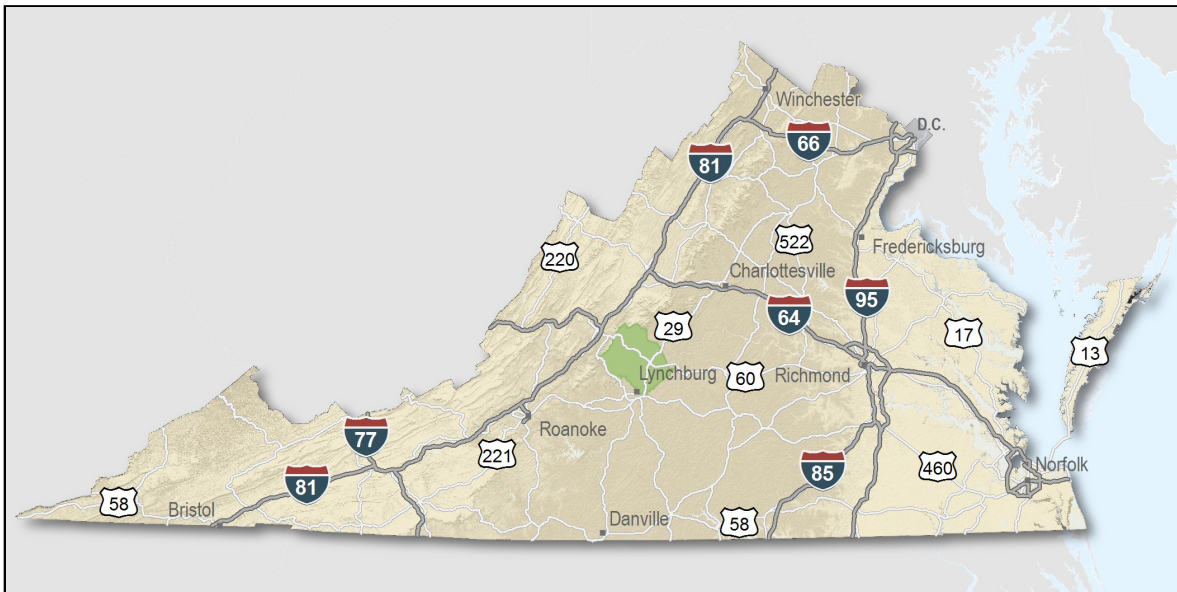

Amherst County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

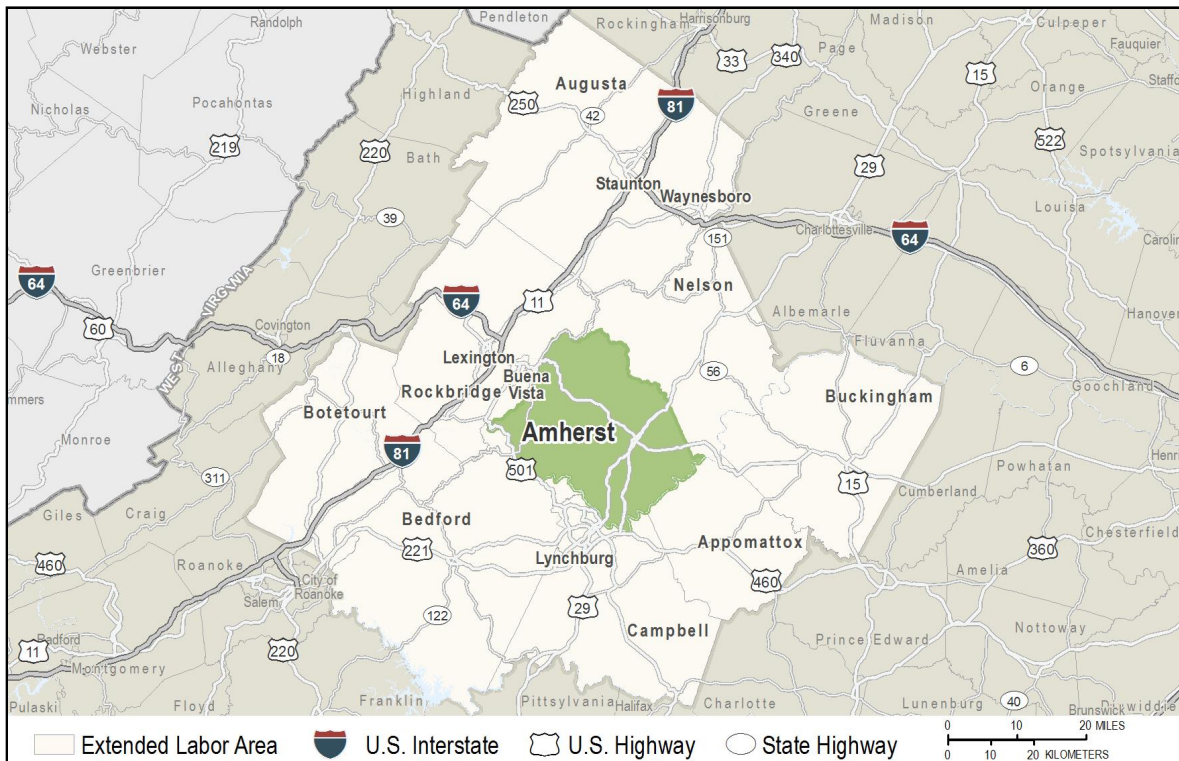


Location

Amherst County is located near the geographic center of Virginia just north of the city of Lynchburg. The James River borders the county on the south and east with the crest of the Blue Ridge Mountains forming the western boundary. The Piney River comprises much of the county's northern boundary. The U.S. Route 29 corridor in the eastern region of the county has become the focal point for most commercial, industrial and residential development.

The county is part of the Lynchburg Metropolitan Statistical Area (MSA).

Amherst County is 165 miles southwest of Washington, D.C.; 115 miles west of Richmond, the state capital; and 47 miles southwest of Charlottesville.



Labor Market

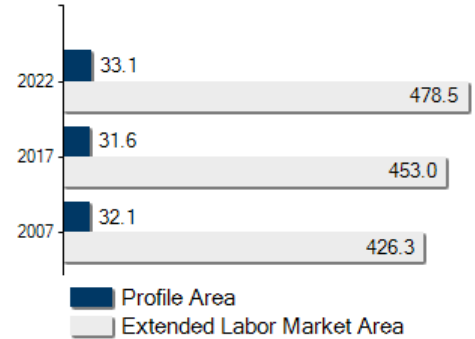
Population		
Gender Distribution (2017)		
Amherst County	Male	Female
	48.2%	51.8%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	24,431	377,288
Black	5,962	59,025
Two or More	741	8,675
American Indian or Alaska Native	282	1,736
Asian	167	5,987
Pacific Islander	11	240
Hispanic (may be of any race)	754	10,556
Median Age (2017)		45 years

Civilian Labor Force (2017)	
Amherst County	15,085
Extended Labor Market Area	213,424
Total	228,509

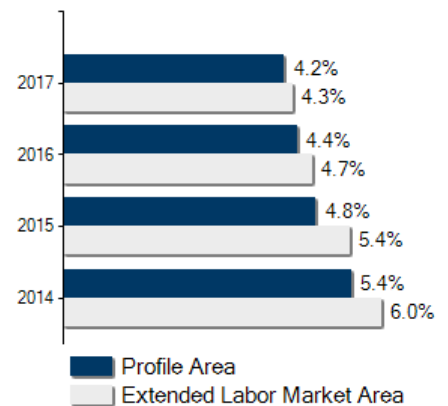
Labor Force Participation (2013-2017)	
Amherst County	58.3%
Extended Labor Market Area	58.8%

Unemployment	
Unemployment Rate (September 2018)	
Amherst County	3.0%
Extended Labor Market Area	2.9%
Statewide	2.8%
Unemployed (2017)	
Amherst County	630
Extended Labor Market Area	8,733
Total	9,363
Underemployed (3rd Quarter 2018)	
Amherst County	1,579
