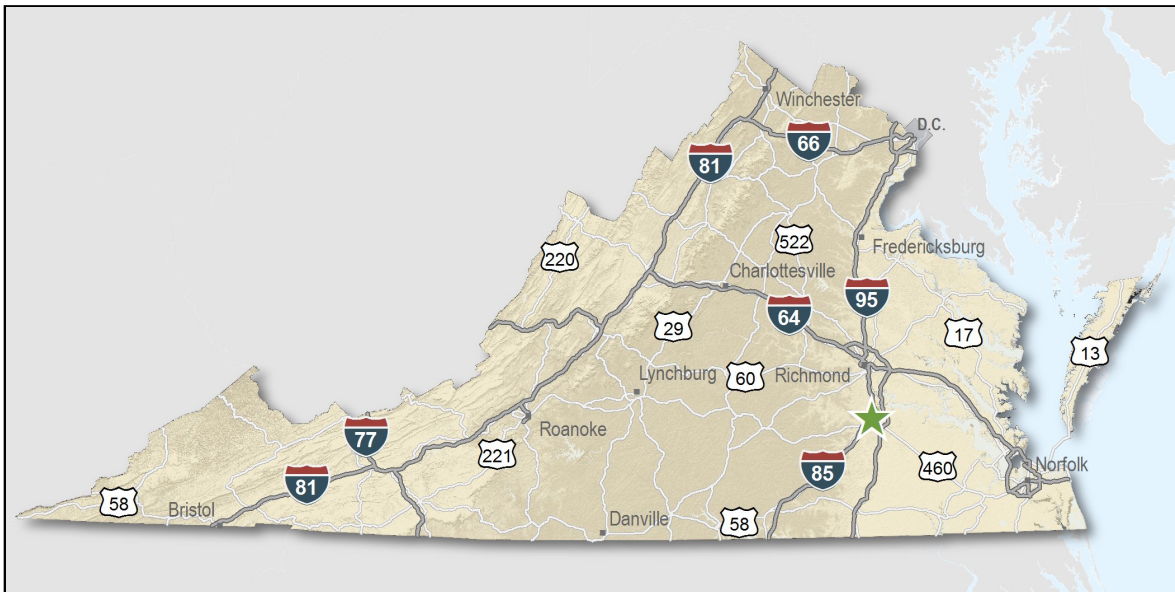

City of Colonial Heights, Virginia

Overview

Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, more than 47 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

