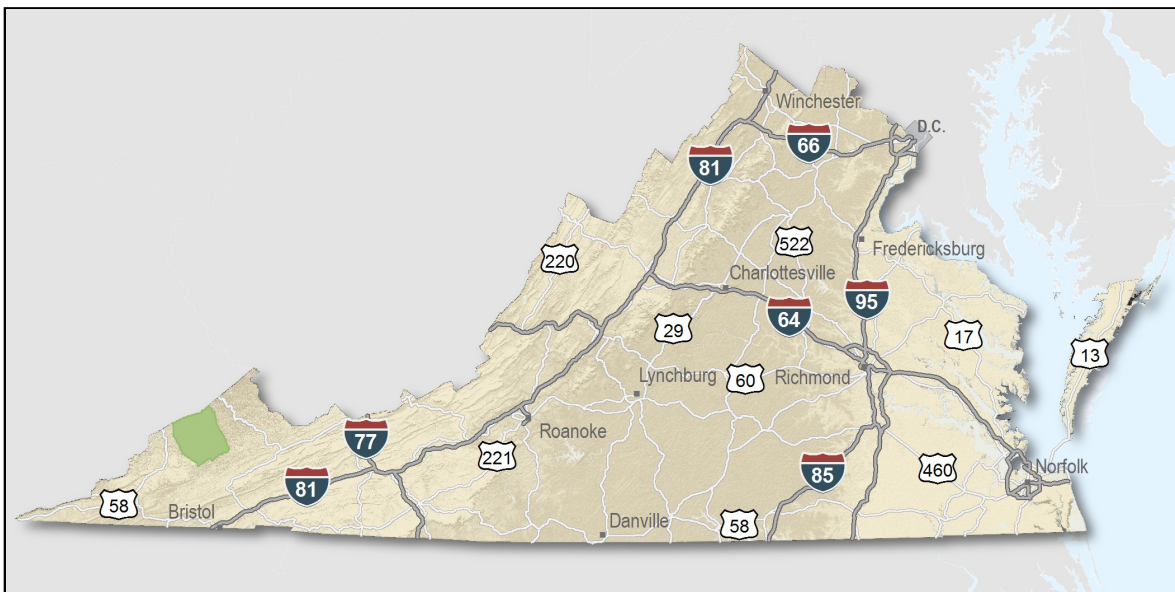

Dickenson County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

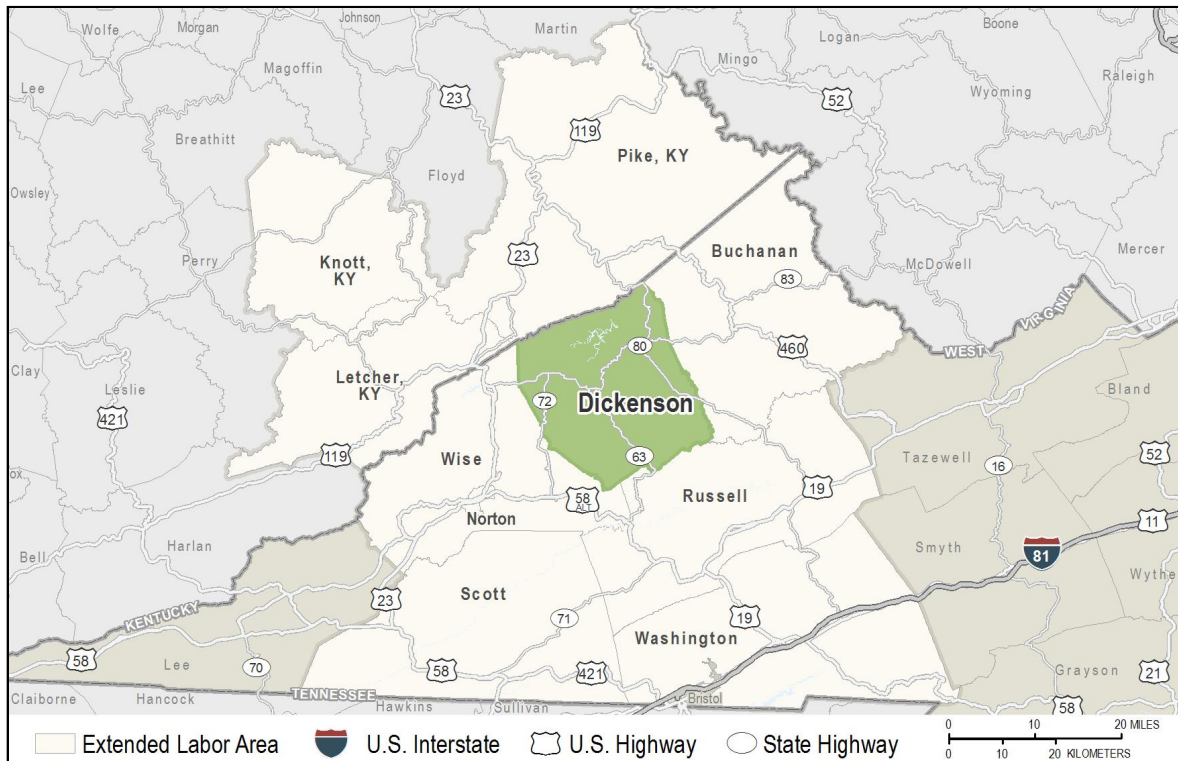


Location

Dickenson County is located in southwestern Virginia in the Appalachian Plateau. The 335 square mile county is bordered on the northwest by the Kentucky state line.

Though the county is rich in natural resources with abundant coal, natural gas, timber and mineral assets, its economy is transitioning from natural resources to technology. With the implementation of the Dickenson County Wireless Information Network (DCWIN), Dickenson County is the first community in the Commonwealth to offer wireless, digital communications service to its business and residential citizens.

Dickenson County is 204 miles southwest of Roanoke and 60 miles north of Tri-Cities MSA VA/TN. Lexington, Kentucky is located 175 miles west, and Louisville, Kentucky is 250 miles west. Dickenson County is located within a day's drive of 2/3 of U. S. markets.



Dickenson County

