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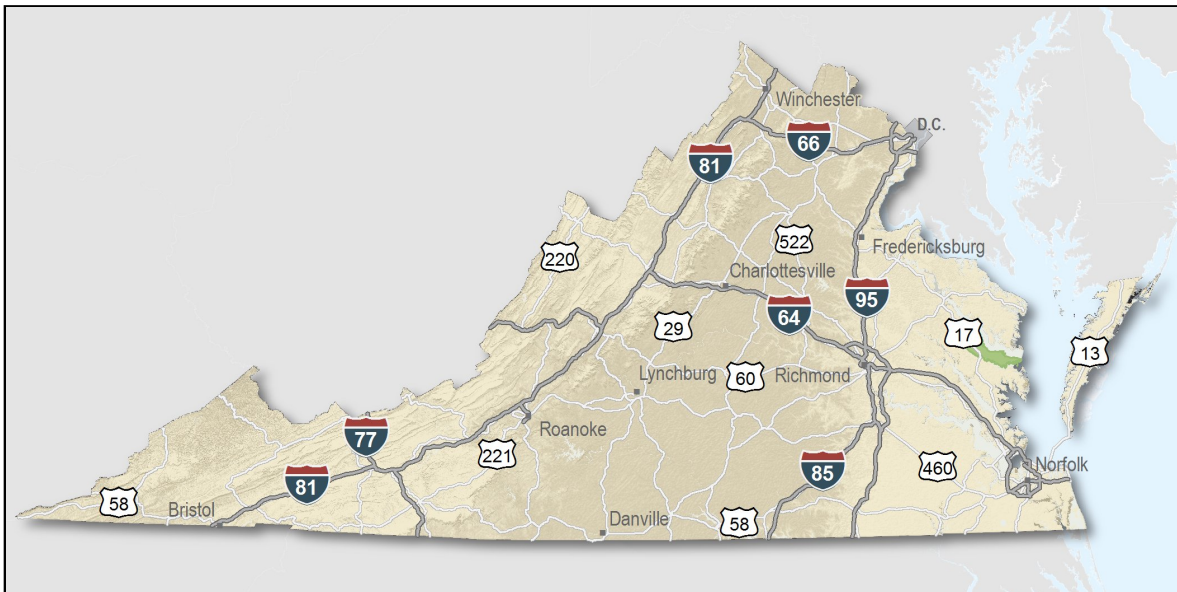
# Middlesex County, Virginia

# Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

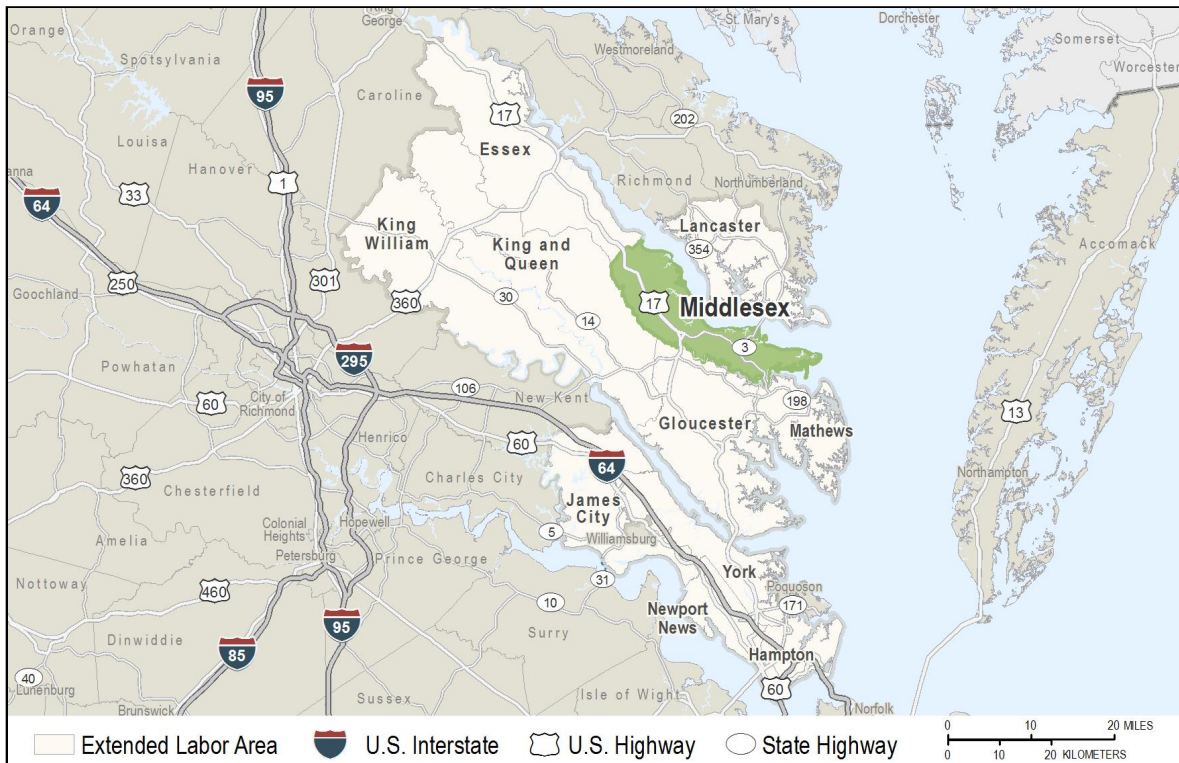
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



