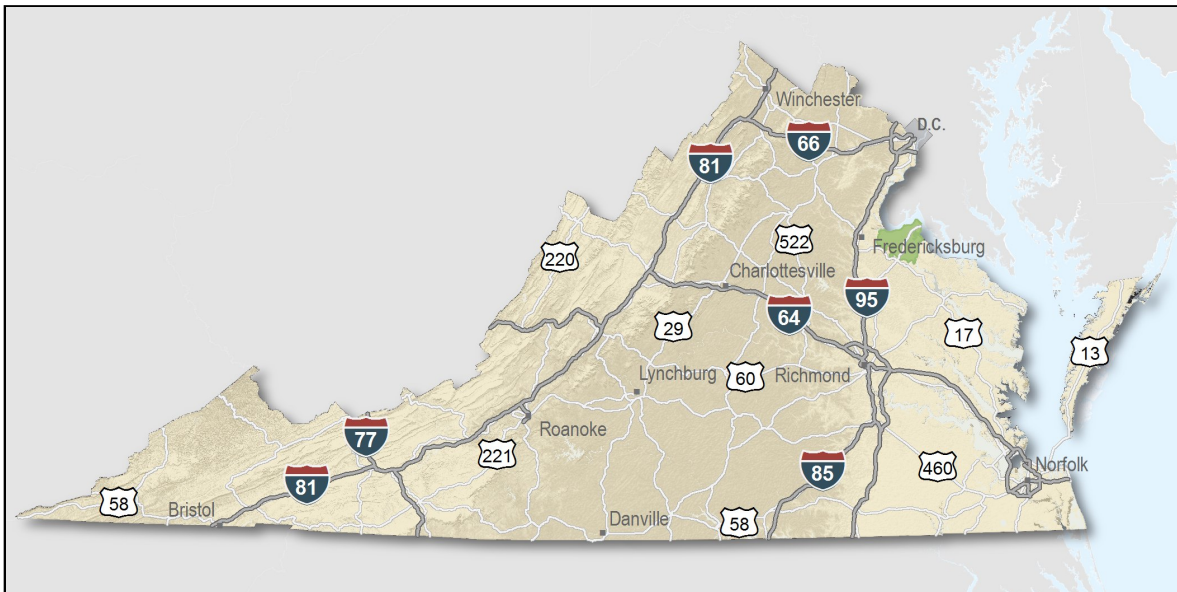

King George County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

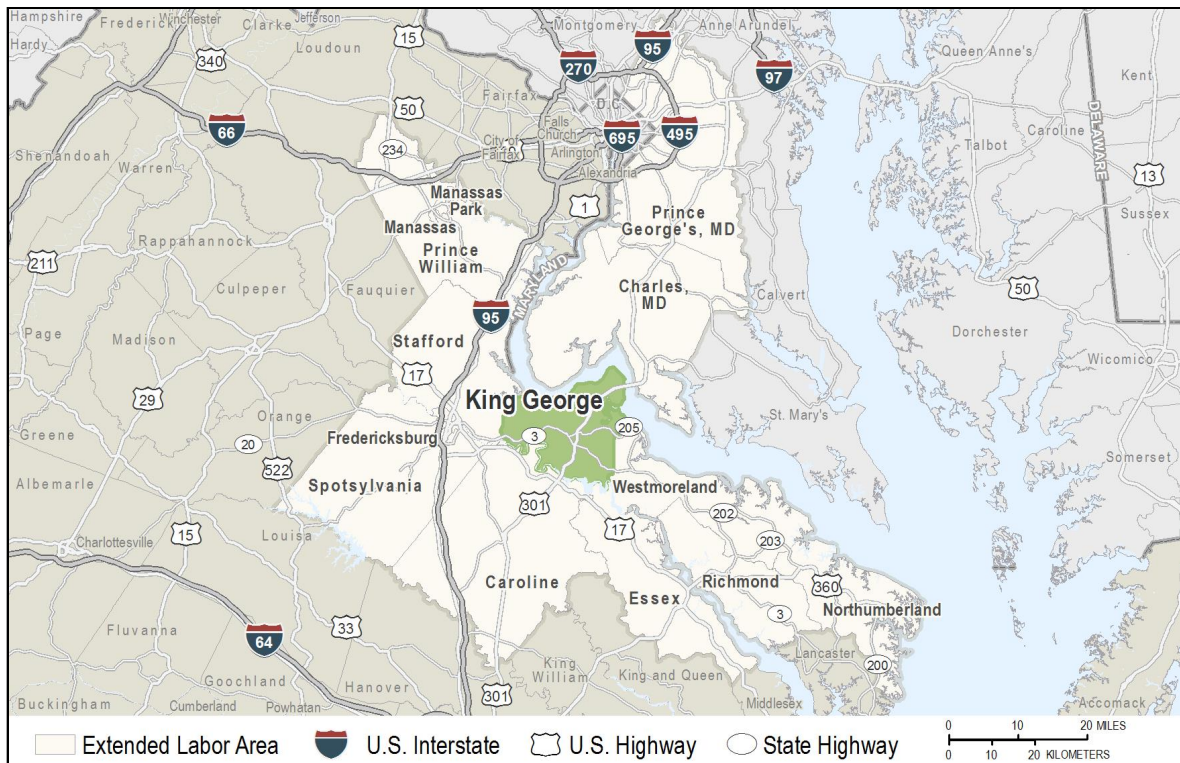
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