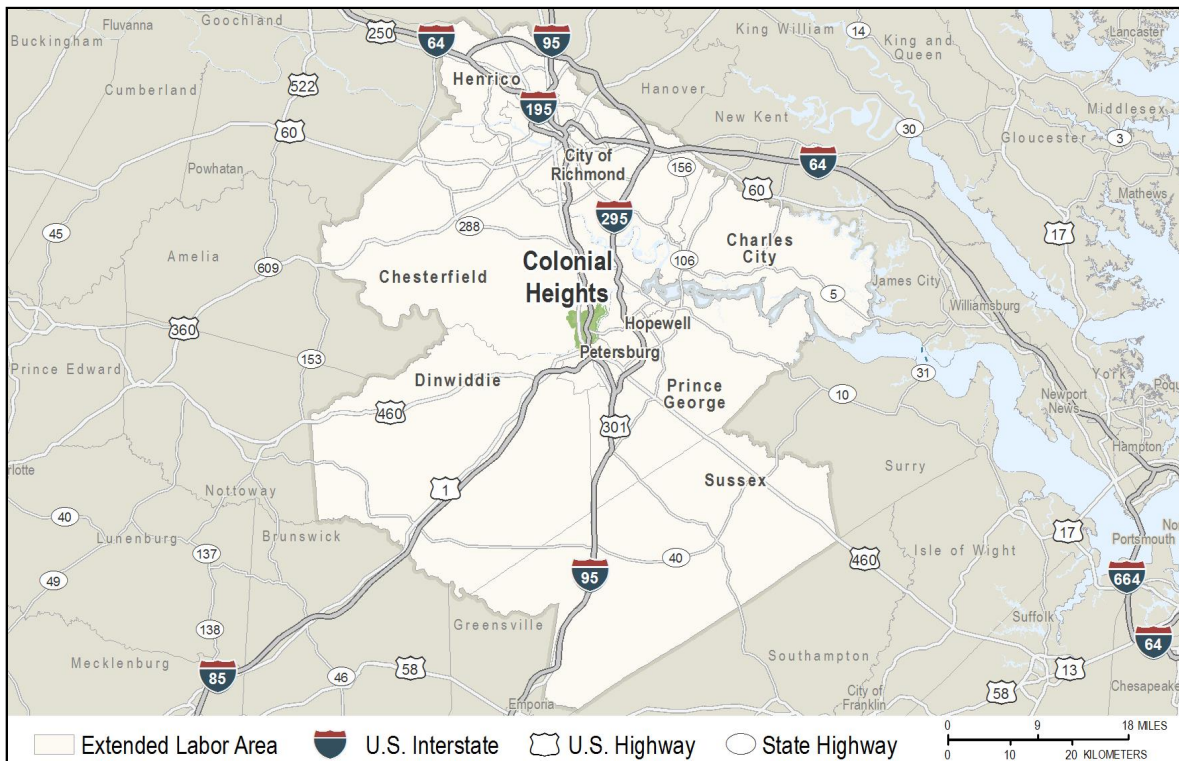


Location

The independent city of Colonial Heights with a land area of 8.15 square miles is situated on the Appomattox River in southeastern Virginia. Strategically located on Interstate 95 near the intersection of two other interstate highways, Colonial Heights is easily accessible to the major markets of the East Coast.

Colonial Heights is 20 miles south of Richmond and 120 miles south of Washington, D.C. The Port of Hampton Roads is 80 miles southeast.

Colonial Heights is located within the Richmond Metropolitan Statistical Area (MSA).



City of Colonial Heights

The center of "All things retail"

Over the past 20 years, Colonial Heights has evolved into a key regional retail destination. Located along Interstate 95, just 20 miles south of Richmond, Colonial Heights represents the last retail center between Richmond and the North Carolina border. Shoppers from as far west as Farmville travel to the area for major shopping needs. The city is promoting commercial development and has expanded its infrastructure to meet the growing demands. With over 20,000 soldiers and their families moving to Fort Lee over the next few years, the Colonial Heights market offers many profitable possibilities for retailers and developers.



Key regional shopping center, Southpark Mall, has served southside central Virginia for more than twenty years.

Labor Market

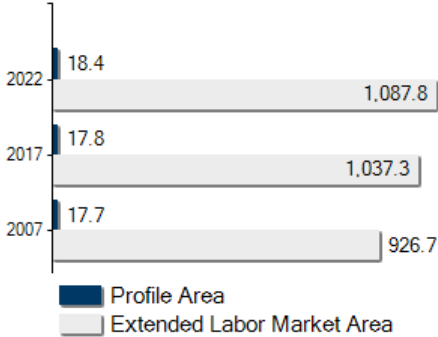
Population		
Gender Distribution (2017)		
City of Colonial Heights	Male 46.4%	Female 53.6%
Race/Ethnicity (2017)		
Classification	Profile Area	Extended Labor Area
White	13,586	596,673
Black	2,848	358,724
Asian	723	48,892
Two or More	524	26,053
American Indian or Alaska Native	122	5,645
Pacific Islander	27	1,307
Hispanic (may be of any race)	1,057	9,513
Median Age (2017)	40 years	

Civilian Labor Force (2017)	
City of Colonial Heights	8,849
Extended Labor Market Area	542,223
Total	551,072

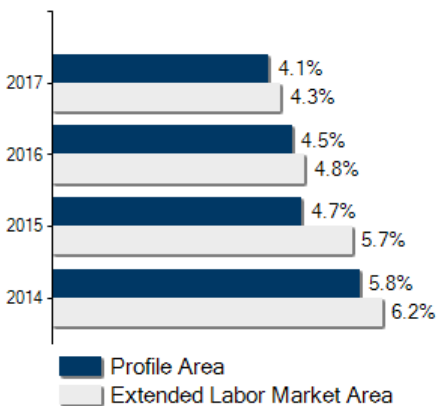
Labor Force Participation (2013-2017)	
City of Colonial Heights	60.7%
Extended Labor Market Area	66.5%

Unemployment	
Unemployment Rate (September 2018)	
City of Colonial Heights	3.1%
Extended Labor Market Area	3.0%
Statewide	2.8%
Unemployed (2017)	
City of Colonial Heights	361
Extended Labor Market Area	21,707
Total	22,068
Underemployed (3rd Quarter 2018)	
City of Colonial Heights	1,034
Extended Labor Market Area	63,407
Total	64,441