# Location

Middlesex County is located in southeastern Virginia on the Middle Peninsula. The county is bounded on the north by the Rappahannock River, on the south by the Piankatank River, and on the east by the Chesapeake Bay. A unique rural community surrounded by 135 square miles of shoreline, Middlesex County offers industries a strategic location on the East Coast.

Middlesex County is located 60 miles east of Richmond, the state capital, and 125 miles southeast of Washington, D.C. The Port of Hampton Roads is 74 miles south.



# Labor Market

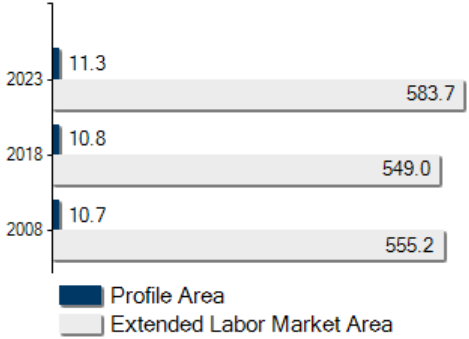
Population		
<b>Gender Distribution (2018)</b>		
Middlesex County	Male	Female
	48.7%	51.3%
<b>Race/Ethnicity (2018)</b>		
<b>Classification</b>	<b>Profile Area</b>	<b>Extended Labor Area</b>
White	8,593	327,885
Black	1,810	180,273
Two or More	253	20,433
American Indian or Alaska Native	57	3,190
Asian	50	16,260
Pacific Islander	6	975
Hispanic (may be of any race)	301	3,010
<b>Median Age (2018)</b>		54 years

Civilian Labor Force (2018)	
Middlesex County	5,258
Extended Labor Market Area	269,102
<b>Total</b>	<b>274,360</b>

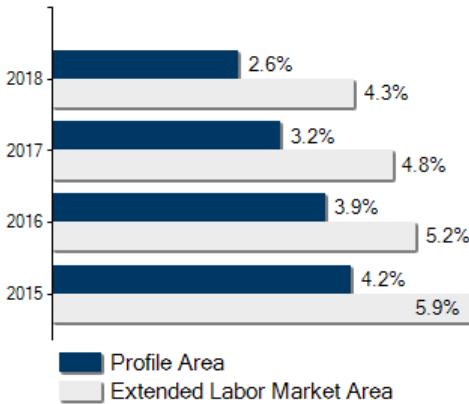
Labor Force Participation (2013-2017)	
Middlesex County	50.3%
Extended Labor Market Area	60.6%