Dickenson County, Virginia, offers business-friendly incentives and an unmatched quality of life. Located in the southwestern part of the state, Dickenson County is an outstanding location for call centers and other IT-related industries and home of Dickenson Center for Education and Research and regional headquarters for EQT Corp. The county also has available buildings and land and aggressive incentive programs for new industries. The Dickenson County Technology Park is home to Serco, Inc. (SI International) as well as a childcare facility (6 wks. - 13 yrs. old).



Dickenson Center for Education and Research

Labor Market

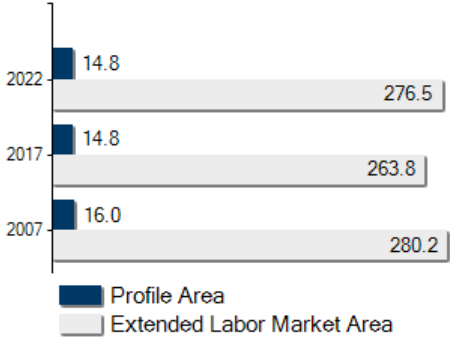
Population		
Gender Distribution (2017)		
Dickenson County	Male	Female
	50.7%	49.3%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	14,538	254,575
Two or More	106	2,333
Black	72	5,203
American Indian or Alaska Native	34	532
Asian	30	1,129
Pacific Islander	2	77
Hispanic (may be of any race)	136	1,224
Median Age (2017)		45 years

Civilian Labor Force (2017)	
Dickenson County	4,408
Extended Labor Market Area	100,257
Total	104,665

