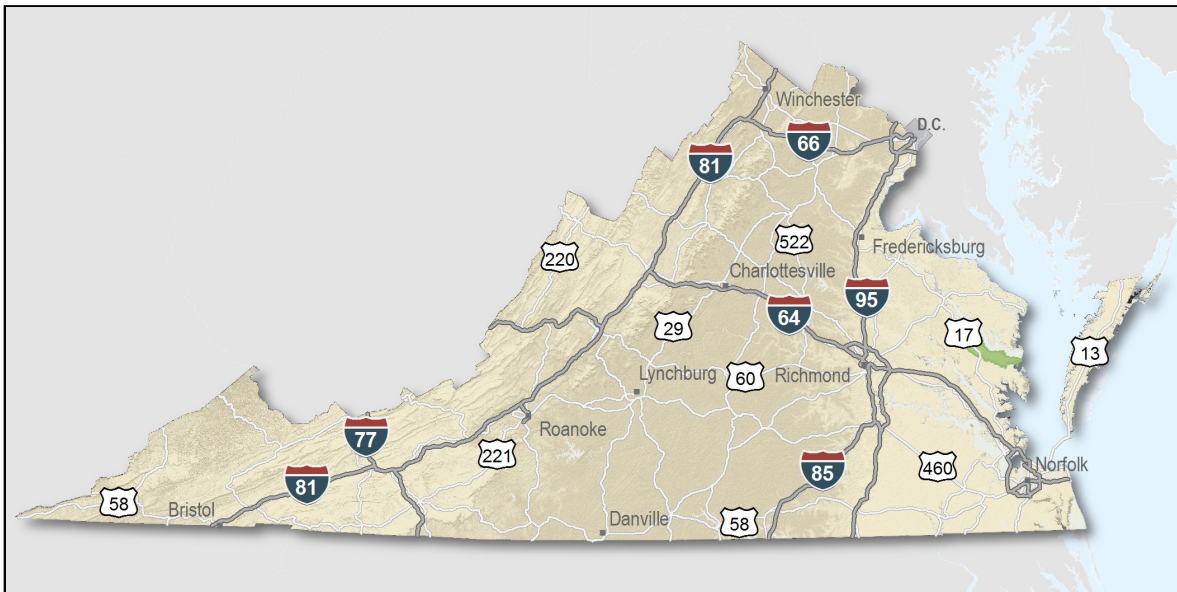
# Middlesex County, Virginia

# Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

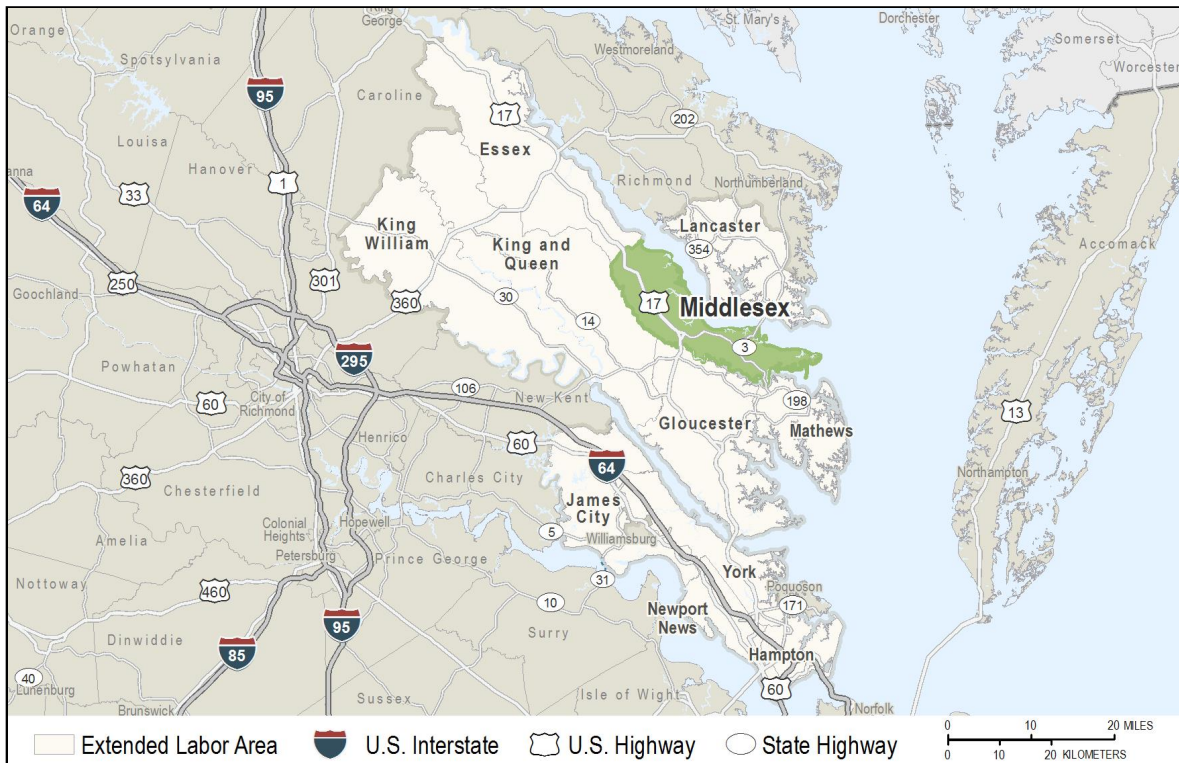
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



