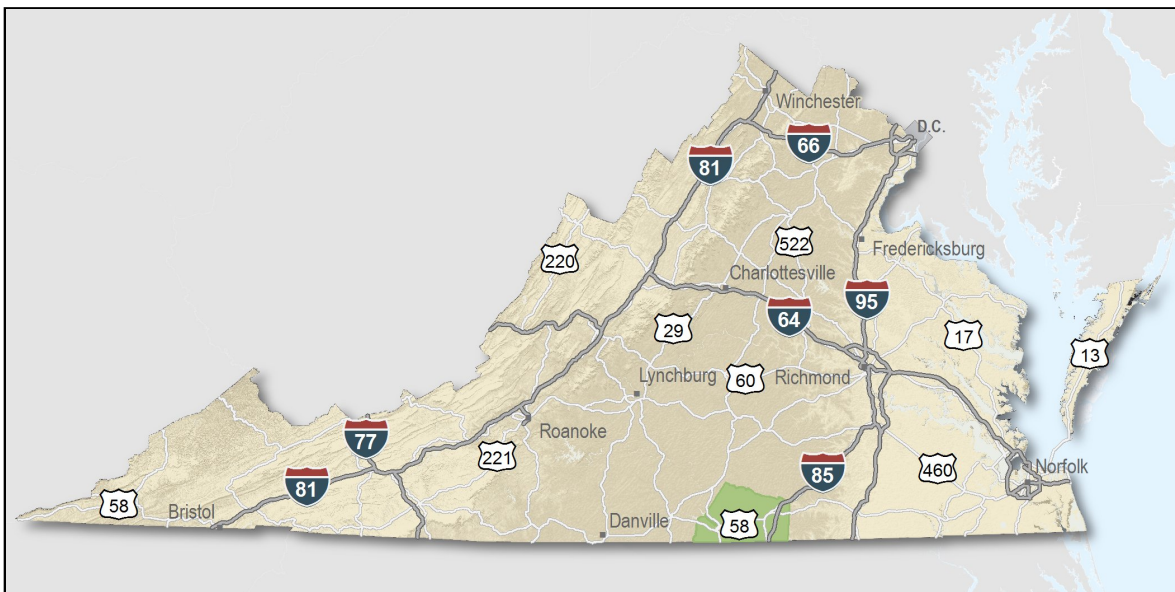

Mecklenburg County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

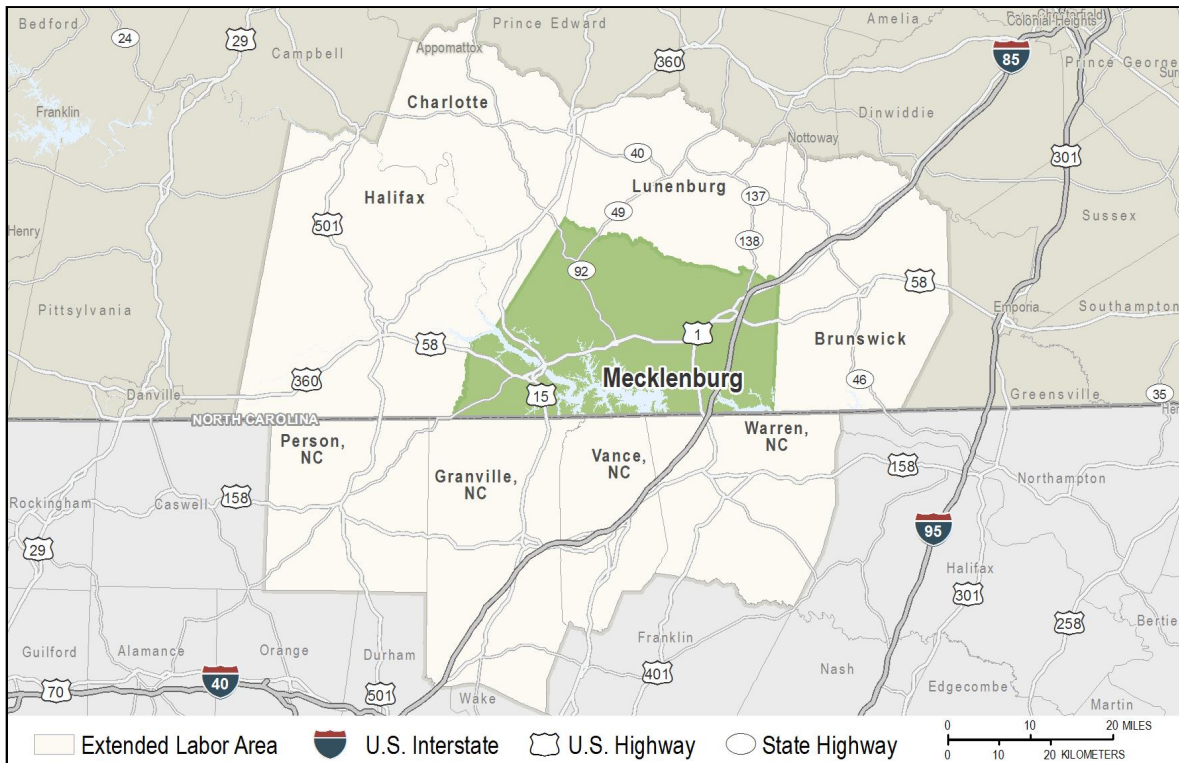
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

