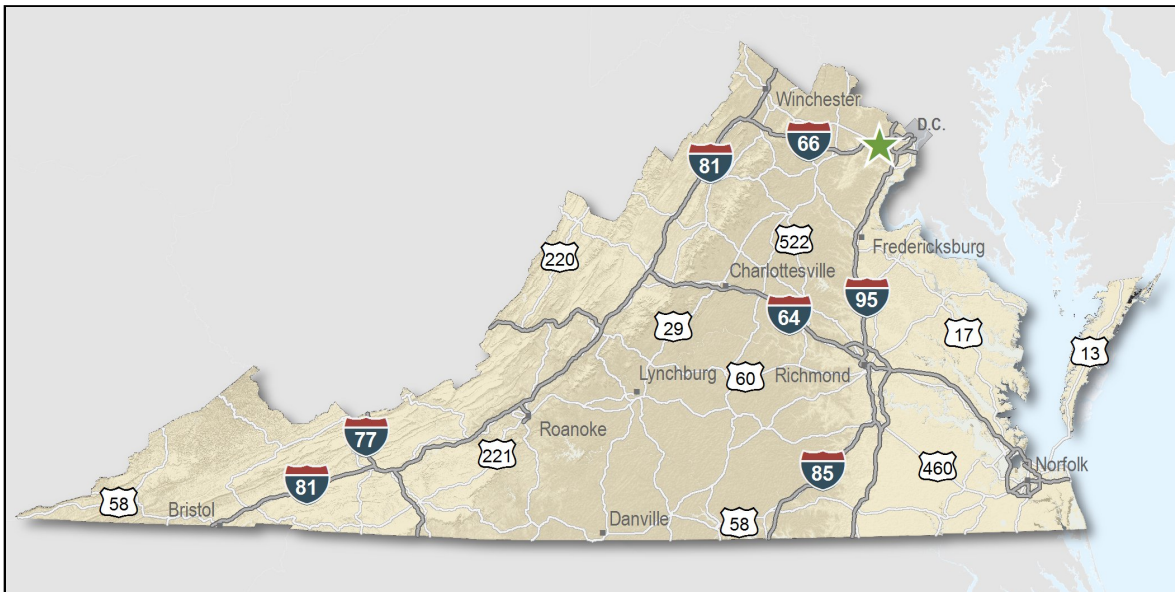

City of Fairfax, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.



Labor Market

Population

Gender Distribution (2017)		
	Male	Female
City of Fairfax	49.5%	50.5%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	17,184	2,846,581
Asian	4,397	628,099
Black	1,476	1,447,442
Two or More	827	174,881
American Indian or Alaska Native	180	38,988
Pacific Islander	33	6,758
Hispanic (may be of any race)	4,155	45,705
Median Age (2017)		38 years

Civilian Labor Force (2017)

City of Fairfax	13,251
Extended Labor Market Area	2,838,301
Total	2,851,552

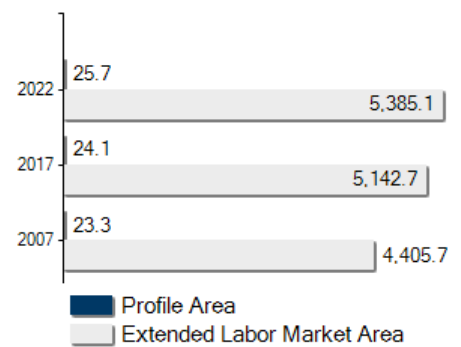
Labor Force Participation (2013-2017)

City of Fairfax	70.2%
Extended Labor Market Area	72.1%

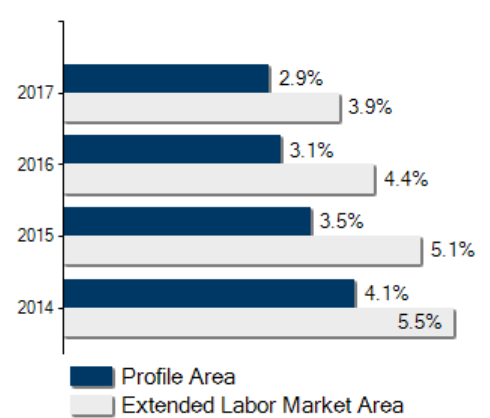
Unemployment

Unemployment Rate (September 2018)	
City of Fairfax	2.2%
Extended Labor Market Area	3.3%
Statewide	2.8%
Unemployed (2017)	
City of Fairfax	387
Extended Labor Market Area	105,437
Total	105,824
Underemployed (3rd Quarter 2018)	
City of Fairfax	1,167
Extended Labor Market Area	274,731
Total	275,898

