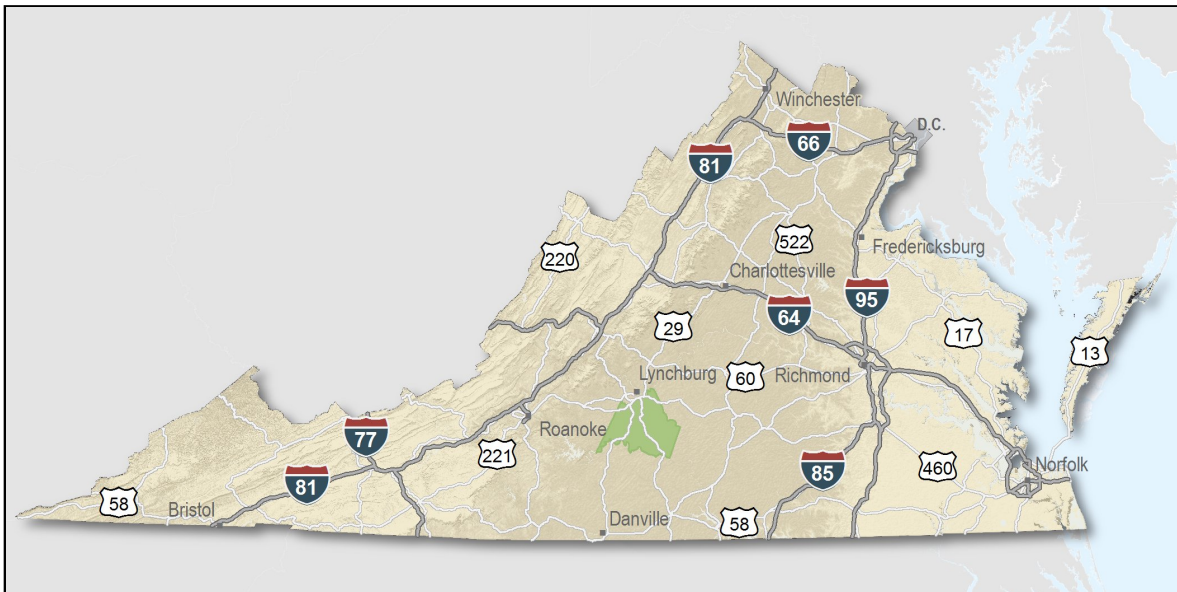

Campbell County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

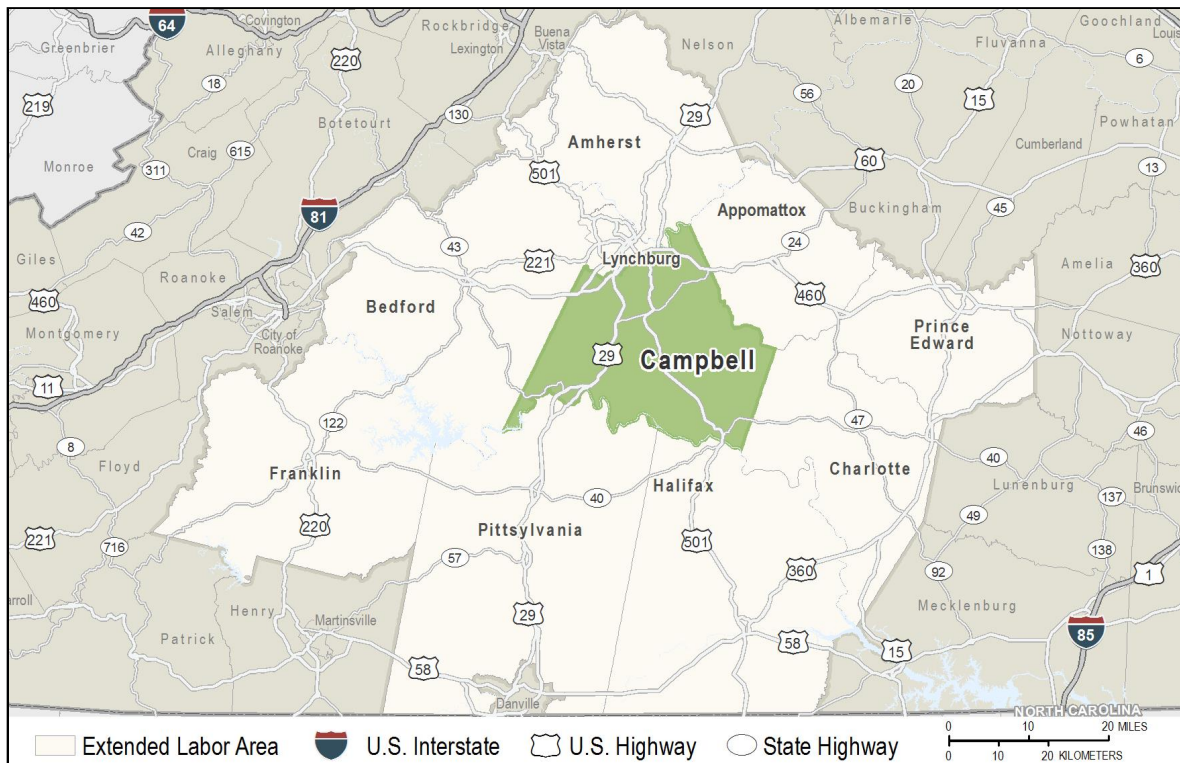
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