Population in Thousands



Unemployment Rates





Labor Market

Commute Time (2013-2017)

Worked from home	166	2.2%
Under 15 minutes	2,458	33.3%
15-24 minutes	2,362	32.0%
25-34 minutes	1,380	18.7%
35-44 minutes	472	6.4%
45-59 minutes	369	5.0%
Over 60 minutes	347	4.7%
Mean Travel Time to Work (minutes)		22

Additional Labor Resources

High School Graduates Not Continuing (2017-2018)	30
Two-Year College Graduates (Spring 2017)	4,592
Two-Year College Enrollees (Fall 2017)	73,860
Other College and University Graduates (Spring 2017)	9,615
Total	88,097

Career Readiness Certificate (06/30/2017-06/30/2018)

Virginia’s Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient’s level of development skills.

City of Colonial Heights	6
Extended Labor Market Area	300
Total	306

Educational Attainment

On-Time Graduation Rate (Class of 2017)	96.0%
Percentage of City of Colonial Heights population age 25+ who are high school graduates (2013-2017)	90.5%
Percentage of City of Colonial Heights population age 25+ who have earned a Bachelor's Degree or higher (2013-2017)	23.6%



Labor Market

Employment by Sector* (2nd Qtr. 2018)

Agriculture Forestry Fishing and Hunting	0	0
Mining Quarrying and Oil and Gas Extraction	0	0
Utilities	0	0
Construction	321	3.0%
Manufacturing	211	2.0%
Wholesale Trade	250	2.3%
Retail Trade	3,010	28.0%
Transportation and Warehousing	76	0.7%
Information	61	0.6%
Finance and Insurance	238	2.2%
Real Estate and Rental and Leasing	185	1.7%
Professional Scientific and Technical Services	200	1.9%
Management of Companies and Enterprises	0	0
Administrative and Support and Waste Management	355	3.3%
Educational Services	31	0.3%
Health Care and Social Assistance	1,666	15.5%
Arts Entertainment and Recreation	209	1.9%
Accommodation and Food Services	2,212	20.6%
Other Services	415	3.9%
Total Government	1,307	12.2%
Federal Government	31	0.3%
State Government	341	3.2%
Local Government	935	8.7%
Unclassified	3	0.0%
Total	10,749	100.0%

N.D. - Not Disclosed

*By Business Establishment

Labor Market

Major Employers

Manufacturing

Company

Metal Building Components Inc.
Mundet Inc./Roslyn Converters Inc.
Sun Chemical Corporation

Product/Service

Prefabricated metal buildings
Decorative printed cigarette tipping paper
Printing inks

NonManufacturing

Company

Colonial Heights Care Center
Heaven Sent by Hometown Healthcare Ltd.
J. C. Penney Co., Inc.
Publix Super Markets, Inc.
Wal-Mart Stores, Inc.

Product/Service

Health care
Home health care services
Department store
Grocery store
Discount store

Labor Market

Union Activity (8/1/2015 - 8/1/2018)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

Estimated Earnings (May 2017)

Occupation	Median Wage (US\$)	Mean Wage (US\$)	Median Salary (US\$)	Mean Salary (US\$)
Laborers and Freight, Stock, and Material Movers, Hand Industrial Truck and Tractor Operators	11.78	13.61	24,493	28,314
Heavy and Tractor-Trailer Truck Drivers	16.98	16.97	35,330	35,302
Inspectors, Testers, Sorters, Samplers, and Weighers	20.77	22.19	43,215	46,153
Welders, Cutters, Solderers, and Brazers	17.21	17.80	35,784	37,016
First-Line Supervisors of Production and Operating Workers	23.60	23.93	49,100	49,774
Maintenance and Repair Workers, General	31.71	32.68	65,946	67,968
Office Clerks, General	18.22	19.52	37,900	40,591
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	15.26	15.92	31,742	33,105
Receptionists and Information Clerks	15.69	16.33	32,646	33,956
Customer Service Representatives	14.01	14.08	29,157	29,293
Bookkeeping, Accounting, and Auditing Clerks	16.80	16.90	34,928	35,158
First-Line Supervisors of Office and Administrative Support Workers	18.75	19.21	39,011	39,973
Telemarketers	27.20	28.01	56,566	58,258
Computer User Support Specialists	10.93	11.77	22,732	24,471
Software Developers, Applications	21.97	23.15	45,706	48,149
Computer Systems Analysts	46.17	47.01	96,032	97,782
Accountants and Auditors	44.80	46.63	93,192	96,992
Management Analysts	35.04	39.09	72,882	81,304
Human Resources Specialists	40.02	42.90	83,229	89,224
	30.76	32.66	63,991	67,930