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	906	7.2%
Under 15 minutes	1,881	16.1%
15-24 minutes	3,096	26.5%
25-34 minutes	2,570	22.0%
35-44 minutes	1,087	9.3%
45-59 minutes	1,636	14.0%
Over 60 minutes	1,425	12.2%
Mean Travel Time to Work (minutes)		31

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	838
Two-Year College Graduates (Spring 2017)	9,055
Two-Year College Enrollees (Fall 2017)	126,670
Other College and University Graduates (Spring 2017)	11,375
Total	147,938

Labor Market

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

City of Fairfax	
Extended Labor Market Area	51
Total	51

Educational Attainment

On-Time Graduation Rate (Class of 2017)	91.4%
Percentage of City of Fairfax population age 25+ who are high school graduates (2013-2017)	92.2%
Percentage of City of Fairfax population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	56.9%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	0	0
Mining Quarrying and Oil and Gas Extraction	0	0
Utilities	N.D.	N.D.
Construction	529	2.7%
Manufacturing	101	0.5%
Wholesale Trade	121	0.6%
Retail Trade	3,613	18.1%
Transportation and Warehousing	N.D.	N.D.
Information	288	1.4%
Finance and Insurance	737	3.7%
Real Estate and Rental and Leasing	162	0.8%
Professional Scientific and Technical Services	2,972	14.9%
Management of Companies and Enterprises	125	0.6%
Administrative and Support and Waste Management	1,415	7.1%
Educational Services	458	2.3%
Health Care and Social Assistance	3,596	18.1%
Arts Entertainment and Recreation	545	2.7%
Accommodation and Food Services	2,275	11.4%
Other Services	1,043	5.2%
Total Government	1,689	8.5%
Federal Government	284	1.4%
State Government	302	1.5%
Local Government	1,103	5.5%
Unclassified	103	0.5%
Total	19,908	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

NonManufacturing

Company

Burton & Robinson Inc.
Christopher Consultants, Ltd.
Dominion Energy
Fairfax Nursing Center, Inc.
G4S Secure Solutions
Multivision Inc.
Verizon Virginia Inc.

Product/Service

Heavy equipment & contracting
Engineering services
Electric utility
Health care
Security products & services
IT solutions
Telecommunications

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for representation	1
Elections won by union	1

Labor Market

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Heavy and Tractor-Trailer Truck Drivers	13.69	14.85	28,470	30,895
Maintenance and Repair Workers, General	21.40	21.07	44,530	43,837
Office Clerks, General	21.98	23.04	45,717	47,938
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	18.41	19.62	38,293	40,810
Receptionists and Information Clerks	21.45	21.77	44,634	45,289
Customer Service Representatives	16.16	16.81	33,616	34,955
Bookkeeping, Accounting, and Auditing Clerks	18.55	19.80	38,577	41,178
First-Line Supervisors of Office and Administrative Support Workers	24.31	24.91	50,563	51,811
Computer Occupations, All Other	31.81	34.17	66,174	71,062
Computer User Support Specialists	55.53	54.91	115,502	114,206
Computer Network Architects	29.48	30.94	61,314	64,352
Network and Computer Systems Administrators	60.33	60.95	125,494	126,768
Software Developers, Systems Software	47.77	49.68	99,362	103,321
Software Developers, Applications	61.65	62.38	128,236	129,759
Information Security Analysts	55.99	56.63	116,464	117,787
Computer Systems Analysts	54.97	56.19	114,325	116,867
Accountants and Auditors	50.65	51.72	105,355	107,562
Management Analysts	41.06	46.00	85,412	95,669
Human Resources Specialists	50.45	54.56	104,923	113,481
	40.61	41.56	84,473	86,454

Per Capita Personal Income (2016)

\$75,978

Median Family Income (2013-2017)

\$127,808

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Preschool	4	841
Elementary	141	99,001
Combined	3	11,174
Middle	21	23,891
High School	22	50,623
Alternative	3	880
Special Education	4	2,181

Student Teacher Ratio (FY 2017)

Elementary	12:1
Secondary	13:1

Per Pupil Expenditure (FY 2017) (US\$)