Campbell County is nestled in the foothills of Virginia's beautiful Blue Ridge Mountains. Over 55,000 people call its 511 square miles home. The County is bordered by Lynchburg to the north and includes the Town of Altavista in the southwest and the Town of Brookneal in the southeast. It is bordered to the south by the scenic Staunton River.

Campbell County is 115 miles west of Richmond, the state capital; 200 miles southwest of Washington, DC; and 200 miles west of Norfolk. The county is included in the Lynchburg Metropolitan Statistical Area (MSA).



Campbell County

Campbell County's primary purpose has centered on bettering its citizen's Quality of Life. Through the years, our real estate make-up has changed from a mainly agricultural community into a mixture of suburban and rural. Campbell County's economy relies on the growth and diversity of both our large industries and small businesses, many of which were started by life-long Campbell County citizens. Campbell County remains committed to our continued economic development and to providing quality to our citizens.



Campbell County's Historic Courthouse

Labor Market

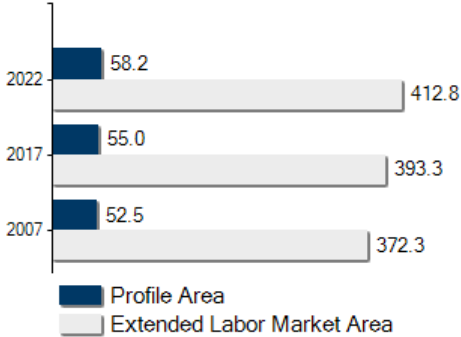
Population		
Gender Distribution (2017)		
Campbell County	Male	Female
	48.6%	51.4%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	45,093	301,044
Black	7,951	78,851
Two or More	1,123	6,839
Asian	607	4,770
American Indian or Alaska Native	202	1,635
Pacific Islander	34	193
Hispanic (may be of any race)	1,348	13,480
Median Age (2017)		43 years

Civilian Labor Force (2017)	
Campbell County	26,129
Extended Labor Market Area	182,340
Total	208,469

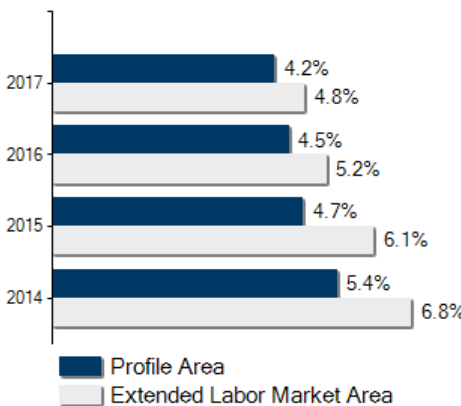
Labor Force Participation (2013-2017)	
Campbell County	60.5%
Extended Labor Market Area	57.4%