Per Capita Personal Income (2016)

\$38,356

Median Family Income (2013-2017)

\$61,343

Education

Public School Enrollment (Fall 2017)

Level	Number	Enrollment
Elementary	3	1,321
Middle	1	624
High School	1	888

Student Teacher Ratio (FY 2017)

Elementary	13:1
Secondary	8:1

Per Pupil Expenditure (FY 2017) (US\$)

12,637.00

On-Time Graduation Rate (Class of 2017)

96.0%

High School Graduates Continuing Education (2017-2018)

85.3%

Advanced Programs (2017-2018)

Governor's Schools	
Appomattox Regional Governor's School for the Arts & Technology	
Governor's School Enrollment	11
Students taking 1 or more Advanced Placement (AP) Courses	106
Students taking 1 or more AP Exams	65
Students taking 1 or more Dual Enrollment Courses	78

Workforce Development Facilities

Facility	Type
Virginia Workforce Center - Petersburg	Satellite Center
Virginia Workforce Center-Emporia/Greenville	Comprehensive Center
Virginia Workforce Center-Tri-Cities	Comprehensive Center



Education

Higher Education Facilities – Fall 2017	
Facility	Enrollment
Virginia Commonwealth University	31,036
ECPI University - Emerywood Campus	12,068 [‡]
ECPI University - Innsbrook Campus	12,068 [‡]
ECPI University - Moorefield Campus	12,068 [‡]
J. Sargeant Reynolds Community College - Parham Road Campus	7,088
John Tyler Community College - Midlothian Campus	6,879
John Tyler Community College - Chester Campus	5,393
Virginia State University	4,713
J. Sargeant Reynolds Community College - Downtown Campus	4,387
University of Richmond	4,023
Virginia Union University	1,663
Bryant & Stratton College - Richmond Campus	617 [◊]
Bon Secours Memorial College of Nursing	522 [◊]
Fortis College - Richmond Campus	398 [◊]
Union Presbyterian Seminary	163 [◊]
Chester Career College	162 [◊]
Centura College - Richmond Main Campus	144 [◊]
Baptist Theological Seminary at Richmond	67 [◊]
Old Dominion University - Richmond Campus	*
Virginia Tech - Richmond Center	*
Central Texas College - Fort Lee Campus	†
Florida Institute of Technology - Fort Lee Campus	†
Central Michigan University - Fort Lee Center	†

* AAAA Enrollment figures are included in participating colleges and universities.

† Enrollment figures are not available.

‡ Enrollment figures are for all campuses.

◊ Fall 2016 Enrollment

Education

Higher Education Facilities – Fall 2017

Facility	Enrollment
Strayer University - Chesterfield Campus	6,473 [‡] [°]
Stratford University - Richmond Campus	2,926 [‡]
Richard Bland College	2,148
South University - Richmond Campus	693
Virginia College	348 [°]

[‡] Enrollment figures are for all campuses.

[°] Fall 2016 Enrollment



Transportation

Interstates	
Name	Distance
I-95	0.0 miles (0.0 km.)
I-85	1.4 miles (2.3 km.)
I-295	1.7 miles (2.8 km.)
I-64	15.9 miles (25.7 km.)
I-195	19.0 miles (30.6 km.)

Note: Measured from border of locality/region.

Highways				
Highway 1	Highway 144			

Commercial Air Service		
Richmond International Airport, Sandston -- 24.2 miles (38.9 km.)		
American Airlines	Delta Air Lines	Southwest Airlines
United Airlines	JetBlue Airways	Allegiant Air
OneJet		

Note: Within a 75-mile drive of the center of the locality.