King George County, located in central Virginia, is approximately 83 miles southeast of Washington, DC; 60 miles north of the state capital Richmond; and 143 miles northwest of Norfolk. Bounded by the Potomac River on the north and the Rappahannock River on the south, King George is the gateway to Virginia's historic Northern Neck peninsula.

The county is served by two major transportation routes, I-95 and Route 301, providing easy access to major markets both north and south in a day's drive. Route 3, a four-lane, state maintained route, gets vehicles to I-95 in 25 minutes and to Route 301 in 10 minutes. Finally with direct access to CSX rail, businesses can move products and supplies by rail to major population centers throughout the United States in a quick and efficient manner.



King George County

King George, Virginia is strategically location in the Mid-Atlantic region with easy access to major transportation routes leading to markets in the north, south and western regions of the country. It maintains a very diverse mix of economies with business representation from light industrial to high tech. The King George Industrial Park is home to many of the county's light industrial and manufacturing operations while the vast majority of the county's high technology, software, and engineering firms are located near Naval Support Facility-Dahlgren. This naval weaponry base is the County's largest employer with over 5,000 military, federal, and civilian jobs and is home to seven major commands, including Naval Surface Warfare Center Dahlgren Division, a critical component of the largest research and engineering organization for the Department of Defense.



King George County located in the Fredericksburg Region

Labor Market

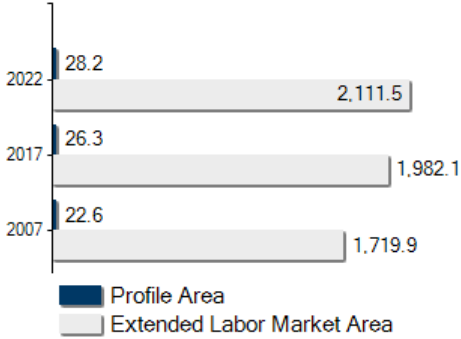
Population		
Gender Distribution (2017)		
King George County	Male	Female
	50.7%	49.3%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	20,432	929,365
Black	4,331	856,654
Two or More	959	68,258
Asian	409	104,485
American Indian or Alaska Native	178	19,767
Pacific Islander	28	3,567
Hispanic (may be of any race)	1,354	17,602
Median Age (2017)		38 years

Civilian Labor Force (2017)	
King George County	12,359
Extended Labor Market Area	1,056,559
Total	1,068,918