14,897.00

On-Time Graduation Rate (Class of 2017)

91.4%

High School Graduates Continuing Education (2017-2018)

93.8%

Advanced Programs (2017-2018)

Governor's Schools

Thomas Jefferson High School for Science and Technology

Governor's School Enrollment	1,805
Senior International Baccalaureate (IB) Enrollment	567
Seniors Awarded IB Diplomas	436
Students taking 1 or more Advanced Placement (AP) Courses	16,906
Students taking 1 or more AP Exams	16,643
Students taking 1 or more Dual Enrollment Courses	1,401

Education

Workforce Development Facilities	
Facility	Type
Fairfax SkillSource Center - Alexandria	Comprehensive Center
Fairfax SkillSource Center - Annandale	Comprehensive Center
Fairfax SkillSource Center - Reston	Comprehensive Center
Loudoun Workforce Resource Center	Satellite Center
Manassas SkillSource Career Services Center	Satellite Center
Prince William SkillSource Center	Comprehensive Center

Education

Higher Education Facilities – Fall 2017	
Facility	Enrollment
George Mason University - Arlington Campus	36,297 [‡]
George Mason University - Fairfax Campus	36,297 [‡]
George Mason University - Loudoun Campus	36,297 [‡]
George Mason University - Science and Technology Campus	36,297 [‡]
Northern Virginia Community College - Annandale Campus	19,610
Northern Virginia Community College - Loudoun Campus	13,842
Northern Virginia Community College - Alexandria Campus	12,007
Northern Virginia Community College - Woodbridge Campus	10,113
Northern Virginia Community College - Manassas Campus	8,998
Lord Fairfax Community College - Fauquier Campus	2,450
Northern Virginia Community College - Medical Education Campus	2,142
George Washington University - Virginia Science and Technology Campus	1,856
California University of Management and Sciences	440 [◊]
Virginia Tech - Northern Virginia Center	*
Central Texas College - Quantico Campus	†
Germanna Community College - Stafford County Center	†§
Northern Virginia Community College - Quantico Campus	†§
George Washington University - Alexandria Graduate Education Center	†
George Washington University - Arlington Graduate Education Center	†
Old Dominion University - Quantico Campus	†§
University of Maryland University College - Fort Belvoir Campus	†
University of Maryland University College - Quantico Campus	†
Averett University - Quantico Center	†§

* AAAA Enrollment figures are included in participating colleges and universities.

† Enrollment figures are not available.

‡ Enrollment figures are for all campuses.

§ Enrollment counted at a main campus.

◊ Fall 2016 Enrollment

Education

Higher Education Facilities – Fall 2017

Facility	Enrollment
ECPI University - Northern Virginia Campus	12,068 [‡]
Marymount University	3,375
Stratford University - Alexandria Campus	2,926 [‡]
Virginia International University	895 [◊]
DeVry University - Arlington Campus	687 ^{‡◊}
The Art Institute of Washington - Arlington	667 [◊]
Argosy University	577 [◊]
Columbia College - Fairfax Campus	388 [◊]
IGlobal University	365 [◊]
Columbia College - Centreville Campus	162 [◊]
Aviation Institute of Maintenance - Manassas Campus	150 [◊]
Florida Institute of Technology - Quantico Campus	†
Institute for the Psychological Sciences	†
Johns Hopkins University Whiting School of Engineering - Crystal City Center	†
Park University - Arlington Campus	†
Park University - Fort Myer Campus	†
Park University - Quantico Campus	†
Patrick Henry College	†
Virginia Theological Seminary	†
Washington University of Virginia	†
Central Michigan University - Fort Belvoir Center	†
Central Michigan University - Joint Base Myer	†
Central Michigan University - Pentagon Center	†

[†] Enrollment figures are not available.

[‡] Enrollment figures are for all campuses.

[◊] Fall 2016 Enrollment



Education

Higher Education Facilities – Fall 2017

Facility	Enrollment
Strayer University - Alexandria Campus	6,473 [‡] [◊]
Strayer University - Arlington Campus	6,473 [‡] [◊]
Strayer University - Loudoun Campus	6,473 [‡] [◊]
Strayer University - Manassas Campus	6,473 [‡] [◊]
Strayer University - Woodbridge Campus	6,473 [‡] [◊]
Stratford University - Falls Church Campus	2,926 [‡] [◊]
Stratford University - Woodbridge Campus	2,926 [‡]
University of Management and Technology	1,293 [◊]
University of Phoenix - Arlington Campus	526 [‡]
University of the Potomac - Virginia Campus	149 [◊]

[‡] Enrollment figures are for all campuses.