Transportation

General Aviation Service

Name	Runway Length
Dinwiddie County Airport, Dinwiddie County	5,002 ft (1,525 m)

Freight Rail Service

CSX Transportation

Seaports

Name	Distance
Port of Virginia (Richmond Marine Terminal)	13.0 miles (20.9 km)
Port of Virginia (Virginia International Gateway)	86.0 miles (138.4 km)
Port of Virginia (Newport News Marine Terminals)	91.0 miles (146.5 km)
Port of Virginia (Norfolk International Terminals)	97.0 miles (156.1 km)
Port of Virginia (Portsmouth Marine Terminal)	98.0 miles (157.7 km)

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry

Name	Distance
Richmond-Petersburg	24.1 miles (38.9 km)
Newport News	77.6 miles (124.8 km)
Port of Washington - Dulles	133.7 miles (215.2 km)

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

Utilities

Utilities	
Electric	Dominion Energy
Natural Gas	Columbia Gas of Virginia
Telecommunications	Verizon-Virginia
Water	Chesterfield County
Water	City of Colonial Heights
Water	Appomattox River Water Authority
Waste Water Treatment	City of Colonial Heights
Waste Water Treatment	South Central Wastewater Authority
Solid Waste Disposal	City contracts with privately-owned landfill

Financial Institutions

Financial Institutions – 1st Qtr 2018 Assets

Bank	Assets (US\$ Millions)
Bank of America, N.A.	1,765,242.0
Wells Fargo Bank, N.A.	1,716,532.0
Branch Banking and Trust Company	215,012.0
SunTrust Bank	199,970.2
Union Bank & Trust Co.	13,118.0
Sonabank, N.A.	2,652.5
Virginia Commonwealth Bank	992.9
The Bank of Southside Virginia	569.1
Citizens Bank & Trust Co.	380.6
Touchstone Bank	162.1



Government and Taxes

Government

Colonial Heights has a City Manager and a seven-member City Council.

The city has a comprehensive plan and zoning and subdivision ordinances.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Colonial Heights) [pdf](#)

Non-Manufacturer's Tax Profile (Colonial Heights) [pdf](#)



Community Facilities

Colonial Heights residents utilize the medical services available at Southside Regional Medical Center in Petersburg and Columbia John Randolph Hospital. Both medical facilities offers 24-hour emergency service, intensive and coronary care, diagnostic capabilities, and a school of nursing. Residents are also easily accessible to the two medical centers in Chesterfield County. The 470-bed Chippenham Hospital provides comprehensive health care services that include emergency care, pediatrics, orthopedics, obstetrics, physical therapy, a same day surgery center, and sports medicine. Johnston-Willis Hospital, a 292-bed acute care facility features a range of services including 24-hour emergency room, intensive and coronary care units, a cancer center, and hospice services. Additional medical facilities and services are available throughout the Richmond metropolitan area. These facilities include the internationally renown Virginia Commonwealth University Medical Center.

Colonial Heights Convalescent Center provides care to 190 patients.

Seventy-one physicians and 24 dentists maintain practices in Colonial Heights.

The Colonial Heights Public Library has a 38,000 volume collection. Library facilities at the numerous colleges and universities located in the metropolitan area are also open to the public. These nearby facilities include the libraries at Virginia State University in Petersburg with a collection of 768,818 volumes and John Tyler Community College in Chesterfield with a 75,472-volume collection.



Community Facilities

(continued)

Approximately 15 churches representing the leading Protestant denominations are located in Colonial Heights. Catholic churches and Jewish synagogues can be found in Petersburg and Richmond.

Extensive shopping opportunities are available in Colonial Heights. Southpark Mall, a premier regional mall with four anchors and 83 stores, offers a broad retail mix. Six additional shopping centers are conveniently located throughout the community. As part of the Richmond-Petersburg metropolitan area, city residents are easily accessible to more than 75 malls and shopping centers located throughout the region.

The Colonial Heights area offers a variety of recreational, historical and cultural opportunities. Three community parks offer fishing, hiking, picnicking, boating, playgrounds and meeting facilities. The city also maintains 11 tennis courts and nine athletic fields. Swimming facilities can be found at Colonial Heights Swimming and Yacht Club and Sherwood Hills.

Golfing, tennis, swimming and other club activities can also be found at nearby Petersburg Country Club, Prince George Golf Course, Lee Park Country Club, and Jordan Point Country Club.

Violet Bank Mansion, once the headquarters for Robert E. Lee, is now a museum operated by the city that houses an extensive collection of Civil War clothing, artifacts and furnishings.

With its close proximity to the dynamic Richmond area, city residents can also take advantage of the many museums, historical sites, cultural events, and sporting events that the Capital City has to offer. Attractions and events include the Virginia Museum of Fine Arts, the Science Museum of Virginia, Strawberry Hill Horse Races, and performances by the Virginia Opera, the Richmond Ballet and Theater Virginia.

[Richmond MSA Profile](#)

[Virginia's Gateway Region Profile](#)

[Virginia's Gateway Region](#)