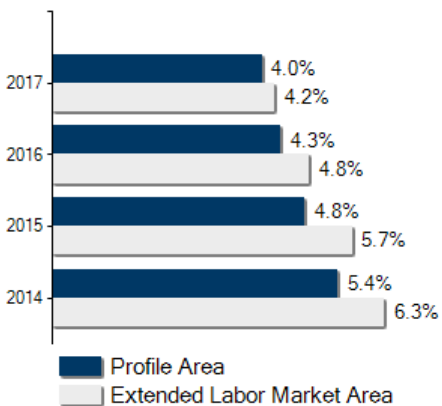
Labor Force Participation (2013-2017)	
King George County	66.8%
Extended Labor Market Area	69.7%

Unemployment	
Unemployment Rate (September 2018)	
King George County	2.8%
Extended Labor Market Area	3.5%
Statewide	2.8%
Unemployed (2017)	
King George County	490
Extended Labor Market Area	41,317
Total	41,807
Underemployed (3rd Quarter 2018)	
King George County	1,294
Extended Labor Market Area	102,232
Total	103,526

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	491	3.9%
Under 15 minutes	2,300	19.0%
15-24 minutes	2,663	22.0%
25-34 minutes	2,276	18.8%
35-44 minutes	1,029	8.5%
45-59 minutes	1,041	8.6%
Over 60 minutes	2,809	23.2%
Mean Travel Time to Work (minutes)		37

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	40
Two-Year College Graduates (Spring 2017)	3,284
Two-Year College Enrollees (Fall 2017)	33,870
Other College and University Graduates (Spring 2017)	1,156
Total	38,350

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia’s Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient’s level of development skills.

King George County	3
Extended Labor Market Area	44
Total	47

Educational Attainment

On-Time Graduation Rate (Class of 2017)	93.5%
Percentage of King George County population age 25+ who are high school graduates (2013-2017)	93.8%
Percentage of King George County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	34.2%



Labor Market

Employment by Sector* (2nd Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	113	1.0%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	262	2.2%
Manufacturing	82	0.7%
Wholesale Trade	128	1.1%
Retail Trade	857	7.4%
Transportation and Warehousing	120	1.0%
Information	88	0.8%
Finance and Insurance	154	1.3%
Real Estate and Rental and Leasing	74	0.6%
Professional Scientific and Technical Services	2,059	17.7%
Management of Companies and Enterprises	0	0
Administrative and Support and Waste Management	344	3.0%
Educational Services	9	0.1%
Health Care and Social Assistance	369	3.2%
Arts Entertainment and Recreation	24	0.2%
Accommodation and Food Services	519	4.5%
Other Services	319	2.7%
Total Government	6,080	52.2%
Federal Government	4,935	42.4%
State Government	66	0.6%
Local Government	1,079	9.3%
Unclassified	16	0.1%
Total	11,650	100.0%

N.D. - Not Disclosed

*By Business Establishment



Labor Market

Major Employers

Manufacturing

Company

CMC

Product/Service

Rebar

NonManufacturing

Company

Bowhead Systems Management, Inc.

Heritage Hall

Northrop Grumman

Southeastern Computer Consultants, Inc.

Tatitlek Training Services

US Department of Defense–Naval Support Facility, Dahlgren

Walmart

Product/Service

Professional, scientific, and technical

Health care

Computer programming

Professional, scientific, and technical

Administrative and support

Federal government

Retail

Closings, Reductions, Layoffs (1/2015 to date)

Date	Type	Company	Product/Service	Employees Affected
6/8/2017	Reduction	Lockheed Martin	Support personnel for Navy base at Dahlgren	64

Union Activity (8/1/2015 - 8/1/2018)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Heavy and Tractor-Trailer Truck Drivers	13.52	14.67	28,119	30,515
Maintenance and Repair Workers, General	18.10	19.15	37,633	39,830
Office Clerks, General	15.67	16.40	32,602	34,098
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	18.63	19.06	38,747	39,638
Receptionists and Information Clerks	14.47	14.82	30,113	30,828
Customer Service Representatives	18.24	18.57	37,944	38,614
Bookkeeping, Accounting, and Auditing Clerks	20.48	20.21	42,610	42,034
First-Line Supervisors of Office and Administrative Support Workers	28.07	29.13	58,385	60,591
Electrical and Electronic Engineering Technicians	40.20	40.89	83,625	85,067
Engineers, All Other	58.28	53.18	121,216	110,613
Computer Occupations, All Other	54.52	53.29	113,401	110,851
Computer User Support Specialists	26.61	26.61	55,337	55,336
Software Developers, Systems Software	63.43	60.39	131,919	125,610
Software Developers, Applications	46.83	48.26	97,424	100,367
Information Security Analysts	46.39	49.23	96,479	102,391
Computer Systems Analysts	44.34	45.10	92,218	93,806
Computer and Information Research Scientists	57.07	54.79	118,706	113,971
Accountants and Auditors	33.04	36.37	68,723	75,658
Management Analysts	48.20	49.17	100,268	102,288