[◊] Fall 2016 Enrollment



Transportation

Interstates	
Name	Distance
I-495	2.6 miles (4.2 km.)
I-95	6.1 miles (9.9 km.)
I-395	6.1 miles (9.9 km.)
I-270	11.8 miles (19.0 km.)
I-295	13.5 miles (21.8 km.)
I-695	13.9 miles (22.4 km.)
I-370	18.0 miles (28.9 km.)

Note: Measured from border of locality/region.

Highways				
Highway 123	Highway 236	Highway 237	Highway 29	Highway 50

Commercial Air Service		
Washington Dulles International Airport, Dulles -- 12.7 miles (20.4 km.)		
Aeroflot Airlines	Air Canada	Air France
All Nippon Airways	American Airlines	Austrian Airlines
British Airways	Delta Air Lines	Ethiopian Airlines
Frontier Airlines	Icelandair	KLM Royal Dutch Airlines
Korean Air Lines	Lufthansa German Airlines	Saudi Arabian Airlines
Southwest Airlines	United Airlines	Virgin Atlantic Airways
Alaska Airlines	JetBlue Airways	South African Airlines
SAS/Scandinavian Airlines	Air Lingus	Copa Airlines
Virgin America	Avianca	Qatar
Porter Airlines	Turkish Airlines	AeroMexico
Brussels Airlines	Emirates	Etihad Airways
Air China	LATAM Airlines	Royal Air Maroc
Southern Airways Express		



Transportation

Commercial Air Service

Ronald Reagan Washington National Airport, Arlington -- 16.3 miles (26.2 km.)

Air Canada	American Airlines	Delta Air Lines
Frontier Airlines	Southwest Airlines	Sun Country Airlines
United Airlines	Alaska Airlines	JetBlue Airways
Virgin America		

Baltimore/Washington International Thurgood Marshall Airport, Baltimore, MD -- 52.4 miles (84.4 km.)

Air Canada	American Airlines	British Airways
Delta Air Lines	Southwest Airlines	Spirit Airlines
United Airlines	Alaska Airlines	JetBlue Airways
Allegiant Air	Virgin America	Condor
Norwegian Air Shuttle	Norwegian Air Shuttle	Sunwing Airlines
ASA	ASA	
Wow air	XTRA Airways	ViaAir
Boutique Air	Southern Airways Express	

Note: Within a 75-mile drive of the center of the locality.

Transportation

General Aviation Service

Name	Runway Length
Manassas Regional Airport, Manassas	6,200 ft (1,890 m)

Freight Rail Service

Norfolk Southern Railway Company

Seaports

Name	Distance
Port of Virginia (Inland Port Front Royal)	53.0 miles (85.3 km)
Port of Virginia	181.0 miles (291.3 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Port of Washington - Dulles	12.7 miles (20.4 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities

Utilities	
Electric	Dominion Energy
Natural Gas	Washington Gas Company
Telecommunications	Verizon-Virginia
Telecommunications	Comcast Business Communications
Water	City of Fairfax
Waste Water Treatment	Fairfax County Lower Potomac Plant
Solid Waste Disposal	Fairfax County Lorton Landfill



Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Bank of America, N.A.	1,765,242.0
Wells Fargo Bank, N.A.	1,716,532.0
PNC Bank, N.A.	368,067.1
Capital One, N.A.	289,877.6
Branch Banking and Trust Company	215,012.0
SunTrust Bank	199,970.2
Manufacturers and Traders Trust Co.	118,089.0
United Bank	18,609.9
Sandy Spring Bank	7,881.5
EagleBank	7,684.2
Sonabank, N.A.	2,652.5
Community Bank of The Chesapeake	1,573.9
Essex Bank	1,353.1
MainStreet Bank	843.3
Presidential Bank, FSB	551.1
The Freedom Bank of Virginia	511.2



Government and Taxes

Government

The city of Fairfax has a city manager, elected mayor, and six-member city council.