Unemployment	
Unemployment Rate (September 2018)	
Campbell County	3.0%
Extended Labor Market Area	3.2%
Statewide	2.8%
Unemployed (2017)	
Campbell County	1,098
Extended Labor Market Area	8,141
Total	9,239
Underemployed (3rd Quarter 2018)	
Campbell County	2,731
Extended Labor Market Area	17,387
Total	20,118

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	1,097	4.2%
Under 15 minutes	6,010	24.0%
15-24 minutes	9,014	36.0%
25-34 minutes	5,509	22.0%
35-44 minutes	1,527	6.1%
45-59 minutes	1,477	5.9%
Over 60 minutes	1,502	6.0%
Mean Travel Time to Work (minutes)		25

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	167
Two-Year College Graduates (Spring 2017)	1,203
Two-Year College Enrollees (Fall 2017)	6,558
Other College and University Graduates (Spring 2017)	17,838
Total	25,766

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Campbell County	10
Extended Labor Market Area	136
Total	146

Educational Attainment

On-Time Graduation Rate (Class of 2017)	92.8%
Percentage of Campbell County population age 25+ who are high school graduates (2013-2017)	85.5%
Percentage of Campbell County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	21.5%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	148	0.9%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	80	0.5%
Construction	1,851	10.7%
Manufacturing	4,785	27.7%
Wholesale Trade	669	3.9%
Retail Trade	2,096	12.1%
Transportation and Warehousing	429	2.5%
Information	146	0.8%
Finance and Insurance	418	2.4%
Real Estate and Rental and Leasing	138	0.8%
Professional Scientific and Technical Services	539	3.1%
Management of Companies and Enterprises	109	0.6%
Administrative and Support and Waste Management	550	3.2%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	1,044	6.0%
Arts Entertainment and Recreation	141	0.8%
Accommodation and Food Services	1,159	6.7%
Other Services	474	2.7%
Total Government	2,329	13.5%
Federal Government	75	0.4%
State Government	274	1.6%
Local Government	1,980	11.5%
Unclassified	81	0.5%
Total	17,264	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

Abbott Laboratories
Babcox & Wilcox Company

Banker Steel
BGF Industries, Inc.
Charter of Lynchburg
Consolidated Shoe Co., Inc.
Georgia Pacific
Graham Packaging
Mid-Atlantic Printers
Progress Printing Company

Rage Plastics
Sanfacon Virginia
Schrader Bridgeport International Inc.

Product/Service

Pharmaceuticals
Industrial machinery, nuclear, military, DOE related
Steel fabricator
Fiberglass fabric
Furniture
Footwear
Oriented strand board
Plastic blow molding
Commercial printer
Full service commercial and catalogue printing
Plastic Products
Plastics/food service
Industrial & automotive products, tire valves & accessories

NonManufacturing

Company

Areva
Foster Fuels
Moore's Electrical & Mechanical Inc.
Shentel
Sonny Merryman

Product/Service

Nuclear Engineering
Fuel Distributor
Contractor
Telecommunications Provider
Bus sales and Service

Labor Market

Closings, Reductions, Layoffs (1/2015 to date)

Date	Type	Company	Product/Service	Employees Affected
3/17/2017	Closing	Timken	Manufacturer of ball bearings, transmissions, gear boxes, and belts	124

Union Activity (8/1/2015 - 8/1/2018)

Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.84	12.64	24,627	26,304
Heavy and Tractor-Trailer Truck Drivers	17.13	17.24	35,631	35,861
Inspectors, Testers, Sorters, Samplers, and Weighers	18.93	21.65	39,382	45,032
Welders, Cutters, Solderers, and Brazers	16.87	18.13	35,083	37,706
Machinists	19.01	19.67	39,528	40,911
First-Line Supervisors of Production and Operating Workers	23.28	24.15	48,418	50,229
Maintenance and Repair Workers, General	27.81	30.25	57,843	62,906
Industrial Machinery Mechanics	18.13	18.55	37,700	38,591
Office Clerks, General	20.47	22.34	42,580	46,475
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.10	13.92	27,254	28,946
Receptionists and Information Clerks	14.76	15.43	30,691	32,076
Customer Service Representatives	11.53	11.85	23,975	24,647
Bookkeeping, Accounting, and Auditing Clerks	13.28	14.82	27,615	30,828
First-Line Supervisors of Office and Administrative Support Workers	15.95	16.69	33,160	34,735
Mechanical Engineers	24.24	25.51	50,424	53,055
Industrial Engineers	36.94	40.10	76,836	83,409
Electrical Engineers	37.23	38.42	77,423	79,907
Computer User Support Specialists	56.98	54.54	118,507	113,441
Accountants and Auditors	21.77	22.50	45,287	46,813
	29.48	32.38	61,302	67,362

Per Capita Personal Income (2016)

\$35,818

Median Family Income (2013-2017)

\$61,891

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	7	3,654
Combined	2	1,098
Middle	2	1,353
High School	2	1,790

Student Teacher Ratio (FY 2017)

Elementary	14:1
Secondary	12:1

Per Pupil Expenditure (FY 2017) (US\$)

9,971.00

On-Time Graduation Rate (Class of 2017)

92.8%

High School Graduates Continuing Education (2017-2018)

72.8%

Advanced Programs (2017-2018)

Governor's Schools

Central VA Governor's School For Science and Technology

Governor's STEM Academies and Health Academies

Lynchburg Regional Governor's STEM Academy

Governor's School Enrollment	28
Students taking 1 or more Advanced Placement (AP) Courses	329
Students taking 1 or more AP Exams	329
Students taking 1 or more Dual Enrollment Courses	83

Workforce Development Facilities

Facility	Type
Campbell County Technical Center	Career and Technical Center
Lynchburg Workforce Center	Satellite Center
Region 2000 Career Center	Comprehensive Center

Education

Higher Education Facilities – Fall 2017

Facility	Enrollment
Liberty University	75,044
Central Virginia Community College	5,128
University of Lynchburg	2,808
American National University - Lynchburg Campus	1,090 ^{†‡}
Randolph College	684
Virginia University of Lynchburg	370 [‡]
Miller-Motte Technical College - Lynchburg Campus	340 [‡]
Sweet Briar College	322

[‡] Enrollment figures are for all campuses.

[‡] Fall 2016 Enrollment



Transportation

Interstates	
Name	Distance
I-81	25.6 miles (41.2 km.)
I-581	30.9 miles (49.7 km.)
I-64	31.2 miles (50.1 km.)
I-85	48.6 miles (78.3 km.)

Note: Measured from border of locality/region.

Highways				
Highway 24 Highway 501	Highway 29	Highway 40	Highway 43	Highway 460

Commercial Air Service		
Lynchburg Regional Airport, Lynchburg -- 15.6 miles (25.0 km.)		
American Eagle		
Roanoke-Blacksburg Regional Airport, Roanoke -- 66.7 miles (107.4 km.)		
American Airlines Allegiant Air	Delta Air Lines	United Airlines

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

Name	Runway Length
Brookneal-Campbell County Airport, Brookneal	3,798 ft (1,158 m)

Freight Rail Service

CSX Transportation Norfolk Southern Railway Company
--

Seaports

Name	Distance
Port of Virginia	209.0 miles (336.4 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Port of Washington - Dulles	178.8 miles (287.7 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	Southside Electric Cooperative
Electric	Dominion Energy
Electric	American Electric Power
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon-Virginia
Telecommunications	CenturyLink
Water	Campbell County Utilities & Service Authority
Water	Town of Altavista
Water	Town of Brookneal
Waste Water Treatment	Town of Altavista
Waste Water Treatment	Town of Brookneal
Waste Water Treatment	Campbell County Utilities & Service Authority
Solid Waste Disposal	First Piedmont Corporation
Solid Waste Disposal	Region 2000 Service Authority



Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets	
Bank	Assets (US\$ Millions)
Bank of America, N.A.	1,765,242.0
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
First-Citizens Bank & Trust Co.	34,262.9
WoodForest National Bank	5,699.6
Carter Bank & Trust	4,112.8
American National Bank & Trust Co.	1,808.0
Essex Bank	1,353.1
Bank of the James	653.9
First National Bank	463.0
The Farmers Bank of Appomattox	239.8
Virginia Bank & Trust Co.	199.2
The Bank of Charlotte County	140.4



Government and Taxes

Government

Campbell County has a Board of Supervisors /County Administrator form of government. The Campbell County Board of Supervisors is composed of one member from each of its seven electoral districts.

The Board is responsible for establishing personnel policies, making land use decisions, creating growth and development policies, setting tax rates and operational policies and reviewing and adopting the County's operational and capital budgets. priorities. The County Administrator is the Board's Agent, responsible for implementing these policies and priorities on a daily basis.

Rustburg is the County seat. Altavista and Brookneal are incorporated towns.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

[Manufacturer's Tax Profile \(Campbell\) pdf](#)

[Non-Manufacturer's Tax Profile \(Campbell\) pdf](#)



Community Facilities

Hospitals serving Campbell County are operated by Centra Health and include Lynchburg General Hospital and Virginia Baptist Hospital located in Lynchburg. Available medical care includes a 24-hour emergency room, surgical units, coronary/intensive care, obstetrics, pediatrics, neonatal, and a wellness center. Emergency air transport services are also available. Three medical clinics are located in Campbell County. Public health services are administered by the Campbell County Health Department.

Over 200 physicians and 70 dentists practice in the Lynchburg area, including Campbell County. Five physicians and two dentists practice in Altavista, and four doctors and one dentist practice in Brookneal.

There are 135 places of worship in Campbell County including most Protestant denominations and the Roman Catholic faith. A Jewish synagogue is located in adjacent Lynchburg.

Four public libraries are operated by the Campbell County Library System. The system has a circulation of over 300,000 volumes. Circulation is enhanced by a book van.

Numerous retail shopping centers are located in each of the towns and throughout suburban Campbell County near Lynchburg. Brookneal and Altavista both have central business districts offering a variety of goods and services.

A wide range of leisure programs for all ages is coordinated through the Campbell County Department of Recreation. Activities include organized athletics such as baseball, football, basketball, and tennis and instructional programs in the arts and crafts. Special events and programs are also designed for the community's senior citizens. Recreation facilities include numerous ball fields and tennis courts distributed throughout the county and seven community centers. Long Island Park, located in the southern part of the county, offers picnic facilities, a multi-purpose field, and a nature trail.

Altavista is home to a modern well-equipped YMCA facility complete with a day care center. Additionally, the community offers a lighted ballpark, three mini-parks with tennis courts, and a country club. The Brookneal area's facilities include a golf course and a 30-acre town park with tennis courts and ball fields, picnic facilities, and walking and riding trails. Joint county/federal funding supports the operation of Long Island Park, located on the scenic Staunton River.

Smith Mountain Lake and Leesville Lake, west of Altavista, have a combined 600 miles of shoreline making an ideal setting for water sports including championship fishing and pleasure boating. Camping facilities are also available.

The close proximity to Lynchburg makes a broad spectrum of cultural, entertainment, and spectator sporting events available to area residents. The Academy Center of the Arts is the centerpiece of the region's performing arts with theater, dance, art, and musical productions presented to the community on a regular basis. Professional Class A baseball is enjoyed in the community along with local collegiate athletics.

[Lynchburg MSA Profile](#)

[Lynchburg Region Profile](#)

[Campbell County](#)

[Virginia's Region 2000 Economic Development Partnership](#)