Per Capita Personal Income (2016)

\$52,212

Median Family Income (2013-2017)

\$94,005

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	3	2,499
Middle	1	733
High School	1	1,303

Student Teacher Ratio (FY 2017)

Elementary	15:1
Secondary	10:1

Per Pupil Expenditure (FY 2017) (US\$)

10,040.00

On-Time Graduation Rate (Class of 2017)

93.5%

High School Graduates Continuing Education (2017-2018)

87.5%

Advanced Programs (2017-2018)

Governor's Schools

Chesapeake Bay Governor's School for Marine & Environmental Science
Commonwealth Governor's School

Governor's School Enrollment	92
Students taking 1 or more Advanced Placement (AP) Courses	276
Students taking 1 or more AP Exams	240
Students taking 1 or more Dual Enrollment Courses	145

Education

Workforce Development Facilities

Facility	Type
Eastern Shore Workforce Center	Satellite Center
Fredericksburg Workforce Center	Comprehensive Center
Job Assistance Center	Satellite Center
RCC King George Site	Career and Technical Center
Warsaw Workforce Center	Satellite Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
Northern Virginia Community College - Woodbridge Campus	10,113
Strayer University - Fredericksburg Campus	6,473 ^{†‡}
Strayer University - Woodbridge Campus	6,473 ^{†‡}
Germanna Community College - Fredericksburg Campus	5,641
University of Mary Washington - Fredericksburg Campus	4,808 [‡]
University of Mary Washington - Stafford Campus	4,808 [‡]
Stratford University - Woodbridge Campus	2,926 [‡]
Rappahannock Community College - Warsaw Campus	1,896
Virginia College	348 [‡]
Central Texas College - Quantico Campus	†
Germanna Community College - Stafford County Center	†§
Northern Virginia Community College - Quantico Campus	†§
Old Dominion University - Quantico Campus	†§
University of Maryland University College - Quantico Campus	†
Averett University - Quantico Center	†§
Florida Institute of Technology - Quantico Campus	†
Park University - Quantico Campus	†

[†] Enrollment figures are not available.

[‡] Enrollment figures are for all campuses.

[§] Enrollment counted at a main campus.

[◊] Fall 2016 Enrollment



Transportation

Interstates	
Name	Distance
I-95	7.2 miles (11.5 km.)
I-495	27.1 miles (43.6 km.)
I-295	27.2 miles (43.8 km.)
I-395	27.9 miles (44.9 km.)
I-695	33.0 miles (53.1 km.)
I-66	33.1 miles (53.3 km.)
I-595	38.4 miles (61.8 km.)
I-64	41.5 miles (66.8 km.)

Note: Measured from border of locality/region.

Highways				
Highway 205	Highway 206	Highway 218	Highway 3	Highway 301

Commercial Air Service		
Ronald Reagan Washington National Airport, Arlington -- 58.4 miles (93.9 km.)		
Air Canada	American Airlines	Delta Air Lines
Frontier Airlines	Southwest Airlines	Sun Country Airlines
United Airlines	Alaska Airlines	JetBlue Airways
Virgin America		
Richmond International Airport, Sandston -- 68.7 miles (110.6 km.)		
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	JetBlue Airways	Allegiant Air
OneJet		

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Shannon Airport, Fredericksburg	2,999 ft (914 m)