Extended Labor Market Area	21,871
Total	23,450

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	372	2.6%
Under 15 minutes	3,195	22.9%
15-24 minutes	5,064	36.3%
25-34 minutes	3,613	25.9%
35-44 minutes	739	5.3%
45-59 minutes	530	3.8%
Over 60 minutes	809	5.8%
Mean Travel Time to Work (minutes)		24

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	68
Two-Year College Graduates (Spring 2017)	1,203
Two-Year College Enrollees (Fall 2017)	6,558
Other College and University Graduates (Spring 2017)	18,814
Total	26,643

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Amherst County	41
Extended Labor Market Area	107
Total	148

Educational Attainment

On-Time Graduation Rate (Class of 2017)	95.7%
Percentage of Amherst County population age 25+ who are high school graduates (2013-2017)	84.1%
Percentage of Amherst County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	19.9%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	56	0.7%
Mining Quarrying and Oil and Gas Extraction	0	0
Utilities	0	0
Construction	484	5.9%
Manufacturing	1,344	16.4%
Wholesale Trade	151	1.8%
Retail Trade	1,120	13.6%
Transportation and Warehousing	250	3.0%
Information	34	0.4%
Finance and Insurance	124	1.5%
Real Estate and Rental and Leasing	26	0.3%
Professional Scientific and Technical Services	149	1.8%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	124	1.5%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	1,151	14.0%
Arts Entertainment and Recreation	70	0.9%
Accommodation and Food Services	694	8.5%
Other Services	239	2.9%
Total Government	1,914	23.3%
Federal Government	48	0.6%
State Government	571	7.0%
Local Government	1,295	15.8%
Unclassified	11	0.1%
Total	8,208	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