Mecklenburg County is located in south-central Virginia and is bordered on the south by the North Carolina state line. This 670 square mile county is known for its strong agricultural tradition and the recreational attractions at Buggs Island Lake and Lake Gaston. Mecklenburg County is also now home to several well known data centers, which speaks to the ability to perform high tech jobs in a rural setting. With convenient interstate and primary highway access to major eastern markets, Mecklenburg County is experiencing increased manufacturing diversification.

Richmond is 85 miles north, Norfolk is 100 miles east, and the Raleigh-Durham Research Triangle is 70 miles south. Also, US Route 58, 4-lane all the way, runs right through most of the County.



Mecklenburg County

Mecklenburg County is strategically located between Richmond, VA and Raleigh, NC with excellent four-lane, interstate quality highways. Our business climate is diverse which creates a good location environment. Mecklenburg County has several training institutions, specializing in advanced manufacturing technology, healthcare and IT based courses. We have five (5) business/industrial parks, all with available land, and each with a graded pad ready to build on. Our taxes are among the lowest in the state and our land is very affordable. Our quality of life is incredibly peaceful with two large lakes perfect for boating, fishing and swimming, we have water trails for kayaking and trails for hiking, running or walking. It's time you came to visit us and take a look!



Just one of our beautiful parks...ready for you !!!

Labor Market

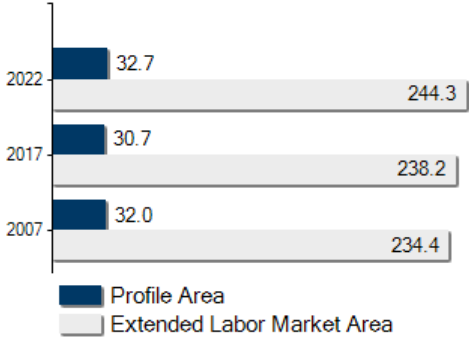
Population		
Gender Distribution (2017)		
Mecklenburg County	Male 48.5%	Female 51.5%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	19,136	138,356
Black	10,575	91,846
Two or More	568	3,909
Asian	277	1,353
American Indian or Alaska Native	99	2,574
Pacific Islander	31	144
Hispanic (may be of any race)	889	7,112
Median Age (2017)		49 years

Civilian Labor Force (2017)	
Mecklenburg County	12,150
Extended Labor Market Area	104,464
Total	116,614

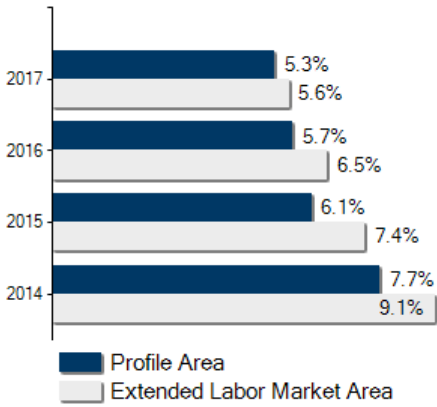
Labor Force Participation (2013-2017)	
Mecklenburg County	52.0%
Extended Labor Market Area	55.1%