# Location

Middlesex County is located in southeastern Virginia on the Middle Peninsula. The county is bounded on the north by the Rappahannock River, on the south by the Piankatank River, and on the east by the Chesapeake Bay. A unique rural community surrounded by 135 square miles of shoreline, Middlesex County offers industries a strategic location on the East Coast.

Middlesex County is located 60 miles east of Richmond, the state capital, and 125 miles southeast of Washington, D.C. The Port of Hampton Roads is 74 miles south.



# Labor Market

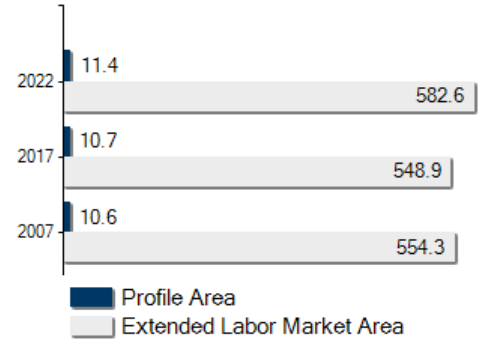
Population		
<b>Gender Distribution (2017)</b>		
Middlesex County	Male	Female
	48.6%	51.4%
<b>Race/Ethnicity (2017)</b>		
<b>Classification</b>	<b>Profile Area</b>	<b>Extended Labor Area</b>
White	8,538	328,952
Black	1,832	179,709
Two or More	201	20,056
American Indian or Alaska Native	56	3,133
Asian	46	16,166
Pacific Islander	6	902
Hispanic (may be of any race)	275	2,750
<b>Median Age (2017)</b>		55 years

Civilian Labor Force (2017)	
Middlesex County	5,194
Extended Labor Market Area	269,386
Total	274,580

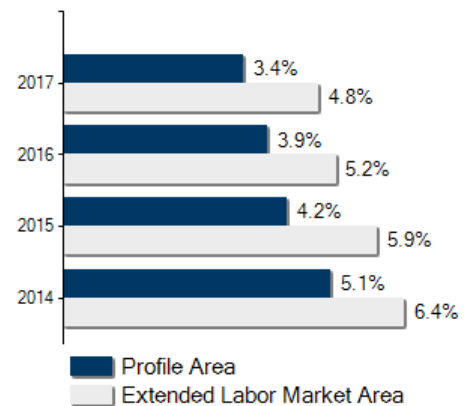
Labor Force Participation (2013-2017)	
Middlesex County	50.3%
Extended Labor Market Area	60.6%