Unemployment	
<b>Unemployment Rate (December 2019)</b>	
Middlesex County	2.3%
Extended Labor Market Area	2.9%
Statewide	2.5%
<b>Unemployed (2018)</b>	
Middlesex County	139
Extended Labor Market Area	9,225
<b>Total</b>	<b>9,364</b>
<b>Underemployed (4th Quarter 2019)</b>	
Middlesex County	455
Extended Labor Market Area	30,794
<b>Total</b>	<b>31,249</b>

## Population in Thousands



## Unemployment Rates





# Labor Market

## Commute Time (2013-2017)

Worked from home	405	9.4%
Under 15 minutes	1,260	32.3%
15-24 minutes	765	19.6%
25-34 minutes	617	15.8%
35-44 minutes	152	3.9%
45-59 minutes	375	9.6%
Over 60 minutes	734	18.8%
Mean Travel Time to Work (minutes)		31

## Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	13
Two-Year College Graduates (Spring 2018)	1,035
Two-Year College Enrollees (Fall 2018)	5,116
Other College and University Graduates (Spring 2018)	2,439
Total	8,603

### Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Middlesex County	8
Extended Labor Market Area	89
<b>Total</b>	<b>97</b>

### Educational Attainment

On-Time Graduation Rate (Class of 2018)	93.5%
Percentage of Middlesex County population age 25+ who are high school graduates (2013-2017)	88.1%
Percentage of Middlesex County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	22.1%



# Labor Market

<b>Employment by Sector* (4th Qtr. 2018)</b>		
Agriculture Forestry Fishing and Hunting	42	1.3%
Mining Quarrying and Oil and Gas Extraction	0	0
Utilities	0	0
Construction	225	6.7%
Manufacturing	186	5.6%
Wholesale Trade	186	5.6%
Retail Trade	395	11.8%
Transportation and Warehousing	83	2.5%
Information	40	1.2%
Finance and Insurance	60	1.8%
Real Estate and Rental and Leasing	24	0.7%
Professional Scientific and Technical Services	62	1.9%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	65	1.9%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	323	9.7%
Arts Entertainment and Recreation	91	2.7%
Accommodation and Food Services	270	8.1%
Other Services	110	3.3%
Total Government	1,026	30.7%
Federal Government	23	0.7%
State Government	80	2.4%
Local Government	923	27.6%
Unclassified	19	0.6%
<b>Total</b>	<b>3,342</b>	<b>100.0%</b>

N.D. - Not Disclosed

\*By Business Establishment

# Labor Market

## Major Employers

### Manufacturing

#### Company

Atlantic Metal Products, Inc.  
Carlton & Edwards Inc.  
J&W Seafood of Virginia, Inc.  
Rappahannock Oyster Co.

#### Product/Service

Metal fabrication  
Wood chips & sawdust  
Seafood  
Wholesale seafood

### NonManufacturing

#### Company

Bay Aging  
Middlesex Bottled Gas Inc.  
Pepsi Cola Co.  
Riverside Convalescent Center - Saluda

#### Product/Service

Community services  
Petroleum gas  
Wholesale distribution  
Nursing care



# Labor Market

<b>Union Activity (8/1/2015 - 8/1/2018)</b>	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0



# Labor Market

## Estimated Earnings (May 2018)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	13.16	14.59	27,375	30,338
Heavy and Tractor-Trailer Truck Drivers	14.87	15.96	30,930	33,189
Inspectors, Testers, Sorters, Samplers, and Weighers	20.83	24.45	43,324	50,865
Welders, Cutters, Solderers, and Brazers	16.92	18.09	35,178	37,628
First-Line Supervisors of Production and Operating Workers	22.64	22.45	47,085	46,706
Maintenance and Repair Workers, General	27.49	29.37	57,197	61,074
Bus and Truck Mechanics and Diesel Engine Specialists	17.75	19.17	36,909	39,878
Office Clerks, General	23.22	23.54	48,294	48,958
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.71	14.24	28,506	29,621
Receptionists and Information Clerks	16.66	16.17	34,647	33,637
Customer Service Representatives	10.48	10.95	21,799	22,780
Bookkeeping, Accounting, and Auditing Clerks	14.07	14.62	29,276	30,414
First-Line Supervisors of Office and Administrative Support Workers	19.29	20.74	40,121	43,142
Environmental Scientists and Specialists, Including Health	22.25	23.32	46,282	48,506
Computer User Support Specialists	22.07	23.09	45,906	48,021
Network and Computer Systems Administrators	22.21	22.30	46,191	46,379
Accountants and Auditors	30.57	31.24	63,589	64,998
Management Analysts	31.81	33.11	66,175	68,875
Human Resources Specialists	14.28	19.09	29,705	39,714
	28.92	30.23	60,155	62,888