Fairfax has a comprehensive plan and zoning and subdivision ordinances.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Fairfax City) [pdf](#)

Non-Manufacturer's Tax Profile (Fairfax City) [pdf](#)



Community Facilities

Fairfax area residents receive outstanding health care throughout the Fairfax Hospital System. Fairfax Hospital, six miles east of Fairfax in Annandale, is a 665-bed facility and serves as a regional referral center. It provides the only level one trauma center in Northern Virginia and was the first hospital in metropolitan Washington to perform heart transplants. Fair Oaks Hospital is located eight miles west of Fairfax and provides 160 beds and modern units for surgery, intensive care, and coronary care. The hospital is also part of the Fairfax Hospital System.

Approximately 900 physicians practice in the Fairfax City and County area with over 1,700 available throughout the Northern Virginia region. Approximately 80 dentists are located in the city with another 450 available in surrounding Fairfax County.

Two nursing homes with 600 patient beds are located in the city of Fairfax. Several additional nursing homes are situated in adjacent Fairfax County and in the region.

About 25 churches are located in the city of Fairfax. Faiths represented include Catholic, Jewish, and most Protestant denominations.

Library services are provided by the Fairfax County Library System, the largest system in Virginia. This system has nearly two million volumes in its collection that is available to city residents. The Fairfax City Regional Library contains the system's single largest collection and is centrally located in the city. The library at George Mason University is also available to the public and has a collection in excess of 880,000 volumes.



Community Facilities

(continued)

The Fairfax area provides a wealth of shopping opportunities. The city has 20 shopping centers ranging from neighborhood and convenience centers to regional strip centers. The largest, Fair City Mall, has seen significant expansion in recent years and contains over 100 stores. The Old Town shopping area is undergoing rebirth with over 30 retail shops and 20 restaurants. The surrounding county has more than 140 shopping centers ranging from neighborhood and convenience centers to large regional malls containing nationally based department stores.



Lifestyle

The city of Fairfax Parks and Recreation Department administers a wide array of leisure programs for residents of all ages. Athletic programming, special events, classes, and cultural activities are available throughout the year. Baseball, football, soccer, and basketball leagues are operated for youth. A special summer recreation program is also organized for grade school children at city schools and features sporting events, playground Olympics, cultural activities, swim trips, arts and crafts, and a field trip to Kings Dominion. Adults enjoy a full slate of outings and excursions for skiing, theater, Washington Redskins football, Baltimore Orioles baseball, and other special events. Twenty-one city parks and local school facilities provide the core of the city's recreational facilities. A unique and versatile trail system for bikers and pedestrians is available in Fairfax which links major activities in the city together. In addition, the Fairfax County Park Authority has over 350 park facilities offering a great assortment of activities including swimming, golfing, tennis, indoor racket sports, and other athletic facilities and programs for all age groups.

A regional park authority operates 15 park facilities in Northern Virginia. The area also boasts many private recreational facilities including six country clubs, seven golf courses, and 20 health and fitness clubs.

The city takes a lead role in sponsoring cultural activities. The city of Fairfax band presents about 25 performances each year for municipal events and community functions. Concerts are free to the public and quite popular. The city of Fairfax band also supports an active small ensemble program that includes a German band, Dixieland band, jazz ensemble, and other smaller groups. Special seasonal events such as the annual Spotlight on the Arts in the spring, the Independence Day Parade, the Fall Festival in October, the Festival of Lights and Carols in December, and the Chocolate Lovers Festival in February bring the community together in a festive spirit.

(continued)

The city's location places it in the midst of an impressive level of world-class cultural and entertainment attractions. Nearby Washington, D.C. offers the Smithsonian Institution, the Kennedy Center for the Performing Arts, Ford's Theatre, and the National Zoo. America's only national park for the performing arts, Wolf Trap National Park, is located eight miles from Fairfax in adjoining Fairfax County and features a full range of musical entertainment including jazz, folk music, opera, and theater. George Mason University hosts a number of cultural and sporting events at the Patriot Center and Center for the Arts.

Professional sports are popular in the area. Professional football, basketball, baseball, hockey, and soccer are represented by the Washington Redskins and Baltimore Ravens, Washington Wizards, Baltimore Orioles and Washington Nationals, Washington Capitals, and D.C. United, respectively. The region also hosts professional golf and tennis tournaments.

History buffs will find many historic homes and sites within the region. President George Washington's home, Mount Vernon, and George Mason's estate, Gunston Hall, are representative of the area's wealth of heritage. Bull Run Battlefield was the site of two significant Civil War battles and is located ten miles west of Fairfax in neighboring Prince William County.

Washington-Arlington-Alexandria MSA Profile
Northern Virginia Profile