Unemployment	
Unemployment Rate (September 2018)	
Mecklenburg County	3.9%
Extended Labor Market Area	3.6%
Statewide	2.8%
Unemployed (2017)	
Mecklenburg County	638
Extended Labor Market Area	5,202
Total	5,840
Underemployed (3rd Quarter 2018)	
Mecklenburg County	1,249
Extended Labor Market Area	10,398
Total	11,647

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	513	4.1%
Under 15 minutes	3,946	32.9%
15-24 minutes	2,999	25.0%
25-34 minutes	2,459	20.5%
35-44 minutes	756	6.3%
45-59 minutes	816	6.8%
Over 60 minutes	1,019	8.5%
Mean Travel Time to Work (minutes)		25

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	86
Two-Year College Graduates (Spring 2017)	1,347
Two-Year College Enrollees (Fall 2017)	4,102
Total	5,535

Labor Market

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys[®] assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Mecklenburg County	7
Extended Labor Market Area	35
Total	42

Educational Attainment

On-Time Graduation Rate (Class of 2017)	92.7%
Percentage of Mecklenburg County population age 25+ who are high school graduates (2013-2017)	81.6%
Percentage of Mecklenburg County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	18.2%



Labor Market

Employment by Sector* (2nd Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	255	2.2%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	89	0.8%
Construction	309	2.7%
Manufacturing	1,212	10.4%
Wholesale Trade	323	2.8%
Retail Trade	1,715	14.7%
Transportation and Warehousing	439	3.8%
Information	175	1.5%
Finance and Insurance	241	2.1%
Real Estate and Rental and Leasing	96	0.8%
Professional Scientific and Technical Services	380	3.3%
Management of Companies and Enterprises	127	1.1%
Administrative and Support and Waste Management	520	4.5%
Educational Services	46	0.4%
Health Care and Social Assistance	1,974	17.0%
Arts Entertainment and Recreation	63	0.5%
Accommodation and Food Services	1,161	10.0%
Other Services	527	4.5%
Total Government	1,922	16.5%
Federal Government	120	1.0%
State Government	355	3.1%
Local Government	1,447	12.4%
Unclassified	N.D.	N.D.
Total	11,632	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

American Building Co.
 BGF Industries
 Nipro Pharma
 Rex Materials of Va.
 Virginia Homes Manufacturing
 Virginia Quilting, Inc.

Product/Service

Steel buildings
 Circuit boards
 Glass vials
 Injection molding
 Modular homes
 Home furnishings

NonManufacturing

Company

HP/Clarksville Data Center
 Mecklenburg Electric Cooperative
 Microsoft Data Center
 One Jeans Group
 Parker Oil Company, Inc.
 Southern Textiles
 The DRS Group
 VCU - Community Memorial Health Center

Product/Service

Data Storage
 Electrical services
 Data Housing
 Distribution center
 Wholesale - oil
 Commercial Linen cleaning services
 Document conversion
 Health care

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.84	12.66	24,633	26,350
Heavy and Tractor-Trailer Truck Drivers	14.31	14.47	29,754	30,098
Inspectors, Testers, Sorters, Samplers, and Weighers	17.69	18.26	36,805	37,995
First-Line Supervisors of Production and Operating Workers	15.08	15.51	31,370	32,251
Maintenance and Repair Workers, General	25.84	26.52	53,747	55,152
Industrial Machinery Mechanics	14.58	16.25	30,340	33,800
Bus and Truck Mechanics and Diesel Engine Specialists	21.10	22.19	43,903	46,158
Office Clerks, General	21.61	22.30	44,943	46,378
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	12.47	13.55	25,940	28,198
Receptionists and Information Clerks	14.71	15.49	30,592	32,206
Customer Service Representatives	12.67	12.90	26,363	26,818
Bookkeeping, Accounting, and Auditing Clerks	12.43	14.11	25,854	29,339
First-Line Supervisors of Office and Administrative Support Workers	15.12	15.82	31,450	32,924
Computer User Support Specialists	22.84	25.02	47,493	52,042
Network and Computer Systems Administrators	23.47	23.35	48,815	48,563
Computer Systems Analysts	33.69	33.95	70,087	70,616
Accountants and Auditors	38.21	38.81	79,483	80,733
Management Analysts	29.26	30.63	60,859	63,708
Human Resources Specialists	30.75	45.59	63,959	94,823
	24.41	25.88	50,785	53,839

