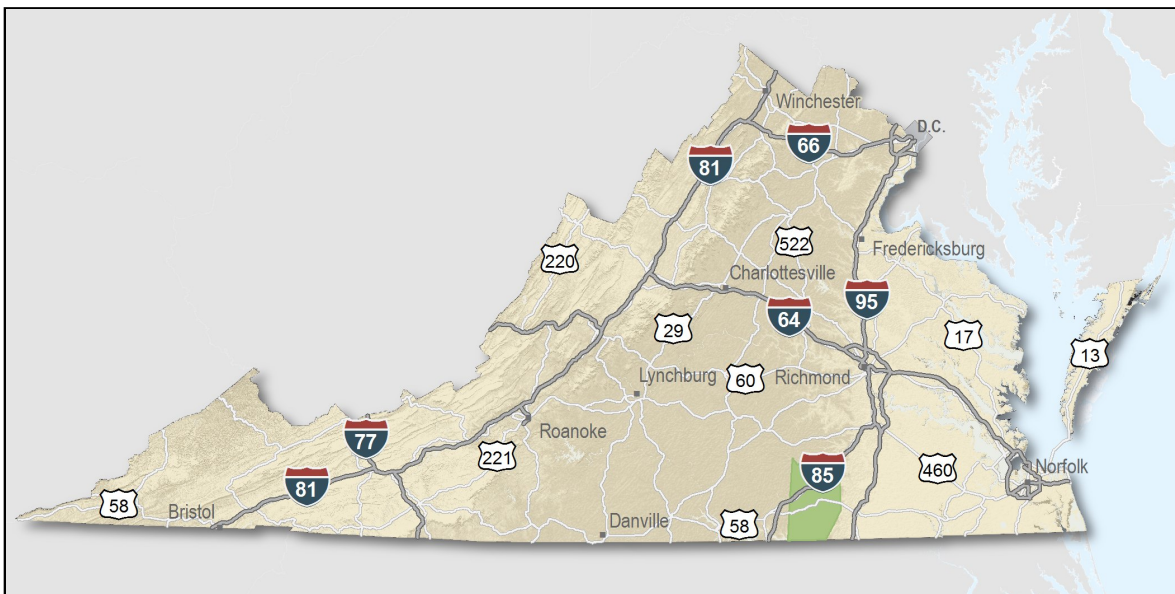

Brunswick County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

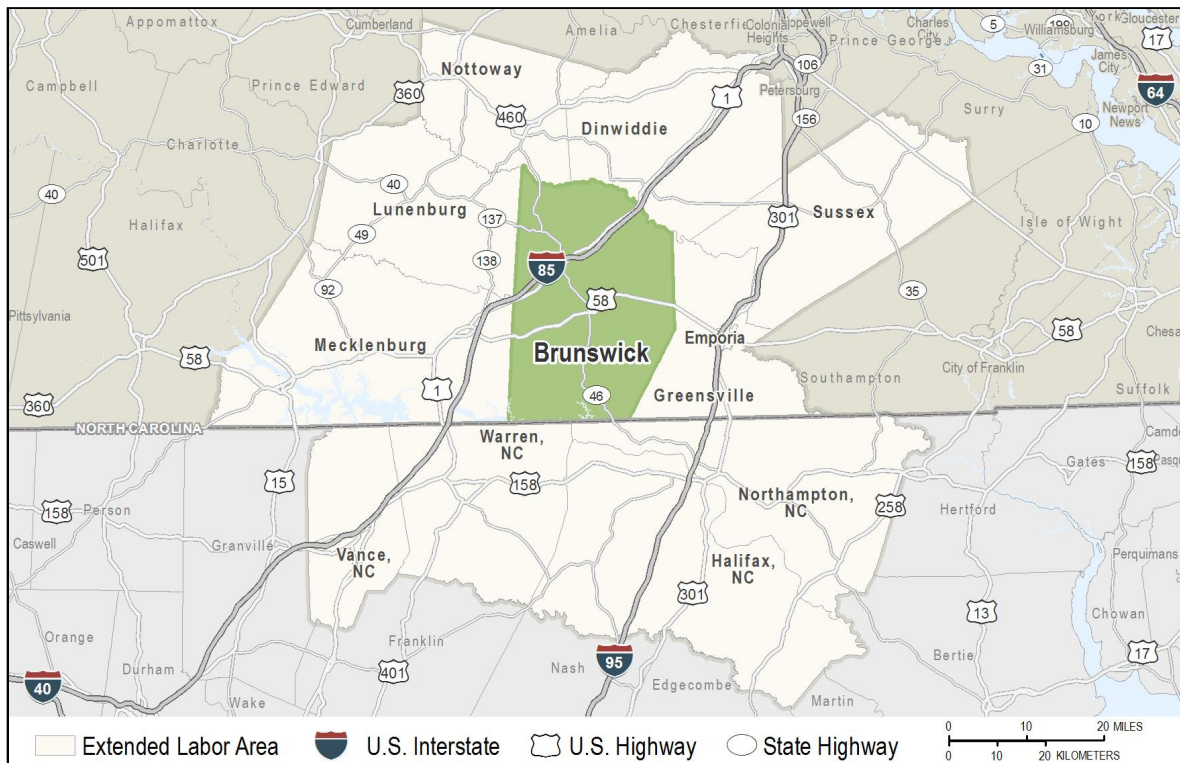
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