Unemployment	
<b>Unemployment Rate (September 2018)</b>	
Middlesex County	2.6%
Extended Labor Market Area	3.2%
Statewide	2.8%
<b>Unemployed (2017)</b>	
Middlesex County	177
Extended Labor Market Area	11,721
Total	11,898
<b>Underemployed (3rd Quarter 2018)</b>	
Middlesex County	539
Extended Labor Market Area	32,048
Total	32,587

## Population in Thousands



## Unemployment Rates





# Labor Market

## Commute Time (2013-2017)

Worked from home	405	9.4%
Under 15 minutes	1,260	32.3%
15-24 minutes	765	19.6%
25-34 minutes	617	15.8%
35-44 minutes	152	3.9%
45-59 minutes	375	9.6%
Over 60 minutes	734	18.8%
Mean Travel Time to Work (minutes)		31

## Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	13
Two-Year College Graduates (Spring 2017)	1,037
Two-Year College Enrollees (Fall 2017)	5,353
Other College and University Graduates (Spring 2017)	2,339
Total	8,742

### Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Middlesex County	8
Extended Labor Market Area	89
<b>Total</b>	<b>97</b>

### Educational Attainment

On-Time Graduation Rate (Class of 2017)	84.3%
Percentage of Middlesex County population age 25+ who are high school graduates (2013-2017)	88.1%
Percentage of Middlesex County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	22.1%



# Labor Market

## Employment by Sector\* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	43	1.3%
Mining Quarrying and Oil and Gas Extraction	0	0
Utilities	0	0
Construction	245	7.4%
Manufacturing	192	5.8%
Wholesale Trade	183	5.5%
Retail Trade	394	11.8%
Transportation and Warehousing	81	2.4%
Information	42	1.3%
Finance and Insurance	59	1.8%
Real Estate and Rental and Leasing	20	0.6%
Professional Scientific and Technical Services	58	1.7%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	51	1.5%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	336	10.1%
Arts Entertainment and Recreation	91	2.7%
Accommodation and Food Services	233	7.0%
Other Services	108	3.2%
Total Government	1,034	31.1%
Federal Government	22	0.7%
State Government	82	2.5%
Local Government	930	28.0%
Unclassified	13	0.4%
<b>Total</b>	<b>3,325</b>	<b>100.0%</b>

N.D. - Not Disclosed

\*By Business Establishment

# Labor Market

## Major Employers

### Manufacturing

#### Company

Atlantic Metal Products, Inc.  
Carlton & Edwards Inc.  
J&W Seafood of Virginia, Inc.  
Rappahannock Oyster Co.

#### Product/Service

Metal fabrication  
Wood chips & sawdust  
Seafood  
Wholesale seafood

### NonManufacturing

#### Company

Bay Aging  
Middlesex Bottled Gas Inc.  
Pepsi Cola Co.  
Riverside Convalescent Center - Saluda

#### Product/Service

Community services  
Petroleum gas  
Wholesale distribution  
Nursing care



# Labor Market

<b>Union Activity (8/1/2015 - 8/1/2018)</b>	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

# Labor Market

## Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.39	13.74	23,708	28,585
Heavy and Tractor-Trailer Truck Drivers	15.13	16.43	31,471	34,186
Inspectors, Testers, Sorters, Samplers, and Weighers	21.08	24.62	43,845	51,211
First-Line Supervisors of Production and Operating Workers	22.16	22.99	46,100	47,823
Maintenance and Repair Workers, General	30.76	31.39	63,975	65,300
Bus and Truck Mechanics and Diesel Engine Specialists	16.48	18.50	34,290	38,490
Office Clerks, General	21.71	21.42	45,157	44,540
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.59	14.16	28,265	29,444
Receptionists and Information Clerks	16.84	16.22	35,033	33,753
Customer Service Representatives	13.54	13.56	28,174	28,211
Bookkeeping, Accounting, and Auditing Clerks	14.64	16.11	30,448	33,509
First-Line Supervisors of Office and Administrative Support Workers	19.14	20.96	39,804	43,611
Computer User Support Specialists	25.72	26.31	53,511	54,725
Network and Computer Systems Administrators	21.76	21.70	45,258	45,142
Software Developers, Systems Software	30.40	32.17	63,238	66,913
Computer Systems Analysts	46.98	50.28	97,711	104,582
Accountants and Auditors	57.20	59.91	118,989	124,624
Management Analysts	29.91	32.84	62,228	68,307
Human Resources Specialists	28.71	32.36	59,712	67,326
	29.23	31.71	60,807	65,960

