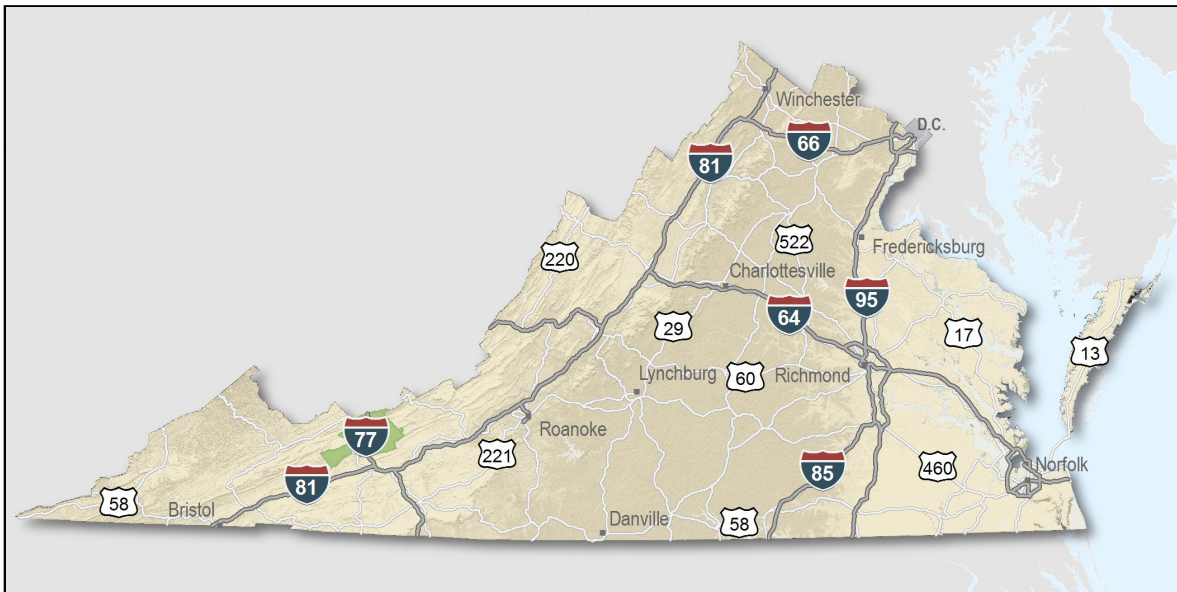

Bland County, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

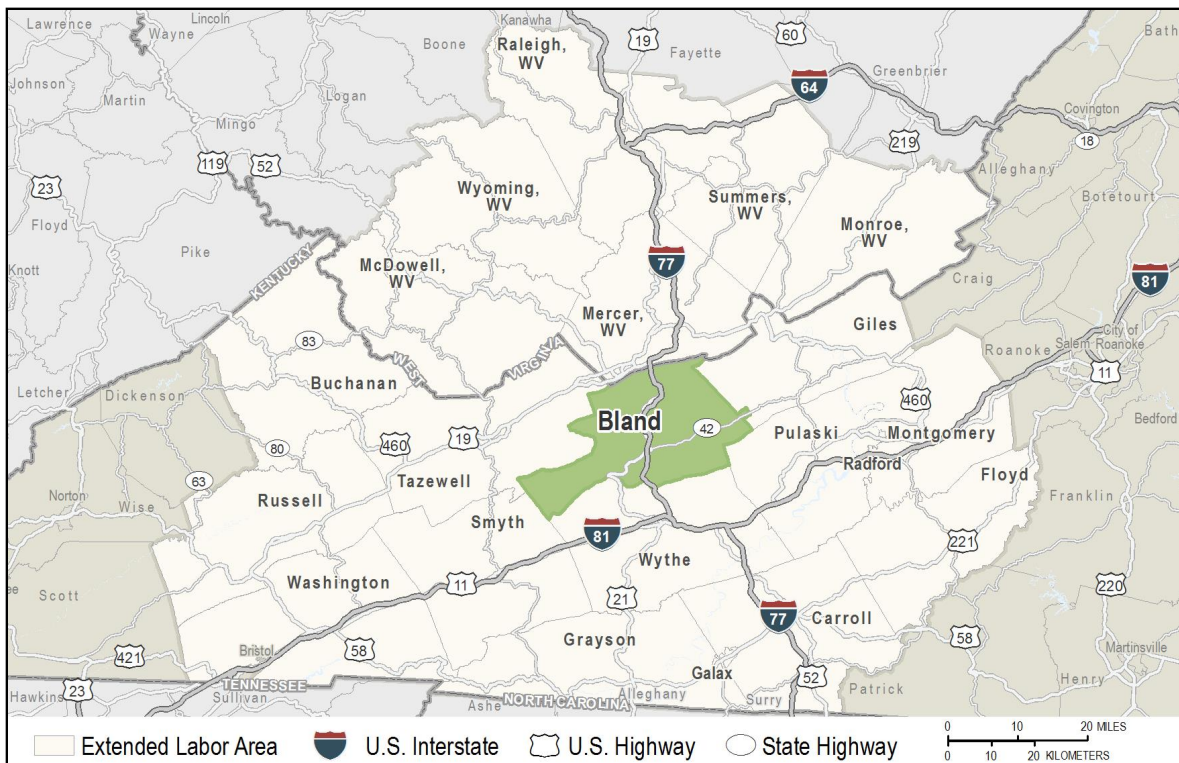
- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Location