## Per Capita Personal Income (2017)

\$48,703

## Median Family Income (2013-2017)

\$60,343

# Education

## Public School Enrollment (Fall 2018)

Level	Number	Enrollment
Elementary	1	564
Middle	1	282
High School	1	376

## Student Teacher Ratio (FY 2018)

Elementary	13:1
Secondary	10:1

## Per Pupil Expenditure (FY 2018) (US\$)

11,495.00
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## On-Time Graduation Rate (Class of 2018)

93.5%
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## High School Graduates Continuing Education (2017-2018)

87.0%
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## Advanced Programs (2017-2018)

<p><b>Governor's Schools</b> Chesapeake Bay Governor's School for Marine &amp; Environmental Science</p> <p><b>Governor's STEM Academies and Health Academies</b> The Bridging Communities Governor's STEM Academy</p>
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## Workforce Development Facilities

Facility	Type
Eastern Shore Workforce Center	Satellite Center
Fredericksburg Workforce Center	Comprehensive Center
Job Assistance Center	Satellite Center
RCC New Kent Site	Career and Technical Center
Warsaw Workforce Center	Satellite Center

# Education

## Higher Education Facilities – Fall 2018

Facility	Enrollment
College of William and Mary	8,817
Rappahannock Community College - Glenss Campus	1,819
Rappahannock Community College - Warsaw Campus	1,739
Thomas Nelson Community College - Historic Triangle Campus	1,558
Rappahannock Community College - Kilmarnock Center	†§

† Enrollment figures are not available.

§ Enrollment counted at a main campus.



# Transportation

Interstates	
Name	Distance
I-64	15.2 miles (24.4 km.)
I-295	31.3 miles (50.3 km.)
I-664	33.1 miles (53.2 km.)
I-95	38.2 miles (61.5 km.)
I-564	39.2 miles (63.1 km.)
I-195	40.3 miles (64.8 km.)
I-264	46.1 miles (74.2 km.)
I-464	46.7 miles (75.2 km.)

Note: Measured from border of locality/region.

Highways				
Highway 17	Highway 227	Highway 3	Highway 33	

Commercial Air Service		
<b>Newport News-Williamsburg International Airport, Newport News -- 43.4 miles (69.8 km.)</b>		
American Airlines	Delta Air Lines	
<b>Richmond International Airport, Sandston -- 48.7 miles (78.4 km.)</b>		
American Airlines	Delta Air Lines	Southwest Airlines
Spirit Airlines	United Airlines	JetBlue Airways
Allegiant Air		
<b>Norfolk International Airport, Norfolk -- 68.1 miles (109.6 km.)</b>		
American Airlines	American Eagle	Delta Air Lines
Frontier Airlines	Southwest Airlines	United Express
Allegiant Air		

Note: Within a 75-mile drive of the center of the locality.



# Transportation

## General Aviation Service

Name	Runway Length
Hummel Field Airport, Saluda	2,170 ft (661 m)

## Freight Rail Service

Norfolk Southern Railway Company
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## Seaports

Name	Distance
Port of Virginia (Newport News Marine Terminals)	61.0 miles (98.2 km)
Port of Virginia (Richmond Marine Terminal)	64.0 miles (103.0 km)
Port of Virginia (Virginia International Gateway)	67.0 miles (107.8 km)
Port of Virginia (Norfolk International Terminals)	73.0 miles (117.5 km)
Port of Virginia (Portsmouth Marine Terminal)	74.0 miles (119.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