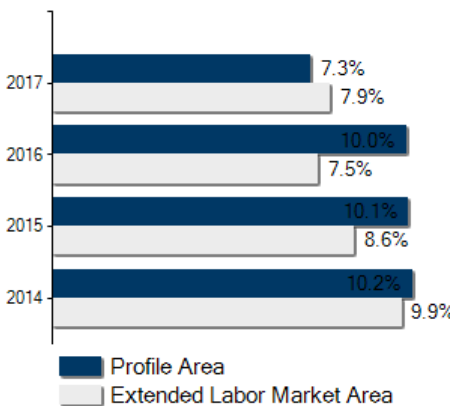
Labor Force Participation (2013-2017)	
Dickenson County	38.8%
Extended Labor Market Area	47.2%

Unemployment	
Unemployment Rate (September 2018)	
Dickenson County	4.8%
Extended Labor Market Area	4.4%
Statewide	2.8%
Unemployed (2017)	
Dickenson County	323
Extended Labor Market Area	6,179
Total	6,502
Underemployed (3rd Quarter 2018)	
Dickenson County	448
Extended Labor Market Area	10,760
Total	11,208

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	72	1.6%
Under 15 minutes	1,172	26.4%
15-24 minutes	946	21.3%
25-34 minutes	981	22.1%
35-44 minutes	213	4.8%
45-59 minutes	564	12.7%
Over 60 minutes	564	12.7%
Mean Travel Time to Work (minutes)		30

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	54
Two-Year College Graduates (Spring 2017)	1,252
Two-Year College Enrollees (Fall 2017)	4,988
Other College and University Graduates (Spring 2017)	701
Total	6,995

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Dickenson County	2
Extended Labor Market Area	31
Total	33

Educational Attainment

On-Time Graduation Rate (Class of 2017)	87.7%
Percentage of Dickenson County population age 25+ who are high school graduates (2013-2017)	74.5%
Percentage of Dickenson County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	9.3%



Labor Market

Employment by Sector* (2nd Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	11	0.3%
Mining Quarrying and Oil and Gas Extraction	687	20.7%
Utilities	0	0
Construction	175	5.3%
Manufacturing	24	0.7%
Wholesale Trade	26	0.8%
Retail Trade	345	10.4%
Transportation and Warehousing	128	3.9%
Information	15	0.5%
Finance and Insurance	56	1.7%
Real Estate and Rental and Leasing	N.D.	N.D.
Professional Scientific and Technical Services	N.D.	N.D.
Management of Companies and Enterprises	0	0
Administrative and Support and Waste Management	42	1.3%
Educational Services	0	0
Health Care and Social Assistance	343	10.4%
Arts Entertainment and Recreation	N.D.	N.D.
Accommodation and Food Services	176	5.3%
Other Services	84	2.5%
Total Government	1,002	30.3%
Federal Government	37	1.1%
State Government	57	1.7%
Local Government	908	27.4%
Unclassified	N.D.	N.D.
Total	3,311	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

Mountain Forest Products Inc.
Mullins Extreme Shock

Product/Service

Wood chips and lumber
Ammunition

NonManufacturing

Company

Appalachian Production Service
EQT Corp.
Highlands Drilling
JWT Well Services
Serco, Inc. (SI International)

Product/Service

gas
Gas
gas industry
Gas well preparation sites
Customer service

Labor Market

Closings, Reductions, Layoffs (1/2015 to date)

Date	Type	Company	Product/Service	Employees Affected
11/20/2015	Closing	Alpha Natural Resources	Coal mining	527