Brunswick County is located in the south-central Piedmont Region of Virginia. The North Carolina state line forms the southern boundary of the county. The county has been traditionally known for its tobacco-based agricultural and forest products economy. The three incorporated towns of Lawrenceville, Alberta, and Brodnax are all situated on either interstate or four-lane primary highways.

Brunswick County is 64 miles southwest of Richmond, the state capital; about 75 miles northeast of Raleigh, N.C.; and Norfolk is 90 miles to the east.



Labor Market

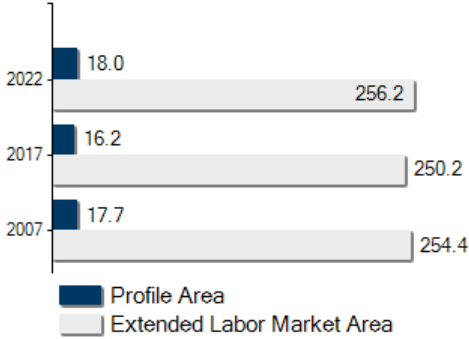
Population		
Gender Distribution (2017)		
Brunswick County	Male	Female
	52.5%	47.5%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
Black	8,904	118,671
White	6,980	121,627
Two or More	189	3,838
Asian	109	1,687
American Indian or Alaska Native	52	4,176
Pacific Islander	10	164
Hispanic (may be of any race)	384	4,224
Median Age (2017)		44 years

Civilian Labor Force (2017)	
Brunswick County	6,006
Extended Labor Market Area	101,593
Total	107,599

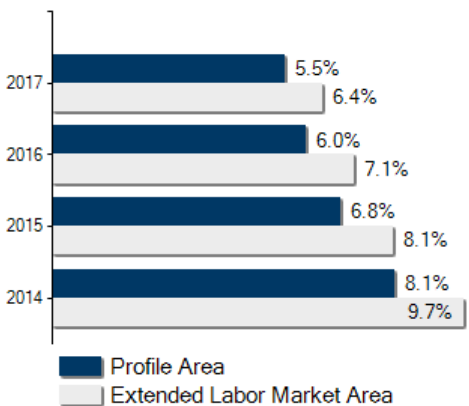
Labor Force Participation (2013-2017)	
Brunswick County	49.0%
Extended Labor Market Area	51.3%

Unemployment	
Unemployment Rate (September 2018)	
Brunswick County	4.5%
Extended Labor Market Area	4.1%
Statewide	2.8%
Unemployed (2017)	
Brunswick County	330
Extended Labor Market Area	5,924
Total	6,254
Underemployed (3rd Quarter 2018)	
Brunswick County	601
Extended Labor Market Area	9,824
Total	10,425

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	140	2.3%
Under 15 minutes	1,613	27.1%
15-24 minutes	1,643	27.6%
25-34 minutes	952	16.0%
35-44 minutes	423	7.1%
45-59 minutes	673	11.3%
Over 60 minutes	655	11.0%
Mean Travel Time to Work (minutes)		29

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	35
Two-Year College Graduates (Spring 2017)	703
Two-Year College Enrollees (Fall 2017)	1,978
Total	2,716

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Brunswick County	8
Extended Labor Market Area	40
Total	48

Educational Attainment

On-Time Graduation Rate (Class of 2017)	86.4%
Percentage of Brunswick County population age 25+ who are high school graduates (2013-2017)	78.7%
Percentage of Brunswick County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	13.1%