Bland County is located in southwestern Virginia on the border of West Virginia. The county is strategically positioned on Interstate 77 with the intersection of I-77 and I-81, 13 miles to the south of the county. This location gives Bland County ready access to the markets of the Great Lakes Region, the Northeast, and the Southeast.

Roanoke is approximately 90 miles east and Richmond, the state capital, is 250 miles east.



Bland County

Bland County is an excellent location for business, strategically located in the center of the U.S. Eastern markets. Interstate access is provided by I-77 which traverses through the middle of the county. Multiple industrial parks have land and infrastructure available for new and expanding businesses. We welcome you to our community.



Labor Market

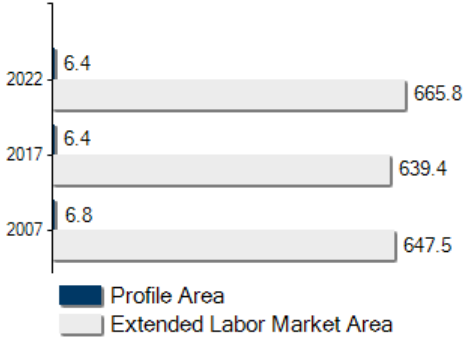
Population		
Gender Distribution (2017)		
Bland County	Male	Female
	54.9%	45.1%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	6,002	591,648
Black	243	26,530
Two or More	58	9,768
Asian	34	9,656
American Indian or Alaska Native	12	1,598
Pacific Islander	1	209
Hispanic (may be of any race)	46	920
Median Age (2017)		46 years

Civilian Labor Force (2017)	
Bland County	2,731
Extended Labor Market Area	274,248
Total	276,979

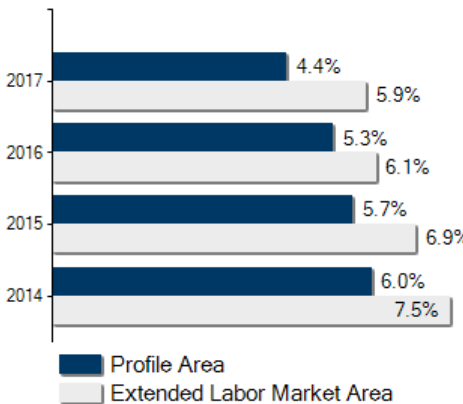
Labor Force Participation (2013-2017)	
Bland County	49.1%
Extended Labor Market Area	51.8%

Unemployment	
Unemployment Rate (September 2018)	
Bland County	2.9%
Extended Labor Market Area	3.8%
Statewide	2.8%
Unemployed (2017)	
Bland County	121
Extended Labor Market Area	13,750
Total	13,871
Underemployed (3rd Quarter 2018)	
Bland County	287
Extended Labor Market Area	28,212
Total	28,499

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	71	2.8%
Under 15 minutes	410	16.7%
15-24 minutes	606	24.7%
25-34 minutes	601	24.5%
35-44 minutes	226	9.2%
45-59 minutes	380	15.5%
Over 60 minutes	228	9.3%
Mean Travel Time to Work (minutes)		33

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	6
Two-Year College Graduates (Spring 2017)	1,514
Two-Year College Enrollees (Fall 2017)	7,302
Other College and University Graduates (Spring 2017)	966
Total	9,788

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Bland County	17
Extended Labor Market Area	571
Total	588