Freight Rail Service

CSX Transportation

Seaports

Name	Distance
Port of Virginia (Richmond Marine Terminal)	74.0 miles (119.1 km)
Port of Virginia (Inland Port Front Royal)	97.0 miles (156.1 km)
Port of Virginia	145.0 miles (233.4 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Richmond-Petersburg	68.7 miles (110.6 km)
Port of Washington - Dulles	80.7 miles (129.9 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities

Utilities	
Electric	Dominion Energy
Electric	Northern Neck Electric Cooperative
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon South
Water	King George County
Waste Water Treatment	King George County
Solid Waste Disposal	King George County Sanitary Landfill

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Branch Banking and Trust Company	215,012.0
Union Bank & Trust Co.	13,118.0
Peoples Community Bank	193.8



Government and Taxes

Government

King George County government is organized under the Board of Supervisors/County Administrator form of government, which sets overall policies for the administration of the County. It consists of five members representing four Election Districts and one at-large district in the County. The Chairman of the Board is elected by the Board of Supervisors and serves a one-year term in addition to being a District Supervisor. The Board of Supervisors appoints a County Administrator to act as the Chief Administrative Officer for the County. The County Administrator implements the policies established by the Board of Supervisors and manages the day-to-day affairs of the County.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (King George) [pdf](#)

Non-Manufacturer's Tax Profile (King George) [pdf](#)



Community Facilities

Mary Washington Hospital in Fredericksburg is located only 18 miles west of the county seat and is a 412-bed facility equipped with the latest in medical technology. Services include a 24-hour emergency room, surgical and critical care divisions, and a dialysis unit. Air ambulance service is also available.

Three private clinics and the county's public health department provide convenient medical service to area residents. One state-licensed nursing home with 130 beds provides long-term care.

Three doctors and two dentists practice in King George County.

Fifteen Protestant churches and one Catholic church are located in the county. Nearby Fredericksburg has a Jewish synagogue, as well as additional Catholic and Protestant churches.

The Lewis Egerton Smoot Memorial Library is centrally located within the county at the village of King George. It contains more than 62,000 volumes in its collection. Special reading and lecture programs are offered for residents of all ages.

Immediate commercial needs of residents are provided through two shopping centers and several convenience centers. The Fredericksburg area also offers a wide assortment of department stores, specialty shops, and craft and antique stores in shopping centers, regional malls, and historic downtown settings.

Tourism and travel play a growing role in the economy of King George County. The close proximity of King George County to the Fredericksburg, Washington, and Richmond areas opens up numerous possibilities for cultural enrichment and entertainment. In addition, because of the expanded use of US 301 as a major north-south alternative to Interstate 95, the County has been able to “intercept” some of the traveling public as they drive through the County to other locations. To maximize the impact of tourism in the county, King George County joined the Northern Neck Tourism Commission in order to work regionally with other localities in the Northern Neck.

Once such joint marketing effort is the recently erected signs along 301 welcoming travels to the Northern Neck- George Washington American Viticultural Area—this is a Virginia Tourism effort to steering more visitors to the state’s wine regions and vineyards, which includes the King George's Oak Crest Winery.

The King George Parks and Recreation Department sponsors many athletic events at local facilities along with various special events throughout the year for residents of all age groups. A sampler of organized activities includes baseball, football, softball, gymnastics, ballet, movies, and ski trips. The county operates a 10,000 square foot multi-purpose center that is available for meetings, dances, and recreational programs. Additional facilities include eight local ball fields; six new tennis courts; and Barnesfield Park consisting of athletic fields, picnic areas, hiking trails, and small boat landing facilities.

Located on the banks of the Potomac River is the 2,579-acre Caledon Natural Area. This state park is a nesting area for the bald eagle and offers secluded picnic spots. The Lands End Wildlife Preserve located on the Rappahannock River is a major refuge for Canadian geese. Both of the rivers afford excellent opportunities for boating and saltwater fishing.

(continued)

Situated at the gateway to the Northern Neck, King George is close to several historic attractions including the birthplaces of George Washington and Robert E. Lee. A host of Colonial and Civil War points of interest, along with fine dining and entertainment, are available in nearby Fredericksburg.

Greater Fredericksburg Profile
Fredericksburg Regional Alliance