Buffalo Air Handling Co.
England's Stove Works Inc.
Glad Manufacturing Co.
Greif Brothers Corp.
Hermle Black Forest Clocks
Lynchburg Steel
Quality Archery Design
S&S Machine, Truball
Shibuya Hoppmann Corp.

Product/Service

Air handling equipment
Wood Burning Stoves
Plastic bags & wraps
Containerboard
Clocks, Furniture
Structural steel
Archery Equipment
Metal Fabrication, Archery Equipment
Packaging machinery

NonManufacturing

Company

Central Virginia Training Center

H.T. Hackney
Old Dominion Job Corps
Sweet Briar College

Product/Service

Residential facility for the intellectually disabled
Wholesale Distributor
Residential Training Programs
Women's College

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.84	12.64	24,627	26,304
Heavy and Tractor-Trailer Truck Drivers	17.13	17.24	35,631	35,861
Inspectors, Testers, Sorters, Samplers, and Weighers	18.93	21.65	39,382	45,032
Welders, Cutters, Solderers, and Brazers	16.87	18.13	35,083	37,706
Machinists	19.01	19.67	39,528	40,911
First-Line Supervisors of Production and Operating Workers	23.28	24.15	48,418	50,229
Maintenance and Repair Workers, General	27.81	30.25	57,843	62,906
Industrial Machinery Mechanics	18.13	18.55	37,700	38,591
Office Clerks, General	20.47	22.34	42,580	46,475
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.10	13.92	27,254	28,946
Receptionists and Information Clerks	14.76	15.43	30,691	32,076
Customer Service Representatives	11.53	11.85	23,975	24,647
Bookkeeping, Accounting, and Auditing Clerks	13.28	14.82	27,615	30,828
First-Line Supervisors of Office and Administrative Support Workers	15.95	16.69	33,160	34,735
Mechanical Engineers	24.24	25.51	50,424	53,055
Industrial Engineers	36.94	40.10	76,836	83,409
Electrical Engineers	37.23	38.42	77,423	79,907
Computer User Support Specialists	56.98	54.54	118,507	113,441
Accountants and Auditors	21.77	22.50	45,287	46,813
	29.48	32.38	61,302	67,362

Per Capita Personal Income (2016)

\$34,351

Median Family Income (2013-2017)

\$61,614

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	6	1,952
Middle	2	913
High School	1	1,190

Student Teacher Ratio (FY 2017)

Elementary	11:1
Secondary	9:1

Per Pupil Expenditure (FY 2017) (US\$)

11,217.00

On-Time Graduation Rate (Class of 2017)

95.7%

High School Graduates Continuing Education (2017-2018)

77.4%

Advanced Programs (2017-2018)

Governor's Schools

Central VA Governor's School For Science and Technology

Governor's STEM Academies and Health Academies

Lynchburg Regional Governor's STEM Academy

Governor's School Enrollment	14
Students taking 1 or more Advanced Placement (AP) Courses	187
Students taking 1 or more AP Exams	78
Students taking 1 or more Dual Enrollment Courses	107

Workforce Development Facilities

Facility	Type
Lynchburg Workforce Center	Satellite Center
Region 2000 Career Center	Comprehensive Center



Education

Higher Education Facilities – Fall 2017

Facility	Enrollment
Liberty University	75,044
Central Virginia Community College	5,128
University of Lynchburg	2,808
Washington and Lee University	2,227
Virginia Military Institute	1,722
American National University - Lynchburg Campus	1,090 [‡]
Southern Virginia University	808
Randolph College	684
Virginia University of Lynchburg	370 [◊]
Miller-Motte Technical College - Lynchburg Campus	340 [◊]
Sweet Briar College	322

[‡] Enrollment figures are for all campuses.

[◊] Fall 2016 Enrollment

Transportation

Interstates	
Name	Distance
I-81	5.2 miles (8.4 km.)
I-64	5.8 miles (9.3 km.)
I-581	35.2 miles (56.7 km.)

Note: Measured from border of locality/region.