Educational Attainment

On-Time Graduation Rate (Class of 2017)	98.2%
Percentage of Bland County population age 25+ who are high school graduates (2013-2017)	88.2%
Percentage of Bland County population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	14.2%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	N.D.	N.D.
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	0	0
Construction	59	3.0%
Manufacturing	560	28.8%
Wholesale Trade	N.D.	N.D.
Retail Trade	86	4.4%
Transportation and Warehousing	N.D.	N.D.
Information	0	0
Finance and Insurance	8	0.4%
Real Estate and Rental and Leasing	N.D.	N.D.
Professional Scientific and Technical Services	17	0.9%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	46	2.4%
Educational Services	N.D.	N.D.
Health Care and Social Assistance	267	13.7%
Arts Entertainment and Recreation	N.D.	N.D.
Accommodation and Food Services	20	1.0%
Other Services	15	0.8%
Total Government	596	30.7%
Federal Government	14	0.7%
State Government	347	17.9%
Local Government	235	12.1%
Unclassified	11	0.6%
Total	1,942	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

ABB Power T & D Co., Inc.
D&S Management, Inc.
East River Metals, Inc.
Pascor Atlantic
Skyway Outdoor
W & B Fabricators, Inc.

Product/Service

Transformers
Steel fabrication
Fabricated metal
Medium an high voltage power equipment
Outdoor signs
Mining equipment

NonManufacturing

Company

American Mine Research

Bland Correctional Center
Henry Schein
Venco

Product/Service

Electronics for the mining and water/waste
water industries
Correctional institution
Wholesale drugs
Business music and communications

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	12.40	13.16	25,786	27,374
Heavy and Tractor-Trailer Truck Drivers	17.14	17.33	35,636	36,059
Inspectors, Testers, Sorters, Samplers, and Weighers	18.35	19.13	38,167	39,795
Welders, Cutters, Solderers, and Brazers	16.01	16.63	33,306	34,591
Machinists	17.24	17.64	35,862	36,677
First-Line Supervisors of Production and Operating Workers	18.54	19.07	38,565	39,652
Maintenance and Repair Workers, General	25.63	27.23	53,302	56,627
Industrial Machinery Mechanics	14.49	15.49	30,137	32,218
Bus and Truck Mechanics and Diesel Engine Specialists	20.31	21.13	42,240	43,961
Office Clerks, General	19.39	19.80	40,320	41,184
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	13.09	14.30	27,226	29,744
Receptionists and Information Clerks	14.23	14.77	29,595	30,714
Customer Service Representatives	11.97	12.84	24,886	26,698
Bookkeeping, Accounting, and Auditing Clerks	9.89	12.90	20,573	26,833
First-Line Supervisors of Office and Administrative Support Workers	14.76	15.53	30,695	32,288
Mechanical Engineers	19.69	20.90	40,965	43,475
Computer User Support Specialists	36.11	36.40	75,100	75,731
Accountants and Auditors	19.81	21.06	41,203	43,812
Human Resources Specialists	31.24	34.22	64,989	71,179
	23.70	25.87	49,286	53,810

Per Capita Personal Income (2016)

\$33,354

Median Family Income (2013-2017)

\$58,547



Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	1	347
Combined	1	383

Student Teacher Ratio (FY 2017)

Elementary	11:1
Secondary	11:1

Per Pupil Expenditure (FY 2017) (US\$)

11,279.00

On-Time Graduation Rate (Class of 2017)

98.2%

High School Graduates Continuing Education (2017-2018)

89.7%

Advanced Programs (2017-2018)

Governor's Schools
A. Linwood Holton Governor's School



Education

Workforce Development Facilities

Facility	Type
Bristol Workforce Center	Satellite Center
Galax Workforce Center	Satellite Center
Goodwill Industries of the Valleys-Giles	Satellite Center
Goodwill Workforce Services-Christiansburg/Floyd	Satellite Center
People Inc. of Virginia - Abingdon	Satellite Center
Pulaski Workforce Center	Satellite Center
Southwest Virginia Alliance for Manufacturing Center of Excellence	Center of Excellence
Virginia Workforce Center-Radford	Satellite Center
Virginia Workforce Center-Wytheville	Comprehensive Center

Higher Education Facilities – Fall 2017

Facility	Enrollment
New River Community College	4,626
Wytheville Community College	2,676
Concord University	2,451 [◇]
Bluefield State College	1,362 [◇]
Bluefield College	1,041

Transportation

Interstates	
Name	Distance
I-77	0.0 miles (0.0 km.)
I-81	4.2 miles (6.7 km.)
I-64	31.3 miles (50.4 km.)
I-381	48.8 miles (78.5 km.)
I-581	48.9 miles (78.7 km.)