## Per Capita Personal Income (2016)

\$46,594

## Median Family Income (2013-2017)

\$60,343

# Education

## Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	1	590
Middle	1	299
High School	1	396

## Student Teacher Ratio (FY 2017)

Elementary	13:1
Secondary	9:1

## Per Pupil Expenditure (FY 2017) (US\$)

11,319.00
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## On-Time Graduation Rate (Class of 2017)

84.3%
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## High School Graduates Continuing Education (2017-2018)

87.0%
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## Advanced Programs (2017-2018)

<p><b>Governor's Schools</b> Chesapeake Bay Governor's School for Marine &amp; Environmental Science</p> <p><b>Governor's STEM Academies and Health Academies</b> The Bridging Communities Governor's STEM Academy</p>
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## Workforce Development Facilities

Facility	Type
Eastern Shore Workforce Center	Satellite Center
Fredericksburg Workforce Center	Comprehensive Center
Job Assistance Center	Satellite Center
RCC New Kent Site	Career and Technical Center
Warsaw Workforce Center	Satellite Center

# Education

## Higher Education Facilities – Fall 2017

Facility	Enrollment
College of William and Mary	8,740
Rappahannock Community College - Warsaw Campus	1,896
Rappahannock Community College - Glens Campus	1,850
Thomas Nelson Community College - Historic Triangle Campus	1,607
Rappahannock Community College - Kilmarnock Center	†§

† Enrollment figures are not available.

§ Enrollment counted at a main campus.



# Transportation

Interstates	
Name	Distance
I-64	15.2 miles (24.4 km.)
I-295	31.3 miles (50.3 km.)
I-664	33.1 miles (53.2 km.)
I-95	38.2 miles (61.5 km.)
I-564	39.2 miles (63.1 km.)
I-195	40.3 miles (64.8 km.)
I-264	46.1 miles (74.2 km.)
I-464	46.7 miles (75.2 km.)

Note: Measured from border of locality/region.

Highways				
Highway 17	Highway 227	Highway 3	Highway 33	

Commercial Air Service		
<b>Newport News-Williamsburg International Airport, Newport News -- 43.4 miles (69.8 km.)</b>		
American Airlines	Delta Air Lines	
<b>Richmond International Airport, Sandston -- 48.7 miles (78.4 km.)</b>		
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	JetBlue Airways	Allegiant Air
OneJet		
<b>Norfolk International Airport, Norfolk -- 68.1 miles (109.6 km.)</b>		
American Airlines	American Eagle	Delta Air Lines
Southwest Airlines	United Express	

Note: Within a 75-mile drive of the center of the locality.



# Transportation

## General Aviation Service

Name	Runway Length
Hummel Field Airport, Saluda	2,170 ft (661 m)

## Freight Rail Service

Norfolk Southern Railway Company
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## Seaports

Name	Distance
Port of Virginia (Newport News Marine Terminals)	61.0 miles (98.2 km)
Port of Virginia (Richmond Marine Terminal)	64.0 miles (103.0 km)
Port of Virginia (Virginia International Gateway)	67.0 miles (107.8 km)
Port of Virginia (Norfolk International Terminals)	73.0 miles (117.5 km)
Port of Virginia (Portsmouth Marine Terminal)	74.0 miles (119.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