Per Capita Personal Income (2016)

\$34,723

Median Family Income (2013-2017)

\$54,582



Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	4	1,990
Middle	2	1,017
High School	2	1,331

Student Teacher Ratio (FY 2017)

Elementary	11:1
Secondary	12:1

Per Pupil Expenditure (FY 2017) (US\$)

10,232.00

On-Time Graduation Rate (Class of 2017)

92.7%

High School Graduates Continuing Education (2017-2018)

72.0%

Advanced Programs (2017-2018)

Governor's Schools The Governor's School of Southside Virginia
--

Education

Workforce Development Facilities

Facility	Type
Clarksville Enrichment Complex	Career and Technical Center
Estes Community Center	Career and Technical Center
Lake Country Advanced Knowledge Center	Career and Technical Center
Southern Virginia Center Of Manufacturing Excellence	Center of Excellence
Virginia Workforce Center - Victoria	Informational Center
Virginia Workforce Center-Charlotte Courthouse	Satellite Center
Virginia Workforce Center-Farmville	Satellite Center
Virginia Workforce Center-South Boston	Satellite Center
Virginia Workforce Center-South Hill	Satellite Center
Workforce Information Center - Alberta	Informational Center
Workforce Information Center - Crewe	Informational Center
Workforce Information Site - Amelia	Informational Center
Workforce Information Site - Cumberland	Informational Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
Southside Virginia Community College - John H. Daniel Campus	2,124
Southside Virginia Community College - Christanna Campus	1,978
Southern Virginia Higher Education Center	*

* Enrollment figures are included in participating colleges and universities.



Transportation

Interstates	
Name	Distance
I-85	0.0 miles (0.0 km.)
I-95	24.2 miles (39.0 km.)
I-40	39.8 miles (64.1 km.)
I-295	45.7 miles (73.5 km.)
I-440	48.6 miles (78.3 km.)

Note: Measured from border of locality/region.

Highways				
Highway 1	Highway 138	Highway 15	Highway 4	Highway 47
Highway 49	Highway 58	Highway 92		

Commercial Air Service		
Raleigh-Durham International Airport, Raleigh/Durham, NC -- 85.4 miles (137.4 km.)		
Air Canada	American Airlines	Delta Air Lines
Frontier Airlines	Southwest Airlines	United Airlines
Alaska Airlines	JetBlue Airways	Allegiant Air

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Chase City Municipal Airport, Chase City	3,400 ft (1,036 m)
Lake Country Regional Airport, Clarksville	4,488 ft (1,368 m)
Mecklenburg-Brunswick Regional Airport, LaCrosse	5,002 ft (1,525 m)

Freight Rail Service

Buckingham Branch Railroad
Virginia Southern Railway

Seaports

Name	Distance
Port of Virginia (Richmond Marine Terminal)	88.0 miles (141.6 km)
Port of Virginia	158.0 miles (254.3 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Raleigh-Durham	85.4 miles (137.4 km)
Port of Washington - Dulles	209.3 miles (336.9 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities	
Electric	Mecklenburg Electric Cooperative
Electric	Dominion Energy
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Buggs Island Telephone Cooperative
Telecommunications	CenturyLink
Telecommunications	AT&T
Telecommunications	Mid-Atlantic Broadband Cooperative
Water	Town of Chase City
Water	Town of Clarksville
Water	Town of South Hill
Water	Town of LaCrosse
Water	Roanoke River Public Service Authority
Waste Water Treatment	Town of Chase City
Waste Water Treatment	Town of Clarksville
Waste Water Treatment	Town of South Hill
Waste Water Treatment	Town of South Hill/Town of LaCrosse
Waste Water Treatment	Town of LaCrosse
Waste Water Treatment	Town of Boydton
Solid Waste Disposal	Mecklenburg County Sanitary Landfill

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Bank of America, N.A.	1,765,242.0
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
First-Citizens Bank & Trust Co.	34,262.9
Carter Bank & Trust	4,112.8
Benchmark Community Bank	608.8
Citizens Bank & Trust Co.	380.6
Touchstone Bank	162.1



Government and Taxes

Government

Mecklenburg County operates with a nine-member Board of Supervisors and a County Administrator.