Note: Measured from border of locality/region.

Highways				
Highway 42	Highway 52	Highway 598	Highway 61	

Commercial Air Service
Raleigh County Memorial Airport, Beckley, WV -- 57.7 miles (92.9 km.)
ViaAir

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

Name	Runway Length
Mercer County Airport, Bluefield, WV	4,743 ft (1,446 m)

Freight Rail Service

CSX Transportation

Seaports

Name	Distance
Port of Virginia	348.0 miles (560.1 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
New River Valley Airport (Virginia TradePort)	32.7 miles (52.6 km)
Port of Washington - Dulles	309.8 miles (498.5 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.



Utilities

Utilities	
Electric	Appalachian Power
Natural Gas	Not Available
Telecommunications	Verizon South
Telecommunications	Sprint/United Telephone-Southeast
Water	Bland County Service Authority
Waste Water Treatment	Bland County Service Authority
Solid Waste Disposal	Wythe-Bland Public Service Authority

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets	
Bank	Assets (US\$ Millions)
Branch Banking and Trust Company	215,012.0
First Sentinel Bank	254.4



Government and Taxes

Government

Bland County has a County Administrator and a four-member Board of Supervisors.

The county has a comprehensive plan, subdivision ordinance, and zoning ordinance.

Bland is the county seat. There are no incorporated towns within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Bland) [pdf](#)

Non-Manufacturer's Tax Profile (Bland) [pdf](#)



Community Facilities

Bland County residents have access to the Bland County Medical Clinic and Bland Family Clinic which offer immediate and non-life threatening care. Also our proximity to Wythe and Tazewell counties give residents access to other medical facilities. Wythe County Community Hospital, a progressive 106-bed facility that offers emergency, intensive and coronary care services, also has a heliport for air ambulance service. Tazewell County has two medical facilities, the Tazewell County Hospital and Humana Hospital Clinch Valley that serve area residents.

With a total of 250 beds, these facilities offer a range of general medical services that include emergency care, surgery, diagnostic capabilities and obstetrics.

The county operates a public health department that offers an array of public health services.

Three physicians and five dentists maintain rotating practices in Bland County. One dentist maintains a full-time practice in the county. The county has a 60-bed nursing home, Kissito Healthcare that offers long-term care for the elderly.

The Smyth-Bland Regional Library serves county residents with a branch library that contains some 9,000 volumes. Residents can also utilize the library facilities at Wytheville Community College. This library has 30,000 volumes plus films, videotapes, records and a genealogical and local history collection.



Community Facilities

(continued)

Approximately 30 churches representing the predominant Protestant faiths are located in Bland County. Catholic churches are located in Wythe and Tazewell Counties. A Jewish synagogue is located in Bluefield, West Virginia.

General retail and service needs of county residents are met at several shopping locations dispersed throughout the county. Additional shopping opportunities are available at shopping centers and malls in the Wytheville and Bluefield areas.

As a rural community, Bland County's churches, schools, 4-H Clubs and other social and civic organizations are active in sponsoring recreational and cultural programs.

Bland County offers area residents a variety of outdoor recreational assets. Portions of the Jefferson National Forest and the Appalachian Trail are located in the county. Bland County is a proud member of the Appalachian Trail Community with 56 miles of the trail traversing the beautiful landscape of the county. Bland County is also home to the Wolf Creek Indian Village and Museum, a reconstructed 500-year old Native American site which was discovered in 1970 during the construction of I-77. Camping, hunting, fishing, hiking and picnicking opportunities are virtually unlimited. The area is a hunter's paradise where bear, deer and small game can be hunted in season. For the fisherman, brook and rainbow trout are abundant in the small mountain streams while bass and other species are found in the larger streams. For the golf enthusiast, Wolf Creek Golf and Country Club has an 18-hole course that is open to the public.

Other activities and sporting events available to area residents include plays, concerts, musicals and craft fairs sponsored by Wytheville Community College; professional Appalachian League baseball; and car racing in Wythe and Pulaski Counties.

[I81-I77 Crossroads Profile](#)
[Virginia's aCorridor](#)