Labor Market

Employment by Sector* (2nd Qtr. 2018)		
Agriculture Forestry Fishing and Hunting	289	7.9%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	208	5.7%
Manufacturing	247	6.7%
Wholesale Trade	56	1.5%
Retail Trade	288	7.9%
Transportation and Warehousing	116	3.2%
Information	19	0.5%
Finance and Insurance	63	1.7%
Real Estate and Rental and Leasing	8	0.2%
Professional Scientific and Technical Services	53	1.4%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	621	16.9%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	340	9.3%
Arts Entertainment and Recreation	N.D.	N.D.
Accommodation and Food Services	166	4.5%
Other Services	175	4.8%
Total Government	936	25.5%
Federal Government	43	1.2%
State Government	279	7.6%
Local Government	614	16.7%
Unclassified	N.D.	N.D.
Total	3,668	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

Brick & Tile Corp. of Lawrenceville, Inc.
Brunswick Box Company
Hyponex Corporation
Virginia Carolina Forest Inc.
Vulcan Materials

Product/Service

Bricks
Wooden pallets/lumber/mulch
Fertilizer
Lumber
Crushed stone

NonManufacturing

Company

Southside Virginia Community College
St. Paul's College

Product/Service

Higher education
Higher education

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.84	12.66	24,633	26,350
Heavy and Tractor-Trailer Truck Drivers	14.31	14.47	29,754	30,098
Inspectors, Testers, Sorters, Samplers, and Weighers	17.69	18.26	36,805	37,995
First-Line Supervisors of Production and Operating Workers	15.08	15.51	31,370	32,251
Maintenance and Repair Workers, General	25.84	26.52	53,747	55,152
Industrial Machinery Mechanics	14.58	16.25	30,340	33,800
Bus and Truck Mechanics and Diesel Engine Specialists	21.10	22.19	43,903	46,158
Office Clerks, General	21.61	22.30	44,943	46,378
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	12.47	13.55	25,940	28,198
Receptionists and Information Clerks	14.71	15.49	30,592	32,206
Customer Service Representatives	12.67	12.90	26,363	26,818
Bookkeeping, Accounting, and Auditing Clerks	12.43	14.11	25,854	29,339
First-Line Supervisors of Office and Administrative Support Workers	15.12	15.82	31,450	32,924
Computer User Support Specialists	22.84	25.02	47,493	52,042
Network and Computer Systems Administrators	23.47	23.35	48,815	48,563
Computer Systems Analysts	33.69	33.95	70,087	70,616
Accountants and Auditors	38.21	38.81	79,483	80,733
Management Analysts	29.26	30.63	60,859	63,708
Human Resources Specialists	30.75	45.59	63,959	94,823
	24.41	25.88	50,785	53,839

Per Capita Personal Income (2016)

\$32,958

Median Family Income (2013-2017)

\$52,500



Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	3	788
Middle	1	364
High School	1	492

Student Teacher Ratio (FY 2017)

Elementary	14:1
Secondary	7:1

Per Pupil Expenditure (FY 2017) (US\$)

13,123.00

On-Time Graduation Rate (Class of 2017)

86.4%

High School Graduates Continuing Education (2017-2018)

68.8%

Advanced Programs (2017-2018)

Governor's Schools The Governor's School of Southside Virginia
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Education

Workforce Development Facilities

Facility	Type
Lake Country Advanced Knowledge Center	Career and Technical Center
Southern Virginia Center Of Manufacturing Excellence	Center of Excellence
Virginia Workforce Center - Victoria	Informational Center
Virginia Workforce Center-Charlotte Courthouse	Satellite Center
Virginia Workforce Center-Farmville	Satellite Center
Virginia Workforce Center-South Boston	Satellite Center
Virginia Workforce Center-South Hill	Satellite Center
Workforce Information Center - Alberta	Informational Center
Workforce Information Center - Crewe	Informational Center
Workforce Information Site - Amelia	Informational Center
Workforce Information Site - Cumberland	Informational Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
Southside Virginia Community College - Christanna Campus	1,978
Southside Virginia Community College - Southside Virginia Education Center	†§

† Enrollment figures are not available.

§ Enrollment counted at a main campus.



Transportation

Interstates	
Name	Distance
I-85	0.0 miles (0.0 km.)
I-95	5.7 miles (9.2 km.)
I-295	24.9 miles (40.0 km.)
I-195	42.9 miles (69.0 km.)
I-64	43.6 miles (70.2 km.)

Note: Measured from border of locality/region.