## Other Ports of Entry

Name	Distance
Newport News	43.4 miles (69.8 km)
Richmond-Petersburg	48.7 miles (78.4 km)
Norfolk	68.1 miles (109.6 km)
Port of Washington - Dulles	139.8 miles (225.0 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

# Utilities

Utilities	
Electric	Dominion Energy
Natural Gas	Not Available
Telecommunications	Verizon South
Water	Town of Urbanna
Water	AquaVirginia
Waste Water Treatment	Town of Urbanna
Solid Waste Disposal	Virginia Peninsula Public Service Authority

# Financial Institutions

## Financial Institutions – 1st Qtr 2018 Assets

<b>Bank</b>	<b>Assets (US\$ Millions)</b>
Branch Banking and Trust Company	215,012.0
Sonabank, N.A.	2,652.5
Citizens & Farmers Bank	1,527.1
Virginia Commonwealth Bank	992.9





# Government and Taxes

## Government

Middlesex County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Saluda is the county seat. Urbanna is the only incorporated town within the county.

## Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

*[Manufacturer's Tax Profile \(Middlesex\) pdf](#)*

*[Non-Manufacturer's Tax Profile \(Middlesex\) pdf](#)*



# Community Facilities

Medical care is provided to county residents at three area hospitals. Riverside Tappahannock Hospital is a 100-bed facility that offers nuclear medicine, physical therapy, diagnostic services, respiratory therapy, family medicine, 24-hour emergency care, cardiology and orthopedic surgery. Riverside Middle Peninsula Hospital, a 71-bed facility in Gloucester County, provides general medical and surgical care, intensive and cardiac care, physical therapy, various diagnostic services, and 24-hour emergency care. Rappahannock General Hospital in Kilmarnock is a 77-bed facility offering surgery, internal medicine, obstetrics, pediatrics, and diagnostic services.

Middlesex County has two nursing home facilities. Riverside Convalescent Center in Saluda accommodates 60 long-term care patients. Mizpah Health Care Center in Locust Hill provides services to 64 intermediate care patients.

There are two physicians and five dentists who maintain practices in the county.

Residents are served by the Middlesex County Public Library located in Urbanna and Deltaville. This library system has a collection of 13,323 volumes. The libraries at area colleges and universities are also open to the public. These facilities include the libraries at The College of William and Mary with 1,598,035 volumes; Rappahannock Community College with 35,788 volumes; and Christopher Newport College with 386,264.



# Community Facilities

**(continued)**

Approximately 25 churches representing the leading Protestant denominations and the Catholic faith are located in the county. Jewish synagogues can be found in the Newport News and Hampton areas.

Over 100 retail establishments provide for the immediate needs of county residents. Urbanna, Deltaville, and Saluda have thriving downtown areas that offer a broad mix of retail and service-related shopping opportunities. This retail mix includes grocery, clothing, hardware and specialty stores. Middlesex County's close proximity to Richmond, Williamsburg, and Newport News enables residents to benefit from the numerous shopping malls and centers located in these metropolitan areas.

Middlesex County, ideally situated on the Chesapeake Bay, provides residents and tourists numerous opportunities to enjoy fishing, swimming, boating, sailing, and water skiing. There are marinas and yacht harbors concentrated in Deltaville, Urbanna, and Grey's Point and located throughout other areas of the County. Motorboat races, regattas and sailing races are held throughout the summer. At many of the fishing villages along the rivers and the bay, skilled captains and boats for large and small fishing parties are available for hire. Camping facilities are located throughout the county.

The towns of Deltaville and Urbanna have community recreational centers that have tennis and swimming facilities.

Both the Urbanna Oyster Festival in November and the Heritage Festival in June attract many visitors to the county. The festivals include arts and crafts exhibitions, food and entertainment.

Middlesex County is easily accessible to the Richmond and Norfolk-Virginia Beach-Newport News metropolitan areas. This proximity enables residents to take advantage of the many museums, historical sites, entertainment opportunities and cultural and athletic events that these metropolitan areas have to offer.

#### *Middle Peninsula Profile*