Union Activity (8/1/2015 - 8/1/2018)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Heavy and Tractor-Trailer Truck Drivers	10.91	11.73	22,689	24,410
Inspectors, Testers, Sorters, Samplers, and Weighers	17.59	18.53	36,588	38,555
Welders, Cutters, Solderers, and Brazers	15.90	16.54	33,064	34,406
Machinists	18.12	18.63	37,684	38,756
First-Line Supervisors of Production and Operating Workers	18.17	19.29	37,784	40,132
Maintenance and Repair Workers, General	25.73	27.33	53,524	56,844
Industrial Machinery Mechanics	14.36	15.53	29,871	32,291
Bus and Truck Mechanics and Diesel Engine Specialists	17.88	19.25	37,199	40,041
Office Clerks, General	20.15	20.10	41,914	41,811
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	12.76	13.68	26,558	28,445
Receptionists and Information Clerks	13.94	14.76	29,007	30,695
Customer Service Representatives	11.11	11.76	23,104	24,454
Bookkeeping, Accounting, and Auditing Clerks	11.12	11.92	23,120	24,805
First-Line Supervisors of Office and Administrative Support Workers	16.31	17.26	33,908	35,901
Computer User Support Specialists	21.43	22.62	44,575	47,058
Software Developers, Applications	18.02	18.74	37,492	38,979
Computer Systems Analysts	30.26	32.61	62,945	67,827
Accountants and Auditors	28.00	30.10	58,227	62,600
Human Resources Specialists	28.99	33.73	60,290	70,163
	20.12	24.26	41,832	50,452

Per Capita Personal Income (2016)

\$27,807

Median Family Income (2013-2017)

\$40,071

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	3	1,056
Middle	1	490
High School	1	582

Student Teacher Ratio (FY 2017)

Elementary	13:1
Secondary	11:1

Per Pupil Expenditure (FY 2017) (US\$)

10,841.00

On-Time Graduation Rate (Class of 2017)

87.7%

High School Graduates Continuing Education (2017-2018)

64.2%

Advanced Programs (2017-2018)

<p>Governor's Schools A. Linwood Holton Governor's School</p> <p>Governor's STEM Academies and Health Academies STEM for LIFE (Science, Technology, Engineering, and Math for Life-Long Initiatives for Future Education)</p>



Education

Workforce Development Facilities

Facility	Type
Appalachian Workforce Center and Business Incubator	Comprehensive Center
Bluestone Workforce Training Center	Satellite Center
Dickenson Center for Education and Research	Satellite Center
Dickenson County Career Center	Career and Technical Center
Pioneer Center for Business Opportunity	Satellite Center
Southwest Virginia Alliance for Manufacturing Center of Excellence	Center of Excellence
SWCC Booth Center	Satellite Center
The Castle Building	Satellite Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
Mountain Empire Community College	2,684
University of Pikeville	2,365 [◇]
Southwest Virginia Community College	2,304
University of Virginia's College at Wise	2,095
Appalachian College of Pharmacy	205
Appalachian School of Law	95 [◇]
Southwest Virginia Higher Education Center	*

* Enrollment figures are included in participating colleges and universities.

[◇] Fall 2016 Enrollment



Transportation

Interstates

Name	Distance
I-81	24.4 miles (39.2 km.)
I-26	30.1 miles (48.5 km.)

Note: Measured from border of locality/region.

Highways

Highway 63	Highway 72	Highway 80	Highway 83	
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Commercial Air Service

Tri-Cities Regional Airport, Blountville, TN -- 85.0 miles (136.8 km.)		
American Airlines	Delta Connection	Allegiant Air

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Grundy Municipal Airport, Grundy	2,256 ft (688 m)

Freight Rail Service

CSX Transportation

Seaports

Name	Distance
Port of Virginia	440.0 miles (708.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Tri Cities	85.0 miles (136.8 km)
Port of Washington - Dulles	400.0 miles (643.7 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	Appalachian Power
Natural Gas	Appalachian Natural Gas Distribution Company
Telecommunications	DCWIN
Telecommunications	Verizon South
Telecommunications	Bristol Virginia Utilities
Water	Town of Clintwood
Water	Dickenson County Public Service Authority
Water	Buchanan County Public Service Authority
Waste Water Treatment	Town of Clintwood
Waste Water Treatment	Dickenson County Public Service Authority
Solid Waste Disposal	Dickenson County Transfer Station

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
First Community Bank, N.A.	2,424.3
New Peoples Bank, Inc.	670.6
Farmers and Miners Bank	138.1



Government and Taxes

Government

Dickenson County has a County Administrator and a five-member Board of Supervisors.