Highways				
Highway 1	Highway 137	Highway 46	Highway 58	

Commercial Air Service		
Richmond International Airport, Sandston -- 77.1 miles (124.0 km.)		
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	JetBlue Airways	Allegiant Air
OneJet		

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Lawrenceville-Brunswick County Airport, Lawrenceville	3,020 ft (920 m)

Freight Rail Service

CSX Transportation

Seaports

Name	Distance
Port of Virginia (Richmond Marine Terminal)	69.0 miles (111.0 km)
Port of Virginia (Virginia International Gateway)	98.0 miles (157.7 km)
Port of Virginia	104.0 miles (167.4 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Richmond-Petersburg	77.1 miles (124.0 km)
Port of Washington - Dulles	184.6 miles (297.1 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	Mecklenburg Electric Cooperative
Electric	Southside Electric Cooperative
Electric	Dominion Energy
Natural Gas	Columbia Gas of Virginia
Telecommunications	Buggs Island Telephone Cooperative
Telecommunications	Verizon South
Telecommunications	CenturyLink
Water	Town of Alberta
Water	Town of Lawrenceville
Water	Town of Brodnax
Waste Water Treatment	Town of Lawrenceville
Waste Water Treatment	Town of Alberta
Waste Water Treatment	Town of Brodnax
Solid Waste Disposal	Brunswick County Transfer Station

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
First-Citizens Bank & Trust Co.	34,262.9
Benchmark Community Bank	608.8
Touchstone Bank	162.1



Government and Taxes

Government

Brunswick County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and a subdivision ordinance.

Lawrenceville is the county seat. Other incorporated towns include Alberta and Brodnax.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Brunswick) [pdf](#)

Non-Manufacturer's Tax Profile (Brunswick) [pdf](#)



Community Facilities

Neighboring hospitals in South Hill and Emporia provide medical service to Brunswick County residents. Community Memorial Hospital in South Hill maintains 120 general beds, 140 long-term beds, and 18 staff physicians. Greenville Memorial in Emporia has 127 beds with a 16-physician staff. Each of the hospitals provides 24-hour emergency medical service, laboratory service, diagnostic facilities, and cardiology units. Additionally four major medical centers, including the Virginia Commonwealth University Medical Center in Richmond and Duke Medical Center in Durham, are within 90 miles. Emergency air transport is available. Two medical clinics are located in the county. Four physicians and four dentists practice in the community.

Public health services are provided through the Brunswick County Health Department.

Long-term nursing care is available at a 90-bed nursing home in the county.

Over 100 Protestant churches and one Catholic Church are located in Brunswick County. A Jewish synagogue is located about 20 miles south of the county line.

The Meherrin Regional Library that operates two branches serves Brunswick County. Southside Virginia Community College and St. Paul's College also have libraries that are generally open to the public.



Community Facilities

(continued)

Retail needs for local residents are served by the downtown shopping district and shopping centers on Route 58 in Lawrenceville. In addition, larger shopping areas in South Hill, Emporia, and Roanoke Rapids are easily accessible.

Local cultural activities often center on regular events and programs at St. Paul's College in Lawrenceville and the Southside Virginia Community College campus at Alberta. Metropolitan areas in South Hampton Roads, Richmond, and North Carolina are easily accessible for a wide range of entertainment and cultural offerings.

Organized athletics in the county include Little League baseball, football, and soccer; adult softball leagues; and fishing competitions. Community centers in Alberta and Lawrenceville offer facilities for dances, exhibits, and meetings. The Brunswick Country Club offers a full range of golf, swimming, and other amenities for members. A public golf course is also available. Several private clubs and associations in the county have swimming and tennis facilities. Great Creek Lake, a 212-acre reservoir located just outside the town of Lawrenceville, offers fishing and boating for the general public.

Lake Gaston consists of about 20,300 acres and forms most of the county's southern boundary. This lake provides a full range of water-related recreation opportunities including boating, swimming, and top caliber bass fishing. The 150-acre Brunswick County Lake and Nottoway River Reservoir provide additional settings for water activities. Hunting enthusiasts will find deer, turkey, rabbit, quail, and dove in abundant quantities and a vast amount of privately held timberland open to public hunting by permit. The seashore at Virginia Beach and Nags Head, N.C., and the mountains to the west, are only a short drive from Brunswick County for vacationers.

Virginia's Growth Alliance Profile

Brunswick County Industrial Development Authority

Southside Planning District Commission