The County has a comprehensive plan, a subdivision ordinance, and a zoning ordinance. Each of the towns, except Brodnax, has zoning ordinances. The County also has a Economic Development Strategic Plan and a Tourism Assessment Plan in place. We are also part of the Virginia's Growth Alliance, which is a regional economic development marketing organization.

Boydton is the county seat. Other incorporated towns within the county are Brodnax, Chase City, Clarksville, LaCrosse and South Hill.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

[Manufacturer's Tax Profile \(Mecklenburg\) pdf](#)

[Non-Manufacturer's Tax Profile \(Mecklenburg\) pdf](#)



Community Facilities

VCU Community Memorial Hospital in South Hill provides a full range of health services throughout Southern Virginia. VCU-CMH is a 70-bed facility offering services in cardiac intensive care, nuclear medicine, physical therapy, and radiology. The hospital also provides 24-hour emergency treatment and operates a nursing school. The Halifax Regional Hospital, with 182 beds, is within a short drive of most of Mecklenburg County. Public health services are administered through the Mecklenburg Health Department. Private medical clinics are located in Chase City and Clarksville.

Eight-three physicians and 11 dentists are located in the county.

Mecklenburg County provides residents with access to over 101,329 volumes in our County libraries. The libraries are located in Clarksville, Chase City, South Hill, and Boydton.

Over 20 Protestant churches and two Roman Catholic churches are located throughout Mecklenburg County. A Jewish synagogue is located in Danville.

Mecklenburg County is the home of multiple educational training facilities operated by Southside Virginia Community College. These locations include, the Estes Center in Chase City, The Verizon Center in Clarksville and the Advanced Knowledge Center in South Hill. These educational centers provide Internet Access and Web-related educational opportunities for the county and its' residents. Southside Virginia Community College provides many opportunities for continued education and employer training at all facilities.



Community Facilities

(continued)

Mecklenburg County also has several general aviation airports within its boundaries. The largest being the Mecklenburg-Brunswick Regional Airport, with a 5,000 foot runway, located in LaCrosse. Marks Municipal Airport is located in Clarksville and the Chase City Municipal Airport is located in Chase City.

John H. Kerr Lake (also known as, Buggs Island Lake) and Lake Gaston in southern Mecklenburg County together contain 1,150 miles of shoreline and are a major focal point for recreational activities in the community. The lakes provide an excellent setting for overnight camping, boating, fishing, and water sports of all kinds. The bass fishing is exceptional and annual tournaments draw participants from all parts of the country. The 2,690-acre Occoneechee State Park is located on the John H. Kerr Lake/Buggs Island Lake shore near Clarksville. Attractive recreational properties are also available on both lakes.

Athletic facilities at the county's public schools are used extensively for organized and individual sports. Various other publicly owned facilities include tennis courts, swimming pools, playgrounds, and parks. The Town of South Hill has tournament level baseball/softball facilities. The Clarksville YMCA offers an assortment of athletic and instructional programs. Golf and swimming facilities are well distributed in the county at the five local country clubs.

MacCallum More Gardens, located on a five-acre estate in the midst of Chase City, is an unexpected find for newcomers. The gardens contain over 20,000 English and American boxwoods, thousands of azaleas, dogwoods, and other flowering shrubs, along with works of art collected from around the world. Another distinctive Mecklenburg area attraction is Prestwold Plantation, a Virginia Historic Landmark that is listed on the National Register of Historic Places. Originally built in 1790, the house is now home to the Roanoke River Museum containing items tracing the history of the Roanoke River Area. South Hill is home to The Colonial Center for Performing Arts, a 400-seat theater with art gallery and available meeting space. Constructed in the 1920's as a vaudeville theater, the facility has recently been restored. The facility is on the Virginia Department of Historic Resources Virginia Landmarks Register and the National Park Service National Register of Historic Places. The Clarksville Fine Arts Center is a 288-seat auditorium and is home to the Clarksville Community Players. The space is also available for other performances, celebrations and concerts.

Virginia's Growth Alliance Profile
Southside Planning District Commission
Mecklenburg County