## Other Ports of Entry

Name	Distance
Newport News	43.4 miles (69.8 km)
Richmond-Petersburg	48.7 miles (78.4 km)
Norfolk	68.1 miles (109.6 km)
Port of Washington - Dulles	139.8 miles (225.0 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

# Utilities

Utilities	
Electric	Dominion Energy
Natural Gas	Not Available
Telecommunications	Verizon South
Water	Town of Urbanna
Water	AquaVirginia
Waste Water Treatment	Town of Urbanna
Solid Waste Disposal	Virginia Peninsula Public Service Authority

# Financial Institutions

<b>Financial Institutions – 4th Qtr 2018 Assets</b>	
<b>Bank</b>	<b>Assets (US\$ Millions)</b>
Branch Banking and Trust Company	219,071.0
Sonabank, N.A.	2,707.1
Citizens & Farmers Bank	1,517.6
Virginia Commonwealth Bank	1,076.2





# Government and Taxes

## Government

Middlesex County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Saluda is the county seat. Urbanna is the only incorporated town within the county.

## Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

*[Manufacturer's Tax Profile \(Middlesex\) pdf](#)*

*[Non-Manufacturer's Tax Profile \(Middlesex\) pdf](#)*



# Community Facilities

Medical care is provided to county residents at three area hospitals. Riverside Tappahannock Hospital is a 100-bed facility that offers nuclear medicine, physical therapy, diagnostic services, respiratory therapy, family medicine, 24-hour emergency care, cardiology and orthopedic surgery. Riverside Middle Peninsula Hospital, a 71-bed facility in Gloucester County, provides general medical and surgical care, intensive and cardiac care, physical therapy, various diagnostic services, and 24-hour emergency care. Rappahannock General Hospital in Kilmarnock is a 77-bed facility offering surgery, internal medicine, obstetrics, pediatrics, and diagnostic services.

Middlesex County has two nursing home facilities. Riverside Convalescent Center in Saluda accommodates 60 long-term care patients. Mizpah Health Care Center in Locust Hill provides services to 64 intermediate care patients.

There are two physicians and five dentists who maintain practices in the county.

Residents are served by the Middlesex County Public Library located in Urbanna and Deltaville. This library system has a collection of 13,323 volumes. The libraries at area colleges and universities are also open to the public. These facilities include the libraries at The College of William and Mary with 1,598,035 volumes; Rappahannock Community College with 35,788 volumes; and Christopher Newport College with 386,264.



# Community Facilities

**(continued)**

Approximately 25 churches representing the leading Protestant denominations and the Catholic faith are located in the county. Jewish synagogues can be found in the Newport News and Hampton areas.

Over 100 retail establishments provide for the immediate needs of county residents. Urbanna, Deltaville, and Saluda have thriving downtown areas that offer a broad mix of retail and service-related shopping opportunities. This retail mix includes grocery, clothing, hardware and specialty stores. Middlesex County's close proximity to Richmond, Williamsburg, and Newport News enables residents to benefit from the numerous shopping malls and centers located in these metropolitan areas.

Middlesex County, ideally situated on the Chesapeake Bay, provides residents and tourists numerous opportunities to enjoy fishing, swimming, boating, sailing, and water skiing. There are marinas and yacht harbors concentrated in Deltaville, Urbanna, and Grey's Point and located throughout other areas of the County. Motorboat races, regattas and sailing races are held throughout the summer. At many of the fishing villages along the rivers and the bay, skilled captains and boats for large and small fishing parties are available for hire. Camping facilities are located throughout the county.

The towns of Deltaville and Urbanna have community recreational centers that have tennis and swimming facilities.

Both the Urbanna Oyster Festival in November and the Heritage Festival in June attract many visitors to the county. The festivals include arts and crafts exhibitions, food and entertainment.

Middlesex County is easily accessible to the Richmond and Norfolk-Virginia Beach-Newport News metropolitan areas. This proximity enables residents to take advantage of the many museums, historical sites, entertainment opportunities and cultural and athletic events that these metropolitan areas have to offer.

#### *Middle Peninsula Profile*