Clintwood is the county seat. Haysi and Clincho are other incorporated towns.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

[Manufacturer's Tax Profile \(Dickenson\) pdf](#)

[Non-Manufacturer's Tax Profile \(Dickenson\) pdf](#)



Community Facilities

Dickenson Community Hospital is a critical access hospital located in Clintwood, VA. The hospital proudly serves the residents of Dickenson County and the surrounding area by offering 24 hour physician staffed emergency care and adult inpatient care for acute illness such as dehydration and simple pneumonia. In addition, the hospital provides quality Respiratory, Radiology and Laboratory outpatient services. The Respiratory Services offered include Pulmonary Function Testing (PFTs) and Echocardiograms. The Radiology Services offered include routine X Rays, Ultrasounds, 16 Slice CT Scans and Bone Densitometry. In addition, the hospital offers a full service laboratory. Through the ER and outpatient services, Dickenson Community Hospital offers quality healthcare in a convenient location so that residents can be cared for close to home. Additional medical facilities are conveniently located in Abingdon; Richlands; Grundy; Bristol; Wise; Norton; Pikeville, Kentucky; and Kingsport, Tennessee.

Heritage Hall Health Care Center provides long-term care for the elderly residents of Dickenson County.

The County offers two childcare facilities, one located in Dickenson County Technology Park and the other located in the Town of Haysi.



Community Facilities

(continued)

Dickenson Center for Education and Research offers meeting/conference facilities and industrial training space.

Six physicians, three dentists, two physicians assistants and five nurse practitioners maintain practices in Dickenson County.

County residents are served by two public libraries. The Johnnie B. Deel Library in Clintwood has over 66,000 volumes and offers a variety of services that include inter-library loan capabilities, historical archives and a public meeting room. The Haysi Community Library has 10,000 volumes. Both are branches of the Lonesome Pine Regional Library, which is located in Big Stone Gap.

There are more than 100 churches representing the predominant Protestant denominations and the Catholic faith located in the county. A Jewish synagogue is located in Bristol.

The area has a variety of shopping opportunities available to county residents. Over 150 retail establishments are dispersed throughout Dickenson County. The town of Clintwood offers a wide range of shopping choices in their downtown business district. Additional shopping facilities can be found throughout the region. The county offers several lodging facilities -- one hotel, two motels and seven bed and breakfast.

A wide assortment of recreational and cultural opportunities are available to residents of Dickenson County. The 4,500-acre Breaks Interstate Park offers camping, boating, fishing, hiking, swimming, horseback riding, and picnicking facilities. The park has a visitor center that houses natural and historical, geological and coal mining exhibits and an amphitheater where theater and musical performances are performed during Spring, Summer and Fall. The park also offers dining and banquet facilities for 200 people. Lodging at the park includes 84 motel units and ten 2 to 3-bedroom cabins for family/corporate retreats. (www.breakspark.com) The John W. Flannagan Reservoir, operated by the U.S. Corps of Engineers, is a multi-purpose dam open to the public. This 7,507-acre facility is located in the Pound River Valley and has two amphitheaters, boat ramps, campsites, picnic shelters, hiking trails, tennis courts and a playing field. The 1,143-acre lake provides extensive recreational opportunities that include swimming, boating, water skiing and fishing. White water rafting is also offered on the weekends in October.

Dickenson County operates seven recreation areas where tennis courts, basketball courts, horse rinks and picnic tables are available.

Cultural activities in the area include the annual Ralph Stanley Music Festival held in May and performances by the Roadside Theater Production Company.

[Southwest Virginia's e-Region Profile](#)

[Big Stone Gap MPSA Profile](#)

[Dickenson County](#)

[Virginia Coalfield Economic Development Authority](#)