Highways				
Highway 130	Highway 151	Highway 210	Highway 29	Highway 501
Highway 60				

Commercial Air Service		
Lynchburg Regional Airport, Lynchburg -- 32.5 miles (52.3 km.)		
American Eagle		
Charlottesville-Albemarle Airport, Charlottesville -- 63.1 miles (101.6 km.)		
American Airlines	Delta Connection	United Airlines
Roanoke-Blacksburg Regional Airport, Roanoke -- 67.7 miles (109.0 km.)		
American Airlines	Delta Air Lines	United Airlines
Allegiant Air		
Shenandoah Valley Regional Airport, Weyers Cave -- 70.8 miles (114.0 km.)		
ViaAir		

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

Name	Runway Length
Falwell Airport, Lynchburg	2,932 ft (894 m)

Freight Rail Service

CSX Transportation Norfolk Southern Railway Company
--

Seaports

Name	Distance
Port of Virginia	215.0 miles (346.0 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Port of Washington - Dulles	154.5 miles (248.6 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	American Electric Power
Electric	Central Virginia Electric Cooperative
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Telecommunications	Verizon-Virginia
Telecommunications	Comcast Business Communications
Telecommunications	Lumos Networks
Water	Amherst County Public Service Authority
Water	Town of Amherst
Waste Water Treatment	Amherst County Service Authority
Waste Water Treatment	Town of Amherst
Solid Waste Disposal	Amherst County Sanitary Landfill

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
SunTrust Bank	199,970.2
WoodForest National Bank	5,699.6
Carter Bank & Trust	4,112.8
Bank of the James	653.9
First National Bank	463.0



Government and Taxes

Government

Amherst County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

The town of Amherst is the county seat. There are no other incorporated towns in the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Amherst) [pdf](#)

Non-Manufacturer's Tax Profile (Amherst) [pdf](#)



Community Facilities

Adjacent Lynchburg offers two major hospital facilities for Amherst County residents. Lynchburg General Hospital and Virginia Baptist Hospital collectively offer 768 beds and comprehensive medical services for the region. The University of Virginia Hospital is located in Charlottesville approximately 50 miles away.

Ten physicians and three dentists have offices established in the county. More than 200 physicians and 70 dentists representing more than 30 medical and surgical specialties serve the metropolitan area.

The Amherst County Health Department operates two public health clinics and provides nursing home care. Private nursing and extended care is available at two locations in the town of Amherst. Additional nursing and extended care facilities are located in nearby Lynchburg.

More than 50 churches representing most of the leading Protestant and Catholic denominations are located in Amherst County. A Greek Orthodox church and a Jewish synagogue are located in Lynchburg.

Amherst County residents are served by public libraries in the town of Amherst and in Madison Heights.

Seven shopping centers are available in Amherst County offering residents a wide variety of retail goods and services including department stores, supermarkets, furniture stores, appliances and many others. In addition, adjacent Lynchburg provides substantial shopping and entertainment options including a regional mall and numerous neighborhood retail centers distributed throughout the city.

Sweet Briar College is a major cultural center for the community. The college sponsors many concerts, lectures, and dramatic productions that are available to the general public. An annual tennis camp operated by Dennis Van der Meer is hosted by the college and draws participants from county residents and students from across the nation. The Lynchburg Fine Arts Center and other local colleges add to the cultural offerings within the region including art galleries, dance studios, theater, and musical entertainment.

The Amherst County Recreation Department directs a comprehensive countywide recreation program consisting of team sports, public park facilities, and special interest classes. The three Buffalo River Watershed Lakes covering over 400 acres at the base of the mountains provide a breathtaking setting for canoeing, fishing, and picnicking. The George Washington National Forest has numerous mountain streams with championship trout fishing along with excellent hunting opportunities featuring deer, turkey, and small game. The Appalachian Trail offers scenic and challenging trails for hikers. The Blue Ridge Parkway features dramatic views for the motorist along with historic sites and public camping areas.

Winton Country Club offers members excellent dining, swimming, and golf facilities. Its 18-hole championship golf course is also open to the public. The Izaak Walton league operates a private club in the county including swimming, camping, and picnicking facilities. Poplar Grove, a premier golf course designed by Sam Snead, is also located in the county. Wintergreen Resort, in adjoining Nelson County, showcases excellent winter skiing in addition to year-round vacation amenities.

(continued)

Amherst County hosts several traditional annual festivals including the Garlic, Apple, and Sorghum Festivals and Monacan Indian Pow Wow, which draw thousands of patrons each year. The Amherst County Historical Museum, located in the town of Amherst, offers both permanent and temporary exhibits of historical events and artifacts relative to the county's history.

Lynchburg MSA Profile

Lynchburg Region Profile

Amherst County

Virginia's Region 2000 Economic Development Partnership